

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, DC 20549

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934**

**February 8, 2017
Date of Report (Date of earliest event reported)**

<u>Commission File Number</u>	<u>Exact Name of Registrant as Specified in Its Charter; State of Incorporation; Address of Principal Executive Offices; and Telephone Number</u>	<u>IRS Employer Identification Number</u>
1-16169	EXELON CORPORATION (a Pennsylvania corporation) 10 South Dearborn Street P.O. Box 805379 Chicago, Illinois 60680-5379 (800) 483-3220	23-2990190
333-85496	EXELON GENERATION COMPANY, LLC (a Pennsylvania limited liability company) 300 Exelon Way Kennett Square, Pennsylvania 19348-2473 (610) 765-5959	23-3064219
1-1839	COMMONWEALTH EDISON COMPANY (an Illinois corporation) 440 South LaSalle Street Chicago, Illinois 60605-1028 (312) 394-4321	36-0938600
000-16844	PECO ENERGY COMPANY (a Pennsylvania corporation) P.O. Box 8699 2301 Market Street Philadelphia, Pennsylvania 19101-8699 (215) 841-4000	23-0970240
1-1910	BALTIMORE GAS AND ELECTRIC COMPANY (a Maryland corporation) 2 Center Plaza 110 West Fayette Street Baltimore, Maryland 21201 (410) 234-5000	52-0280210
001-31403	PEPCO HOLDINGS LLC (a Delaware limited liability company) 701 Ninth Street, N.W. Washington, District of Columbia 20068 (202) 872-2000	52-2297449
001-01072	POTOMAC ELECTRIC POWER COMPANY (a District of Columbia and Virginia corporation) 701 Ninth Street, N.W. Washington, District of Columbia 20068 (202) 872-2000	53-0127880
001-01405	DELMARVA POWER & LIGHT COMPANY (a Delaware and Virginia corporation) 500 North Wakefield Drive Newark, Delaware 19702 (202) 872-2000	51-0084283
001-03559	ATLANTIC CITY ELECTRIC COMPANY (a New Jersey corporation) 500 North Wakefield Drive Newark, Delaware 19702 (202) 872-2000	21-0398280

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Section 2 – Financial Information

Item 2.02. Results of Operations and Financial Condition.

Section 7 – Regulation FD

Item 7.01. Regulation FD Disclosure.

On February 8, 2017, Exelon Corporation (Exelon) announced via press release its results for the fourth quarter ended December 31, 2016. A copy of the press release and related attachments is attached hereto as Exhibit 99.1. Also attached as Exhibit 99.2 to this Current Report on Form 8-K are the presentation slides to be used at the fourth quarter 2016 earnings conference call. This Form 8-K and the attached exhibits are provided under Items 2.02, 7.01 and 9.01 of Form 8-K and are furnished to, but not filed with, the Securities and Exchange Commission.

Exelon has scheduled the conference call for 11:00 AM ET (10:00 AM CT) on February 8, 2017. The call-in number in the U.S. and Canada is 800-690-3108, and the international call-in number is 973-935-8753. If requested, the conference ID number is 44412052. Media representatives are invited to participate on a listen-only basis. The call will be web-cast and archived on Exelon's Web site: www.exeloncorp.com. (Please select the Investors page.)

Telephone replays will be available until February 22, 2017. The U.S. and Canada call-in number for replays is 855-859-2056, and the international call-in number is 404-537-3406. The conference ID number is 44412052.

Section 9 – Financial Statements and Exhibits

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press release and earnings release attachments
99.2	Earnings conference call presentation slides

* * * * *

This combined Current Report on Form 8-K is being furnished separately by Exelon, Exelon Generation Company, LLC, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC (PHI), Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants). Information contained herein relating to any individual Registrant has been furnished by such Registrant on its own behalf. No Registrant makes any representation as to information relating to any other Registrant.

This report contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by Registrants include those factors discussed herein, as well as the items discussed in (1) Exelon's 2015 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23; (2) PHI's 2015 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 16; (3) Exelon's Third Quarter 2016 Quarterly Report on Form 10-Q in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 18 and (4) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this report. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this report.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXELON CORPORATION

/s/ Jonathan W. Thayer

Jonathan W. Thayer
Senior Executive Vice President and Chief Financial Officer
Exelon Corporation

EXELON GENERATION COMPANY, LLC

/s/ Bryan P. Wright

Bryan P. Wright
Senior Vice President and Chief Financial Officer Exelon Generation
Company, LLC

COMMONWEALTH EDISON COMPANY

/s/ Joseph R. Trpik, Jr.

Joseph R. Trpik, Jr.
Senior Vice President, Chief Financial Officer and Treasurer
Commonwealth Edison Company

PECO ENERGY COMPANY

/s/ Phillip S. Barnett

Phillip S. Barnett
Senior Vice President, Chief Financial Officer and
Treasurer
PECO Energy Company

BALTIMORE GAS AND ELECTRIC COMPANY

/s/ David M. Vahos

David M. Vahos
Senior Vice President, Chief Financial Officer and Treasurer
Baltimore Gas and Electric Company

PEPCO HOLDINGS LLC

/s/ Donna J. Kinzel

Donna J. Kinzel
Senior Vice President, Chief Financial Officer and Treasurer,
Pepco Holdings LLC

POTOMAC ELECTRIC POWER COMPANY

/s/ Donna J. Kinzel

Donna J. Kinzel

Senior Vice President, Chief Financial Officer and Treasurer,
Potomac Electric Power Company

DELMARVA POWER & LIGHT COMPANY

/s/ Donna J. Kinzel

Donna J. Kinzel

Senior Vice President, Chief Financial Officer and Treasurer,
Delmarva Power & Light Company

ATLANTIC CITY ELECTRIC COMPANY

/s/ Donna J. Kinzel

Donna J. Kinzel

Senior Vice President, Chief Financial Officer and Treasurer,
Atlantic City Electric Company

February 8, 2017

EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
99.1	Press release and earnings release attachments
99.2	Earnings conference call presentation slides



News Release

Contact: Dan Eggers
Investor Relations
312-394-2345

Paul Adams
Corporate Communications
410-470-4167

**EXELON ANNOUNCES FOURTH QUARTER 2016 RESULTS,
PROVIDES 2017 EARNINGS EXPECTATION**

CHICAGO (Feb. 8, 2017) — Exelon Corporation (NYSE: EXC) announced fourth quarter 2016 consolidated earnings as follows:

	Full Year		Fourth Quarter	
	2016	2015	2016	2015
GAAP Results:				
Net Income (\$ millions)	\$1,134	\$2,269	\$ 204	\$ 309
Diluted Earnings per Share	\$ 1.22	\$ 2.54	\$0.22	\$0.33
Adjusted (non-GAAP) Operating Results:				
Net Income (\$ millions)	\$2,488	\$2,227	\$ 410	\$ 347
Diluted Earnings per Share	\$ 2.68	\$ 2.49	\$0.44	\$0.38

“2016 was a monumental year for Exelon. We made great progress in the ongoing transformation of our company, with a focus on meeting our commitments to stakeholders via the PHI merger and the creation of the ZEC programs in both New York and Illinois that compensate our Nuclear plants for their carbon free attributes,” said Christopher M. Crane, Exelon President and CEO. “In addition, each of our operating companies turned in best-ever performance in a range of key metrics, which would not have been possible without the remarkable contributions of our 34,000 employees that work hard every day to keep the power and gas flowing for our customers.”

Fourth Quarter Operating Results

Exelon’s GAAP Net Income decreased to \$0.22 per share in the fourth quarter of 2016 from \$0.33 per share in the fourth quarter of 2015. Exelon’s Adjusted (non-GAAP) Operating Earnings increased to \$0.44 per share in the fourth quarter of 2016 from \$0.38 per share in the fourth quarter of 2015.

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Fourth quarter 2016 operating results include \$0.05 per share of Pepco Holdings, LLC (PHI) Adjusted (non-GAAP) Operating Earnings, which was partially offset by incremental debt and equity costs incurred in connection with the merger. Adjusted (non-GAAP) Operating Earnings in the fourth quarter of 2016 also reflect the following favorable factors:

- Favorable impacts of decreased nuclear outage days at Generation;
- Favorable weather conditions at ComEd and PECO; and
- Higher utility earnings due to regulatory rate increases.

These factors were partially offset by:

- Lower capacity prices at Generation;
- Lower realized energy prices at Generation; and
- Increased depreciation and amortization expenses, primarily from an increase in capital expenditures across the operating companies.

Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2016 do not include the following items (after-tax) that were included in reported GAAP Net Income:

	(in millions)	(per diluted share)
Exelon GAAP Net Income	\$ 204	\$ 0.22
Mark-to-Market Impact of Economic Hedging Activities	(44)	(0.05)
Unrealized Losses Related to Nuclear Decommissioning Trust (NDT)		
Fund Investments	9	0.01
Amortization of Commodity Contract Intangibles	26	0.03
Merger and Integration Costs	23	0.02
Reassessment of State Deferred Income Taxes	10	0.01
Asset Retirement Obligation	(75)	(0.08)
Merger Commitments	38	0.04
Plant Retirements and Divestitures ⁽¹⁾	94	0.10
Cost Management Program	8	0.01
Curtailed of Generation Growth and Development Activities	57	0.06
Long-Lived Asset Impairments	(1)	—
CENG Noncontrolling Interest	61	0.07
Exelon Adjusted (non-GAAP) Operating Earnings	\$ 410	\$ 0.44

- (1) Includes after-tax \$154 million of incremental accelerated depreciation from June 2, 2016 through December 6, 2016, pursuant to the second quarter decision to early retire the Clinton and Quad Cities nuclear generating facilities, which decision was reversed in December 2016.

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Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2015 do not include the following items (after-tax) that were included in reported GAAP Net Income:

	(in millions)	(per diluted share)
Exelon GAAP Net Income	\$ 309	\$ 0.33
Unrealized Gains Related to NDT Fund Investments	(51)	(0.05)
Amortization of Commodity Contract Intangibles	10	0.01
Merger and Integration Costs	9	0.01
Long-Lived Asset Impairments	6	0.01
Reassessment of State Deferred Income Taxes	41	0.05
Reduction in State Income Tax Reserve	(10)	(0.01)
PHI Merger Related Redeemable Debt Exchange	13	0.01
CENG Noncontrolling Interest	20	0.02
Exelon Adjusted (non-GAAP) Operating Earnings	\$ 347	\$ 0.38

2017 Earnings Outlook

Exelon introduced a guidance range for 2017 Adjusted (non-GAAP) Operating Earnings of \$2.50 to \$2.80 per share. Operating Earnings guidance is based on the assumption of normal weather, which is determined based on historical average heating and cooling degree days for a 30-year period in the respective utilities' service territories, except at PHI, where a 20-year period is used.

The outlook for 2017 Adjusted (non-GAAP) Operating Earnings for Exelon and its subsidiaries excludes the following items:

- Mark-to-market adjustments from economic hedging activities;
- Unrealized gains and losses from NDT fund investments to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements;
- Certain costs incurred related to the PHI acquisition and pending acquisition of the James A. FitzPatrick Nuclear Power Plant;
- Certain costs incurred to achieve cost management program savings;
- Other unusual items; and
- One-time impacts of adopting new accounting standards.

Fourth Quarter and Recent Highlights

- **Reversal of Decision to Early Retire Clinton and Quad Cities Nuclear Facilities:** On Dec. 7, 2016, the Future Energy Jobs Act was signed into law by the Governor of Illinois and included a Zero Emission Standard (ZES) providing compensation in the form of a Zero Emission Credit (ZEC). The Illinois ZES will have a 10-year duration extending from June 1, 2017, through May 31, 2027. With the passage of the Illinois ZES, Generation has reversed its decision to permanently cease generation operations at the Clinton and Quad Cities nuclear generating plants, subject to prevailing over any potential administrative or legal challenges. Pursuant to this development, in December 2016 Exelon and Generation reversed approximately \$120 million of the one-time charges initially recorded in June 2016 associated with the early retirements, primarily for employee-related costs and a materials and supplies inventory reserve adjustment, and adjusted the expected economic useful life for both facilities to 2027 for Clinton, commensurate with the end of the Illinois ZES, and to 2032 for Quad Cities, the end of its operating license.
- **Nuclear Operations:** Generation's nuclear fleet, including its owned output from the Salem Generating Station and 100 percent of the Constellation Energy Group (CENG) units, produced 44,834 gigawatt-hours (GWh) in the fourth quarter of 2016, compared with 43,832 GWh in the fourth quarter of 2015. Excluding Salem, the Exelon-operated nuclear plants at ownership achieved a 94.2 percent capacity factor for the fourth quarter of 2016, compared with 93.3 percent for the fourth quarter of 2015. The number of planned refueling outage days totaled 71 in the fourth quarter of 2016, compared with 103 in the fourth quarter of 2015. There were 32 non-refueling outage days in the fourth quarter of 2016, compared with 21 days in the fourth quarter of 2015.
- **Fossil and Renewable Operations:** The Dispatch Match rate for Generation's gas and hydro fleet was 99.7 percent in the fourth quarter of 2016, compared with 97.3 percent in the fourth quarter of 2015. Energy Capture for the wind and solar fleet was 95.7 percent in the fourth quarter of 2016, compared with 95.3 percent in the fourth quarter of 2015.
- **ComEd Electric Distribution Rate Case:** On Dec. 6, 2016, the Illinois Commerce Commission issued its final order approving ComEd's 2016 annual distribution formula rate update. The final order resulted in an increase to the revenue requirement of \$127 million. The increase was set using an allowed return on capital of 6.69 percent (inclusive of an allowed ROE of 8.64 percent for 2016 less a reliability performance metric penalty of 5 basis points for the 2015 reconciliation). The rates took effect in January 2017.
- **Pepco Maryland Electric Distribution Rate Case:** On Nov. 15, 2016, the Maryland Public Service Commission approved an electric rate increase of \$53 million based on an allowed ROE of 9.55 percent. The approved electric delivery rates became effective for services rendered on or after Nov. 15, 2016.

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- **Settlement of Baltimore City Conduit Fee Dispute:** On Nov. 30, 2016, the Baltimore City Board of Estimates approved a favorable settlement agreement entered into between BGE and the City of Baltimore to resolve certain disputes and pending litigation related to BGE's use of the city-owned underground conduit system, resulting in a credit to expense in the fourth quarter.
- **Financing Activities:** On Dec. 12, 2016, DPL issued \$175 million aggregate principal amount of its 4.15 percent First Mortgage Bonds, due May 15, 2045. The proceeds of the sale of the bonds were used by DPL to refinance maturing mortgage bonds, repay commercial paper and for general corporate purposes.
- **Hedging Update:** Exelon's hedging program involves the hedging of commodity risk for Exelon's expected generation, typically on a ratable basis over a three-year period. Expected generation is the volume of energy that best represents our commodity position in energy markets from owned or contracted generating facilities upon a simulated dispatch model that makes assumptions regarding future market conditions, which are calibrated to market quotes for power, fuel, load following products, and options. The proportion of expected generation hedged as of Dec. 31, 2016, was 91 percent to 94 percent for 2017, 56 percent to 59 percent for 2018, and 28 percent to 31 percent for 2019. The primary objective of Exelon's hedging program is to manage market risks and protect the value of its generation and its investment-grade balance sheet, while preserving its ability to participate in improving long-term market fundamentals.

Operating Company Results

ComEd consists of electricity transmission and distribution operations in northern Illinois.

ComEd's fourth quarter 2016 GAAP Net Income was \$80 million, compared with net income of \$87 million in the fourth quarter of 2015. Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2016 do not include merger and integration costs that were included in reported GAAP earnings. A reconciliation of Adjusted (non-GAAP) Operating Earnings to GAAP Net Income is presented in the table below:

(\$ millions)	4Q16	4Q15
ComEd GAAP Net Income	\$ 80	\$ 87
Merger and Integration Costs	1	—
ComEd Adjusted (non-GAAP) Operating Earnings	\$ 81	\$ 87

ComEd's Adjusted (non-GAAP) Operating Earnings in the fourth quarter of 2016 decreased \$6 million compared with the same quarter in 2015, primarily due to the impacts of certain one-time ordered and proposed adjustments to ComEd's 2015 and 2016 electric distribution formula revenues.

For the fourth quarter of 2016, heating degree-days in the ComEd service territory were up 18.6 percent relative to the same period in 2015 and 11.2 percent below normal. Total retail electric deliveries increased 3.3 percent in the fourth quarter of 2016 compared with the same period in 2015.

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Weather-normalized retail electric deliveries remained relatively consistent in the fourth quarter of 2016 relative to 2015.

PECO consists of electricity transmission and distribution operations and retail natural gas distribution operations in southeastern Pennsylvania.

PECO's fourth quarter 2016 GAAP Net Income was \$92 million, compared with \$79 million in the fourth quarter of 2015. Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2016 do not include merger and integration costs and cost management program costs that were included in reported GAAP earnings. A reconciliation of GAAP Net Income to Adjusted (non-GAAP) Operating Earnings is presented in the table below:

(\$ millions)	4Q16	4Q15
PECO GAAP Net Income	\$ 92	\$ 79
Merger and Integration Costs	1	—
Cost Management Program	1	—
PECO Adjusted (non-GAAP) Operating Earnings	\$ 94	\$ 79

PECO's Adjusted (non-GAAP) Operating Earnings in the fourth quarter of 2016 increased \$15 million from the same quarter in 2015, primarily due to favorable weather and increased electric distribution revenue pursuant to increased rates effective January 2016, partially offset by an increase in uncollectible accounts expense.

For the fourth quarter of 2016, heating degree-days in the PECO service territory were up 45.3 percent relative to the same period in 2015 and were 12.7 percent below normal. Cooling degree-days were up 100.0 percent from prior year and 82.6 percent above normal. Total retail electric deliveries were up 4.6 percent compared with the fourth quarter of 2015. Natural gas deliveries (including both retail and transportation components) in the fourth quarter of 2016 were up 26.1 percent compared with the same period in 2015.

Weather-normalized retail electric deliveries decreased 1.3 percent in the fourth quarter of 2016 compared with the same period in 2015, while gas deliveries remained relatively consistent.

BGE consists of electricity transmission and distribution operations and retail natural gas distribution operations in central Maryland.

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BGE's fourth quarter 2016 GAAP Net Income was \$103 million, compared with \$74 million in the fourth quarter of 2015. Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2016 do not include merger and integration costs and cost management program costs that were included in reported GAAP earnings. A reconciliation of GAAP Net Income to Adjusted (non-GAAP) Operating Earnings is presented in the table below:

(\$ millions)	4Q16	4Q15
BGE GAAP Net Income	\$103	\$ 74
Merger and Integration Costs	1	—
Cost Management Program	1	—
BGE Adjusted (non-GAAP) Operating Earnings	\$105	\$ 74

BGE's Adjusted (non-GAAP) Operating Earnings in the fourth quarter of 2016 increased \$31 million from the same quarter in 2015, primarily due to increased distribution revenue pursuant to increased rates effective June 2016, decreased uncollectible accounts expense and the settlement of the Baltimore City conduit fee dispute, partially offset by increased amortization due to the initiation of cost recovery of the AMI programs. Due to revenue decoupling, BGE is not affected by actual weather with the exception of major storms.

PHI consists of electricity transmission and distribution operations in the District of Columbia and portions of Maryland, Delaware, and New Jersey and retail natural gas distribution operations in northern Delaware.

PHI's fourth quarter 2016 GAAP Net Income was \$30 million. Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2016 do not include merger and integration costs and merger commitments that were included in reported GAAP Net Income. A reconciliation of GAAP Net Income to Adjusted (non-GAAP) Operating Earnings is presented in the table below:

(\$ millions)	4Q16
PHI GAAP Net Income	\$ 30
Merger and Integration Costs	4
Merger Commitments	8
PHI Adjusted (non-GAAP) Operating Earnings	\$ 42

PHI's Adjusted (non-GAAP) Operating Earnings in the fourth quarter of 2016 includes the impact from approved rate case orders in 2016.

Generation consists of owned and contracted electric generating facilities and wholesale and retail customer supply of electric and natural gas products and services, including renewable energy products and risk management services.

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Generation's fourth quarter 2016 GAAP Net Loss was \$41 million, compared with Net Income of \$154 million in the fourth quarter of 2015. Adjusted (non-GAAP) Operating Earnings for the fourth quarter of 2016 and 2015 do not include various items (after-tax) that were included in reported GAAP earnings. A reconciliation of GAAP Net (Loss) Income to Adjusted (non-GAAP) Operating Earnings is presented in the table below:

(\$ millions)	4Q16	4Q15
Generation GAAP Net (Loss) Income	\$ (41)	\$154
Mark-to-Market Impact of Economic Hedging Activities	(44)	—
Unrealized Losses (Gains) Related to NDT Fund Investments	9	(51)
Amortization of Commodity Contract Intangibles	26	10
Merger and Integration Costs	15	2
Reassessment of State Deferred Income Taxes	14	11
Asset Retirement Obligation	(75)	—
Merger Commitments	40	—
Plant Retirements and Divestitures ⁽¹⁾	94	—
Cost Management Program	6	—
Curtailement of Generation Growth and Development Activities	57	—
Long-Lived Asset Impairments	—	6
Reduction in State Income Tax Reserve	—	(10)
CENG Noncontrolling Interest	61	20
Generation Adjusted (non-GAAP) Operating Earnings	\$162	\$142

- (1) Includes after-tax \$154 million of incremental accelerated depreciation from June 2, 2016 through December 6, 2016, pursuant to the second quarter decision to early retire the Clinton and Quad Cities nuclear generating facilities, which decision was reversed in December 2016.

Generation's Adjusted (non-GAAP) Operating Earnings in the fourth quarter of 2016 increased \$20 million compared with the same quarter in 2015, primarily due to decreased nuclear outage days, the impacts of Generation's gas portfolio, the impact of the Ginna Reliability Support Services Agreement and the inclusion of ConEdison Solutions results in 2016, partially offset by lower realized energy prices, decreased capacity prices and increased depreciation expense.

Non-GAAP Financial Measures

In addition to net income as determined under generally accepted accounting principles in the United States (GAAP), Exelon evaluates its operating performance using the measure of Adjusted (non-GAAP) Operating Earnings because management believes it represents earnings directly related to the ongoing operations of the business. Adjusted (non-GAAP) Operating Earnings exclude certain costs, expenses, gains and losses and other specified items. This measure is intended to enhance an investor's overall understanding of period over period operating results and provide an indication of Exelon's baseline operating performance excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this measure is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods. Adjusted (non-GAAP) Operating Earnings is not a presentation defined under GAAP and may not be comparable to other companies' presentation. The Company has provided the non-GAAP financial measure as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. Adjusted (non-GAAP) Operating Earnings should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP measures provided in this earnings release and attachments. This press release and earnings release attachments provide reconciliations of adjusted

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(non-GAAP) Operating Earnings to the most directly comparable financial measures calculated and presented in accordance with GAAP, are posted on Exelon's website: www.exeloncorp.com, and have been furnished to the Securities and Exchange Commission on Form 8-K on February 8, 2017.

Cautionary Statements Regarding Forward-Looking Information

This press release contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by Exelon Corporation, Exelon Generation Company, LLC, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC (PHI), Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants) include those factors discussed herein, as well as the items discussed in (1) Exelon's 2015 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23; (2) PHI's 2015 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 16; (3) Exelon's Third Quarter 2016 Quarterly Report on Form 10-Q in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 18 and (4) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this press release. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this press release.

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Exelon Corporation (NYSE: EXC) is a Fortune 100 energy company with the largest number of utility customers in the U.S. Exelon does business in 48 states, the District of Columbia and Canada and had 2016 revenue of \$31.4 billion. Exelon's six utilities deliver electricity and natural gas to approximately 10 million customers in Delaware, the District of Columbia, Illinois, Maryland, New Jersey and Pennsylvania through its Atlantic City Electric, BGE, ComEd, Delmarva Power, PECO and Pepco subsidiaries. Exelon is one of the largest competitive U.S. power generators, with more than 32,700 megawatts of nuclear, gas, wind, solar and hydroelectric generating capacity comprising one of the nation's cleanest and lowest-cost power generation fleets. The company's Constellation business unit provides energy products and services to approximately 2.5 million residential, public sector and business customers, including more than two-thirds of the Fortune 100. Follow Exelon on Twitter @Exelon.

**Earnings Release Attachments
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EXELON CORPORATION
Consolidating Statements of Operations
(unaudited)
(in millions)

	Three Months Ended December 31, 2016						
	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
Operating revenues	\$ 4,388	\$1,223	\$ 701	\$812	\$1,078	\$ (327)	\$ 7,875
Operating expenses							
Purchased power and fuel	2,221	317	238	300	410	(308)	3,178
Operating and maintenance	1,308	417	206	149	310	(19)	2,371
Depreciation and amortization	550	201	69	115	160	20	1,115
Taxes other than income	126	71	38	58	107	8	408
Total operating expenses	<u>4,205</u>	<u>1,006</u>	<u>551</u>	<u>622</u>	<u>987</u>	<u>(299)</u>	<u>7,072</u>
Gain (Loss) on sales of assets	(89)	—	—	—	(1)	1	(89)
Operating income (loss)	<u>94</u>	<u>217</u>	<u>150</u>	<u>190</u>	<u>90</u>	<u>(27)</u>	<u>714</u>
Other income and (deductions)							
Interest expense, net	(92)	(87)	(31)	(27)	(61)	(58)	(356)
Other, net	6	8	2	5	13	(1)	33
Total other income and (deductions)	<u>(86)</u>	<u>(79)</u>	<u>(29)</u>	<u>(22)</u>	<u>(48)</u>	<u>(59)</u>	<u>(323)</u>
Income (loss) before income taxes	8	138	121	168	42	(86)	391
Income taxes	(3)	58	29	65	12	(25)	136
Equity in (losses) earnings of unconsolidated affiliates	(9)	—	—	—	—	1	(8)
Net income (loss)	<u>2</u>	<u>80</u>	<u>92</u>	<u>103</u>	<u>30</u>	<u>(60)</u>	<u>247</u>
Net income attributable to noncontrolling interests	43	—	—	—	—	—	43
Net (loss) income attributable to common shareholders	<u>\$ (41)</u>	<u>\$ 80</u>	<u>\$ 92</u>	<u>\$103</u>	<u>\$ 30</u>	<u>\$ (60)</u>	<u>\$ 204</u>

	Three Months Ended December 31, 2015						
	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
Operating revenues	\$ 4,294	\$1,196	\$ 645	\$746	\$ —	\$ (179)	\$ 6,702
Operating expenses							
Purchased power and fuel	2,220	327	236	268	—	(177)	2,874
Operating and maintenance	1,447	402	184	185	—	(14)	2,204
Depreciation and amortization	280	179	62	94	—	18	633
Taxes other than income	121	72	36	55	—	8	292
Total operating expenses	<u>4,068</u>	<u>980</u>	<u>518</u>	<u>602</u>	<u>—</u>	<u>(165)</u>	<u>6,003</u>
Gain on sales of assets	4	1	1	—	—	2	8
Operating income (loss)	<u>230</u>	<u>217</u>	<u>128</u>	<u>144</u>	<u>—</u>	<u>(12)</u>	<u>707</u>
Other income and (deductions)							
Interest expense, net	(96)	(83)	(30)	(24)	—	(45)	(278)
Other, net	135	7	2	5	—	(15)	134
Total other income and (deductions)	<u>39</u>	<u>(76)</u>	<u>(28)</u>	<u>(19)</u>	<u>—</u>	<u>(60)</u>	<u>(144)</u>
Income (loss) before income taxes	269	141	100	125	—	(72)	563
Income taxes	131	54	21	48	—	14	268
Equity in (losses) earnings of unconsolidated affiliates	(5)	—	—	—	—	1	(4)
Net income (loss)	<u>133</u>	<u>87</u>	<u>79</u>	<u>77</u>	<u>—</u>	<u>(85)</u>	<u>291</u>
Net (loss) income attributable to noncontrolling interests and preference stock dividends	(21)	—	—	3	—	—	(18)
Net income (loss) attributable to common shareholders	<u>\$ 154</u>	<u>\$ 87</u>	<u>\$ 79</u>	<u>\$ 74</u>	<u>\$ —</u>	<u>\$ (85)</u>	<u>\$ 309</u>

(a) PHI includes the consolidated results of Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company from October 1, 2016 to December 31, 2016.

(b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

EXELON CORPORATION
Consolidating Statements of Operations
(unaudited)
(in millions)

	Twelve Months Ended December 31, 2016						
	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
Operating revenues	\$ 17,751	\$5,254	\$2,994	\$3,233	\$3,643	\$(1,515)	\$ 31,360
Operating expenses							
Purchased power and fuel	8,830	1,458	1,047	1,294	1,447	(1,436)	12,640
Operating and maintenance	5,641	1,530	811	737	1,233	96	10,048
Depreciation and amortization	1,879	775	270	423	515	74	3,936
Taxes other than income	506	293	164	229	354	30	1,576
Total operating expenses	<u>16,856</u>	<u>4,056</u>	<u>2,292</u>	<u>2,683</u>	<u>3,549</u>	<u>(1,236)</u>	<u>28,200</u>
Gain (Loss) on sales of assets	(59)	7	—	—	(1)	5	(48)
Operating income (loss)	<u>836</u>	<u>1,205</u>	<u>702</u>	<u>550</u>	<u>93</u>	<u>(274)</u>	<u>3,112</u>
Other income and (deductions)							
Interest expense, net	(364)	(461)	(123)	(103)	(195)	(290)	(1,536)
Other, net	401	(65)	8	21	44	4	413
Total other income and (deductions)	<u>37</u>	<u>(526)</u>	<u>(115)</u>	<u>(82)</u>	<u>(151)</u>	<u>(286)</u>	<u>(1,123)</u>
Income (loss) before income taxes	873	679	587	468	(58)	(560)	1,989
Income taxes	290	301	149	174	3	(156)	761
Equity in (losses) earnings of unconsolidated affiliates	(25)	—	—	—	—	1	(24)
Net income (loss)	558	378	438	294	(61)	(403)	1,204
Net income attributable to noncontrolling interests and preference stock dividends	62	—	—	8	—	—	70
Net income (loss) attributable to common shareholders	<u>\$ 496</u>	<u>\$ 378</u>	<u>\$ 438</u>	<u>\$ 286</u>	<u>\$ (61)</u>	<u>\$ (403)</u>	<u>\$ 1,134</u>

	Twelve Months Ended December 31, 2015						
	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon Consolidated
Operating revenues	\$ 19,135	\$4,905	\$3,032	\$3,135	\$ —	\$ (760)	\$ 29,447
Operating expenses							
Purchased power and fuel	10,021	1,319	1,190	1,305	—	(751)	13,084
Operating and maintenance	5,308	1,567	794	683	—	(30)	8,322
Depreciation and amortization	1,054	707	260	366	—	63	2,450
Taxes other than income	489	296	160	224	—	31	1,200
Total operating expenses	<u>16,872</u>	<u>3,889</u>	<u>2,404</u>	<u>2,578</u>	<u>—</u>	<u>(687)</u>	<u>25,056</u>
Gain on sales of assets	12	1	2	1	—	2	18
Operating income (loss)	<u>2,275</u>	<u>1,017</u>	<u>630</u>	<u>558</u>	<u>—</u>	<u>(71)</u>	<u>4,409</u>
Other income and (deductions)							
Interest expense, net	(365)	(332)	(114)	(99)	—	(123)	(1,033)
Other, net	(60)	21	5	18	—	(30)	(46)
Total other income and (deductions)	<u>(425)</u>	<u>(311)</u>	<u>(109)</u>	<u>(81)</u>	<u>—</u>	<u>(153)</u>	<u>(1,079)</u>
Income (loss) before income taxes	1,850	706	521	477	—	(224)	3,330
Income taxes	502	280	143	189	—	(41)	1,073
Equity in (losses) earnings of unconsolidated affiliates	(8)	—	—	—	—	1	(7)
Net income (loss)	1,340	426	378	288	—	(182)	2,250
Net (loss) income attributable to noncontrolling interests and preference stock dividends	(32)	—	—	13	—	—	(19)
Net income (loss) attributable to common shareholders	<u>\$ 1,372</u>	<u>\$ 426</u>	<u>\$ 378</u>	<u>\$ 275</u>	<u>\$ —</u>	<u>\$ (182)</u>	<u>\$ 2,269</u>

(a) PHI includes the consolidated results of Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company from March 24, 2016 to December 31, 2016.

(b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

EXELON CORPORATION
Business Segment Comparative Statements of Operations
(unaudited)
(in millions)

	Generation					
	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2016	2015	Variance	2016	2015	Variance
Operating revenues	\$ 4,388	\$ 4,294	\$ 94	\$ 17,751	\$ 19,135	\$ (1,384)
Operating expenses						
Purchased power and fuel	2,221	2,220	1	8,830	10,021	(1,191)
Operating and maintenance	1,308	1,447	(139)	5,641	5,308	333
Depreciation and amortization	550	280	270	1,879	1,054	825
Taxes other than income	126	121	5	506	489	17
Total operating expenses	<u>4,205</u>	<u>4,068</u>	<u>137</u>	<u>16,856</u>	<u>16,872</u>	<u>(16)</u>
Gain (Loss) on sales of assets	(89)	4	(93)	(59)	12	(71)
Operating income	<u>94</u>	<u>230</u>	<u>(136)</u>	<u>836</u>	<u>2,275</u>	<u>(1,439)</u>
Other income and (deductions)						
Interest expense, net	(92)	(96)	4	(364)	(365)	1
Other, net	6	135	(129)	401	(60)	461
Total other income and (deductions)	<u>(86)</u>	<u>39</u>	<u>(125)</u>	<u>37</u>	<u>(425)</u>	<u>462</u>
Income before income taxes	8	269	(261)	873	1,850	(977)
Income taxes	(3)	131	(134)	290	502	(212)
Equity in losses of unconsolidated affiliates	(9)	(5)	(4)	(25)	(8)	(17)
Net income	<u>2</u>	<u>133</u>	<u>(131)</u>	<u>558</u>	<u>1,340</u>	<u>(782)</u>
Net income (loss) attributable to noncontrolling interests	43	(21)	64	62	(32)	94
Net (loss) income attributable to membership interest	<u>\$ (41)</u>	<u>\$ 154</u>	<u>\$ (195)</u>	<u>\$ 496</u>	<u>\$ 1,372</u>	<u>\$ (876)</u>

	ComEd					
	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2016	2015	Variance	2016	2015	Variance
Operating revenues	\$ 1,223	\$ 1,196	\$ 27	\$ 5,254	\$ 4,905	\$ 349
Operating expenses						
Purchased power	317	327	(10)	1,458	1,319	139
Operating and maintenance	417	402	15	1,530	1,567	(37)
Depreciation and amortization	201	179	22	775	707	68
Taxes other than income	71	72	(1)	293	296	(3)
Total operating expenses	<u>1,006</u>	<u>980</u>	<u>26</u>	<u>4,056</u>	<u>3,889</u>	<u>167</u>
Gain on sales of assets	—	1	(1)	7	1	6
Operating income	<u>217</u>	<u>217</u>	<u>—</u>	<u>1,205</u>	<u>1,017</u>	<u>188</u>
Other income and (deductions)						
Interest expense, net	(87)	(83)	(4)	(461)	(332)	(129)
Other, net	8	7	1	(65)	21	(86)
Total other income and (deductions)	<u>(79)</u>	<u>(76)</u>	<u>(3)</u>	<u>(526)</u>	<u>(311)</u>	<u>(215)</u>
Income before income taxes	138	141	(3)	679	706	(27)
Income taxes	58	54	4	301	280	21
Net income	<u>\$ 80</u>	<u>\$ 87</u>	<u>\$ (7)</u>	<u>\$ 378</u>	<u>\$ 426</u>	<u>\$ (48)</u>

EXELON CORPORATION
Business Segment Comparative Statements of Operations
(unaudited)
(in millions)

	PECO					
	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2016	2015	Variance	2016	2015	Variance
Operating revenues	\$ 701	\$ 645	\$ 56	\$ 2,994	\$ 3,032	\$ (38)
Operating expenses						
Purchased power and fuel	238	236	2	1,047	1,190	(143)
Operating and maintenance	206	184	22	811	794	17
Depreciation and amortization	69	62	7	270	260	10
Taxes other than income	38	36	2	164	160	4
Total operating expenses	<u>551</u>	<u>518</u>	<u>33</u>	<u>2,292</u>	<u>2,404</u>	<u>(112)</u>
Gain on sales of assets	—	1	(1)	—	2	(2)
Operating income	<u>150</u>	<u>128</u>	<u>22</u>	<u>702</u>	<u>630</u>	<u>72</u>
Other income and (deductions)						
Interest expense, net	(31)	(30)	(1)	(123)	(114)	(9)
Other, net	2	2	—	8	5	3
Total other income and (deductions)	<u>(29)</u>	<u>(28)</u>	<u>(1)</u>	<u>(115)</u>	<u>(109)</u>	<u>(6)</u>
Income before income taxes	121	100	21	587	521	66
Income taxes	29	21	8	149	143	6
Net income attributable to common shareholder	<u>\$ 92</u>	<u>\$ 79</u>	<u>\$ 13</u>	<u>\$ 438</u>	<u>\$ 378</u>	<u>\$ 60</u>

	BGE					
	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2016	2015	Variance	2016	2015	Variance
Operating revenues	\$ 812	\$ 746	\$ 66	\$ 3,233	\$ 3,135	\$ 98
Operating expenses						
Purchased power and fuel	300	268	32	1,294	1,305	(11)
Operating and maintenance	149	185	(36)	737	683	54
Depreciation and amortization	115	94	21	423	366	57
Taxes other than income	58	55	3	229	224	5
Total operating expenses	<u>622</u>	<u>602</u>	<u>20</u>	<u>2,683</u>	<u>2,578</u>	<u>105</u>
Gain on sales of assets	—	—	—	—	1	(1)
Operating income	<u>190</u>	<u>144</u>	<u>46</u>	<u>550</u>	<u>558</u>	<u>(8)</u>
Other income and (deductions)						
Interest expense, net	(27)	(24)	(3)	(103)	(99)	(4)
Other, net	5	5	—	21	18	3
Total other income and (deductions)	<u>(22)</u>	<u>(19)</u>	<u>(3)</u>	<u>(82)</u>	<u>(81)</u>	<u>(1)</u>
Income before income taxes	168	125	43	468	477	(9)
Income taxes	65	48	17	174	189	(15)
Net income	<u>103</u>	<u>77</u>	<u>26</u>	<u>294</u>	<u>288</u>	<u>6</u>
Preference stock dividends	—	3	(3)	8	13	(5)
Net income attributable to common shareholders	<u>\$ 103</u>	<u>\$ 74</u>	<u>\$ 29</u>	<u>\$ 286</u>	<u>\$ 275</u>	<u>\$ 11</u>

EXELON CORPORATION
Business Segment Comparative Statements of Operations
(unaudited)
(in millions)

	PHI (a)					
	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2016	2015	Variance	2016	2015	Variance
Operating revenues	\$ 1,078	\$ —	\$ 1,078	\$ 3,643	\$ —	\$ 3,643
Operating expenses						
Purchased power and fuel	410	—	410	1,447	—	1,447
Operating and maintenance	310	—	310	1,233	—	1,233
Depreciation and amortization	160	—	160	515	—	515
Taxes other than income	107	—	107	354	—	354
Total operating expenses	<u>987</u>	<u>—</u>	<u>987</u>	<u>3,549</u>	<u>—</u>	<u>3,549</u>
Loss on sales of assets	(1)	—	(1)	(1)	—	(1)
Operating income	<u>90</u>	<u>—</u>	<u>90</u>	<u>93</u>	<u>—</u>	<u>93</u>
Other income and (deductions)						
Interest expense, net	(61)	—	(61)	(195)	—	(195)
Other, net	13	—	13	44	—	44
Total other income and (deductions)	<u>(48)</u>	<u>—</u>	<u>(48)</u>	<u>(151)</u>	<u>—</u>	<u>(151)</u>
Income (loss) before income taxes	42	—	42	(58)	—	(58)
Income taxes	12	—	12	3	—	3
Net income (loss) attributable to common shareholders	<u>\$ 30</u>	<u>\$ —</u>	<u>\$ 30</u>	<u>\$ (61)</u>	<u>\$ —</u>	<u>\$ (61)</u>

	Other (b)					
	Three Months Ended December 31,			Twelve Months Ended December 31,		
	2016	2015	Variance	2016	2015	Variance
Operating revenues	\$ (327)	\$ (179)	\$ (148)	\$ (1,515)	\$ (760)	\$ (755)
Operating expenses						
Purchased power and fuel	(308)	(177)	(131)	(1,436)	(751)	(685)
Operating and maintenance	(19)	(14)	(5)	96	(30)	126
Depreciation and amortization	20	18	2	74	63	11
Taxes other than income	8	8	—	30	31	(1)
Total operating expenses	<u>(299)</u>	<u>(165)</u>	<u>(134)</u>	<u>(1,236)</u>	<u>(687)</u>	<u>(549)</u>
Gain on sales of assets	1	2	(1)	5	2	3
Operating loss	<u>(27)</u>	<u>(12)</u>	<u>(15)</u>	<u>(274)</u>	<u>(71)</u>	<u>(203)</u>
Other income and (deductions)						
Interest expense, net	(58)	(45)	(13)	(290)	(123)	(167)
Other, net	(1)	(15)	14	4	(30)	34
Total other income and (deductions)	<u>(59)</u>	<u>(60)</u>	<u>1</u>	<u>(286)</u>	<u>(153)</u>	<u>(133)</u>
Loss before income taxes	(86)	(72)	(14)	(560)	(224)	(336)
Income taxes	(25)	14	(39)	(156)	(41)	(115)
Equity in earnings of unconsolidated affiliates	1	1	—	1	1	—
Net loss attributable to common shareholders	<u>\$ (60)</u>	<u>\$ (85)</u>	<u>\$ 25</u>	<u>\$ (403)</u>	<u>\$ (182)</u>	<u>\$ (221)</u>

- (a) PHI includes the consolidated results of Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company from March 24, 2016 to December 31, 2016 for twelve months ended and October 1, 2016 to December 31, 2016 for three months ended. Exelon did not own PHI in 2015.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.

EXELON CORPORATION
Consolidated Balance Sheets
(in millions)

<u>Assets</u>	<u>December 31, 2016</u> (unaudited)	<u>December 31, 2015</u>
Current assets		
Cash and cash equivalents	\$ 635	\$ 6,502
Restricted cash and cash equivalents	253	205
Deposit with IRS	1,250	—
Accounts receivable, net		
Customer	4,158	3,187
Other	1,201	912
Mark-to-market derivative assets	917	1,365
Unamortized energy contract assets	88	86
Inventories, net		
Fossil fuel	364	462
Materials and supplies	1,274	1,104
Regulatory assets	1,342	759
Other	930	752
Total current assets	<u>12,412</u>	<u>15,334</u>
Property, plant and equipment, net	71,555	57,439
Deferred debits and other assets		
Regulatory assets	10,046	6,065
Nuclear decommissioning trust funds	11,061	10,342
Investments	629	639
Goodwill	6,677	2,672
Mark-to-market derivative assets	492	758
Unamortized energy contracts assets	447	484
Pledged assets for Zion Station decommissioning	113	206
Other	1,472	1,445
Total deferred debits and other assets	<u>30,937</u>	<u>22,611</u>
Total assets	<u>\$ 114,904</u>	<u>\$ 95,384</u>
Liabilities and shareholders' equity		
Current liabilities		
Short-term borrowings	\$ 1,267	\$ 533
Long-term debt due within one year	2,430	1,500
Accounts payable	3,441	2,883
Accrued expenses	3,460	2,376
Payables to affiliates	8	8
Regulatory liabilities	602	369
Mark-to-market derivative liabilities	282	205
Unamortized energy contract liabilities	407	100
Renewable energy credit obligation	428	302
PHI Merger related obligation	151	—
Other	981	842
Total current liabilities	<u>13,457</u>	<u>9,118</u>
Long-term debt	31,575	23,645
Long-term debt to financing trusts	641	641
Deferred credits and other liabilities		
Deferred income taxes and unamortized investment tax credits	18,138	13,776
Asset retirement obligations	9,111	8,585
Pension obligations	4,248	3,385
Non-pension postretirement benefit obligations	1,848	1,618
Spent nuclear fuel obligation	1,024	1,021
Regulatory liabilities	4,187	4,201
Mark-to-market derivative liabilities	392	374
Unamortized energy contract liabilities	830	117
Payable for Zion Station decommissioning	14	90
Other	1,827	1,491
Total deferred credits and other liabilities	<u>41,619</u>	<u>34,658</u>
Total liabilities	<u>87,292</u>	<u>68,062</u>
Commitments and contingencies		
Contingently redeemable noncontrolling interest	—	28
Shareholders' equity		
Common stock	18,794	18,676
Treasury stock, at cost	(2,327)	(2,327)
Retained earnings	12,030	12,068
Accumulated other comprehensive loss, net	(2,660)	(2,624)
Total shareholders' equity	<u>25,837</u>	<u>25,793</u>
BGE preference stock not subject to mandatory redemption	—	193
Noncontrolling interests	1,775	1,308
Total equity	<u>27,612</u>	<u>27,294</u>
Total liabilities and shareholders' equity	<u>\$ 114,904</u>	<u>\$ 95,384</u>

EXELON CORPORATION
Consolidated Statements of Cash Flows
(unaudited)
(in millions)

	Twelve Months Ended December 31,	
	2016	2015
Cash flows from operating activities		
Net income	\$ 1,204	\$ 2,250
Adjustments to reconcile net income to net cash flows provided by operating activities:		
Depreciation, amortization, and accretion, including nuclear fuel and energy contract amortization	5,576	3,987
Impairments of long-lived assets	306	36
(Gain) Loss on sales of assets	48	(18)
Deferred income taxes and amortization of investment tax credits	664	752
Net fair value changes related to derivatives	24	(367)
Net realized and unrealized (gains) losses on nuclear decommissioning trust fund investments	(229)	131
Other non-cash operating activities	1,333	1,109
Changes in assets and liabilities:		
Accounts receivable	(432)	240
Inventories	7	4
Accounts payable and accrued expenses	771	(121)
Option premiums (paid) received, net	(66)	58
Collateral received, net	931	347
Income taxes	576	97
Pension and non-pension postretirement benefit contributions	(397)	(502)
Deposit with IRS	(1,250)	—
Other assets and liabilities	(632)	(387)
Net cash flows provided by operating activities	<u>8,434</u>	<u>7,616</u>
Cash flows from investing activities		
Capital expenditures	(8,565)	(7,624)
Proceeds from termination of direct financing lease investment	360	—
Proceeds from nuclear decommissioning trust fund sales	9,496	6,895
Investment in nuclear decommissioning trust funds	(9,738)	(7,147)
Acquisitions of businesses, net	(6,934)	(40)
Proceeds from sales of long-lived assets	61	147
Change in restricted cash	(42)	66
Other investing activities	(130)	(119)
Net cash flows used in investing activities	<u>(15,492)</u>	<u>(7,822)</u>
Cash flows from financing activities		
Changes in short-term borrowings	(353)	80
Proceeds from short-term borrowings with maturities greater than 90 days	240	—
Repayments on short-term borrowings with maturities greater than 90 days	(462)	—
Issuance of long-term debt	4,716	6,709
Retirement of long-term debt	(1,936)	(2,687)
Issuance of common stock	—	1,868
Redemption of preference stock	(190)	—
Distributions to noncontrolling interests of consolidated VIE	—	—
Dividends paid on common stock	(1,166)	(1,105)
Proceeds from employee stock plans	55	32
Sale of noncontrolling interest	372	—
Other financing activities	(85)	(67)
Net cash flows provided by financing activities	<u>1,191</u>	<u>4,830</u>
(Decrease) Increase in cash and cash equivalents	<u>(5,867)</u>	<u>4,624</u>
Cash and cash equivalents at beginning of period	<u>6,502</u>	<u>1,878</u>
Cash and cash equivalents at end of period	<u>\$ 635</u>	<u>\$ 6,502</u>

EXELON CORPORATION
Reconciliation of GAAP Consolidated Statements of Operations
to Adjusted (non-GAAP) Operating Earnings
(unaudited)
(in millions, except per share data)

	Three Months Ended December 31, 2016				Three Months Ended December 31, 2015			
	GAAP (a)	Adjustments	(b),(d)	Adjusted Non-GAAP	GAAP (a)	Adjustments	(b),(d)	Adjusted Non-GAAP
Operating revenues	\$ 7,875	\$ 177		\$ 8,052	\$ 6,702	\$ (20)		\$ 6,682
Operating expenses								
Purchased power and fuel	3,178	184	(b),(d),(i)	3,362	2,874	(33)	(b),(d)	2,841
Operating and maintenance			(e),(g),(h),				(e),(l)	
	2,371	107	(i),(j),(k)	2,478	2,204	(24)		2,180
Depreciation and amortization	1,115	(251)	(i)	864	633	—		633
Taxes other than income	408	—		408	292	—		292
Total operating expenses	7,072	40		7,112	6,003	(57)		5,946
Gain (Loss) on sales of assets	(89)	89		—	8	—		8
Operating income	714	226		940	707	37		744
Other income and (deductions)								
Interest expense, net	(356)	—		(356)	(278)	—		(278)
Other, net	33	37	(c),(i),(k)	70	134	(73)	(c),(n)	61
Total other income and (deductions)	(323)	37		(286)	(144)	(73)		(217)
Income before income taxes	391	263		654	563	(36)		527
Income taxes			(b),(c),(d), (e),(f),(g), (h),(i),(j), (k)				(b),(c),(d), (e),(f),(l), (m),(n)	
	136	118		254	268	(54)		214
Equity in losses of unconsolidated affiliates	(8)	—		(8)	(4)	—		(4)
Net income	247	145		392	291	18		309
Net income (loss) attributable to noncontrolling interests and preference stock dividends	43	(61)	(o)	(18)	(18)	(20)	(o)	(38)
Net income attributable to common shareholders	\$ 204	\$ 206		\$ 410	\$ 309	\$ 38		\$ 347
Effective tax rate	34.8%			38.8%	47.6%			40.6%
Earnings per average common share								
Basic	\$ 0.22	\$ 0.22		\$ 0.44	\$ 0.34	\$ 0.04		\$ 0.38
Diluted	\$ 0.22	\$ 0.22		\$ 0.44	\$ 0.33	\$ 0.05		\$ 0.38
Average common shares outstanding								
Basic	925			925	921			921
Diluted	928			928	924			924
Effect of adjustments on earnings per average diluted common share recorded in accordance with GAAP:								
Mark-to-market impact of economic hedging activities (b)		\$ (0.05)				\$ —		
Unrealized losses (gains) related to NDT fund investments (c)		0.01				(0.05)		
Amortization of commodity contract intangibles (d)		0.03				0.01		
Merger and integration costs (e)		0.02				0.01		
Reassessment of state deferred income taxes (f)		0.01				0.05		
Asset retirement obligation (g)		(0.08)				—		
Merger commitments (h)		0.04				—		
Plant retirements and divestitures (i)		0.10				—		
Cost management program (j)		0.01				—		
Curtailed of Generation growth and development activities (k)		0.06				—		
Long-lived asset impairment (l)		—				0.01		
Reduction in state income tax reserve (m)		—				(0.01)		
PHI merger related redeemable debt exchange (n)		—				0.01		
Noncontrolling interest (o)		0.07				0.02		
Total adjustments		\$ 0.22				\$ 0.05		

For the three months ended December 31, 2016, includes financial results for PHI. Therefore, the results of operations from 2016 and 2015 are not comparable for Exelon. The explanations below identify any other significant or unusual items affecting the results of operations.

- (a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
- (b) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (c) Adjustment to exclude the unrealized gains and losses on NDT fund investments to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements.

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- (d) Adjustment to exclude the non-cash amortization of intangible assets, net, related to commodity contracts recorded at fair value related to the Integrys acquisition in 2015 and the Integrys and ConEdison Solutions acquisitions in 2016.
- (e) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities and upfront credit facilities fees related to the PHI acquisition and pending FitzPatrick acquisition.
- (f) Adjustment to exclude the non-cash impact of the remeasurement of state deferred income taxes, primarily as a result of changes in forecasted apportionment.
- (g) Adjustment to exclude a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units.
- (h) Adjustments to exclude costs incurred as part of the settlement orders approving the PHI acquisition and in 2016, a charge related to a 2012 CEG merger commitment.
- (i) Adjustment to primarily exclude incremental accelerated depreciation and amortization expenses from June 2, 2016 through December 6, 2016 pursuant to the second quarter decision to early retire the Clinton and Quad Cities nuclear generating facilities, which decision was reversed in December 2016, partially offset by the reversal of certain one-time charges for materials & supplies inventory reserves and severance reserves upon Generation's decision to continue operating the plants with the passage of the Illinois Zero Emission Standard.
- (j) Adjustment to exclude 2016 reorganization costs related to a cost management program.
- (k) Adjustment to exclude the one-time recognition of a loss on sale of assets and asset impairment charges pursuant to Generation's strategic decision in the fourth quarter of 2016 to narrow the scope and scale of its growth and development activities.
- (l) Adjustment to exclude a 2015 charge to earnings primarily related to the impairment of upstream assets at Generation.
- (m) Adjustment to exclude the 2015 reduction of a previously recorded state income tax reserve associated with the 2014 sales of Keystone and Conemaugh.
- (n) Adjustment to exclude the costs associated with the exchange and redemption in December 2015 of certain mandatorily redeemable debt issued to finance the PHI merger.
- (o) Adjustments to exclude Generation's noncontrolling interest related to CENG exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments and changes in asset retirement obligations in 2016, and in 2015 the impact of unrealized gains and losses on NDT fund investments.

EXELON CORPORATION
Reconciliation of GAAP Consolidated Statements of Operations
to Adjusted (non-GAAP) Operating Earnings
(unaudited)
(in millions, except per share data)

	Twelve Months Ended December 31, 2016				Twelve Months Ended December 31, 2015			
	GAAP (a)	Adjustments	(b),(d),(e)	Adjusted Non-GAAP	GAAP (a)	Adjustments	(b),(d)	Adjusted Non-GAAP
Operating revenues	\$ 31,360	\$ 545		\$ 31,905	\$ 29,447	\$ (210)		\$ 29,237
Operating expenses								
Purchased power and fuel	12,640	395	(b),(d),(j)	13,035	13,084	55	(b),(d)	13,139
Operating and maintenance			(e),(f),(g), (i),(j),(k), (m)				(e),(f),(g), (p)	
	10,048	(849)		9,199	8,322	(90)		8,232
Depreciation and amortization	3,936	(704)	(e),(j)	3,232	2,450	—		2,450
Taxes other than income	1,576	(1)	(k)	1,575	1,200	—		1,200
Total operating expenses	28,200	(1,159)		27,041	25,056	(35)		25,021
Gain (Loss) on sales of assets	(48)	57		9	18	—		18
Operating income	3,112	1,761		4,873	4,409	(175)		4,234
Other income and (deductions)								
Interest expense, net	(1,536)	153	(l)	(1,383)	(1,033)	(27)	(e),(o),(n)	(1,060)
Other, net	413	(124)	(c),(j),(l),(m)	289	(46)	284	(c),(r)	238
Total other income and (deductions)	(1,123)	29		(1,094)	(1,079)	257		(822)
Income before income taxes	1,989	1,790		3,779	3,330	82		3,412
Income taxes			(b),(c),(d), (e),(f),(g), (h),(i),(j), (k),(l),(m)				(b),(c),(d), (e),(f),(g), (h),(m),(o), (p),(q),(r)	
	761	538		1,299	1,073	92		1,165
Equity in losses of unconsolidated affiliates	(24)	—		(24)	(7)	—		(7)
Net income	1,204	1,252		2,456	2,250	(10)		2,240
Net income (loss) attributable to noncontrolling interests and preference stock dividends	70	(102)	(s)	(32)	(19)	32	(s)	13
Net income attributable to common shareholders	\$ 1,134	\$ 1,354		\$ 2,488	\$ 2,269	\$ (42)		\$ 2,227
Effective tax rate	38.3%			34.4%	32.2%			34.1%
Earnings per average common share								
Basic	\$ 1.23	\$ 1.47		\$ 2.70	\$ 2.55	\$ (0.05)		\$ 2.50
Diluted	\$ 1.22	\$ 1.46		\$ 2.68	\$ 2.54	\$ (0.05)		\$ 2.49
Average common shares outstanding								
Basic	924			924	890			890
Diluted	927			927	893			893
Effect of adjustments on earnings per average diluted common share recorded in accordance with GAAP:								
Mark-to-market impact of economic hedging activities (b)		\$ 0.03				\$ (0.18)		
Unrealized (gains) losses related to NDT fund investments (c)		(0.13)				0.13		
Amortization of commodity contract intangibles (d)		0.04				—		
Merger and integration costs (e)		0.12				0.07		
Long-lived asset impairment (f)		0.11				0.02		
Asset retirement obligation (g)		(0.08)				(0.01)		
Reassessment of state deferred income taxes (h)		0.01				0.05		
Merger commitments (i)		0.47				—		
Plant retirements and divestitures (j)		0.47				—		
Cost management program (k)		0.04				—		
Like-kind exchange tax position (l)		0.21				—		
Curtailment of Generation growth and development activities (m)		0.06				—		
Tax settlements (n)		—				(0.06)		
Mark-to-market impact of PHI merger related swaps (o)		—				(0.02)		
Midwest Generation bankruptcy recoveries (p)		—				(0.01)		
Reduction in state income tax reserve (q)		—				(0.01)		
PHI merger related redeemable debt exchange (r)		—				0.01		
Noncontrolling interest (s)		0.11				(0.04)		
Total adjustments		\$ 1.46				\$ (0.05)		

As a result of the PHI acquisition completion on March 23, 2016, the table includes financial results for PHI beginning on March 24, 2016 to December 31, 2016. Therefore, the results of operations from 2016 and 2015 are not comparable for Exelon. The explanations below identify any other significant or unusual items affecting the results of operations.

- (a) Results reported in accordance with accounting principles generally accepted in the United States (GAAP).
(b) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.

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- (c) Adjustment to exclude the unrealized gains and losses on NDT fund investments to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements.
- (d) Adjustment to exclude the non-cash amortization of intangible assets, net, related to commodity contracts recorded at fair value related to the Integrys acquisition in 2015 and the Integrys and ConEdison Solutions acquisitions in 2016.
- (e) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities, and upfront credit facilities fees related to the PHI acquisition and pending FitzPatrick acquisition, partially offset in 2016 at ComEd, BGE and PHI by the anticipated recovery of previously incurred PHI acquisition costs.
- (f) Adjustment to exclude a 2015 charge to earnings primarily related to the impairment of investment in long-term leases at Corporate and 2016 charges to earnings primarily related to the impairment of upstream assets and certain wind projects at Generation.
- (g) Adjustment to exclude a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units.
- (h) Adjustment to exclude the non-cash impact of the remeasurement of state deferred income taxes, primarily as a result of changes in forecasted apportionment.
- (i) Adjustments to exclude costs incurred as part of the settlement orders approving the PHI acquisition and in 2016, a charge related to a 2012 CEG merger commitment.
- (j) Adjustment to primarily exclude accelerated depreciation and amortization expenses through December 2016 and construction work in process impairments associated with Generation's previous decision to early retire the Clinton and Quad Cities nuclear facilities, partially offset by a gain associated with Generation's 2016 sale of the New Boston generating site.
- (k) Adjustment to exclude 2016 severance expense and reorganization costs related to a cost management program.
- (l) Adjustment to exclude the recognition of a penalty and associated interest expense in the third quarter of 2016, as a result of a tax court decision on Exelon's like-kind exchange tax position.
- (m) Adjustment to exclude the one-time recognition of a loss on sale of assets and asset impairment charges pursuant to Generation's strategic decision in the fourth quarter of 2016 to narrow the scope and scale of its growth and development activities.
- (n) Adjustment to exclude benefits related to the favorable settlements in 2015 of certain income tax positions on Constellation's pre-acquisition tax returns.
- (o) Adjustment to exclude the impact of mark-to-market activity on forward-starting interest rate swaps held at Exelon Corporate related to financing for the PHI acquisition, which were terminated on June 8, 2015.
- (p) Adjustment to exclude the 2015 benefit for the favorable settlement of a long-term railcar lease agreement pursuant to the Midwest Generation bankruptcy.
- (q) Adjustment to exclude the 2015 reduction of a previously recorded state income tax reserve associated with the 2014 sales of Keystone and Conemaugh.
- (r) Adjustment to exclude costs associated with the exchange and redemption in December 2015 of certain mandatorily redeemable debt issued to finance the PHI merger.
- (s) Adjustments to exclude the elimination from Generation's results of the noncontrolling interest related to CENG exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments and mark-to-market activity.

EXELON CORPORATION
Reconciliation of Adjusted (non-GAAP) Operating
Earnings to GAAP Earnings (in millions)
 Three Months Ended December 31, 2016 and 2015
 (unaudited)

	Exelon Earnings per Diluted Share	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon (a)
2015 GAAP Earnings (Loss)	\$ 0.33	\$ 154	\$ 87	\$ 79	\$ 74	\$—	\$ (85)	\$ 309
2015 Adjusted (non-GAAP) Operating (Earnings)								
Loss Adjustments:								
Unrealized Gains Related to NDT Fund Investments (1)	(0.05)	(51)	—	—	—	—	—	(51)
Amortization of Commodity Contract Intangibles (2)	0.01	10	—	—	—	—	—	10
Merger and Integration Costs (3)	0.01	2	—	—	—	—	7	9
Long-Lived Asset Impairments (4)	0.01	6	—	—	—	—	—	6
Reassessment of State Deferred Income Taxes (5)	0.05	11	—	—	—	—	30	41
Reduction in State Income Tax Reserve (6)	(0.01)	(10)	—	—	—	—	—	(10)
PHI Merger Related Redeemable Debt Exchange (7)	0.01	—	—	—	—	—	13	13
CENG Noncontrolling Interest (8)	0.02	20	—	—	—	—	—	20
2015 Adjusted (non-GAAP) Operating Earnings (Loss)	0.38	142	87	79	74	—	(35)	347
Year Over Year Effects on Earnings:								
ComEd, PECO, BGE and PHI Margins:								
Weather	0.03	—	8	21	—	(c) —	(c) —	29
Load	—	—	(2)	(1)	—	(c) —	(c) —	(3)
Other Energy Delivery (14)	0.47	—	17	(d) 11	(d) 20	(d) 391	(d) —	439
Generation Energy Margins, Excluding Mark-to-Market:								
Nuclear Volume (15)	0.02	18	—	—	—	—	—	18
Nuclear Fuel Cost	—	2	—	—	—	—	—	2
Capacity Pricing (16)	(0.03)	(24)	—	—	—	—	—	(24)
Market and Portfolio Conditions (17)	0.05	49	—	—	—	—	—	49
Operating and Maintenance Expense:								
Labor, Contracting and Materials (18)	(0.14)	(20)	(8)	(3)	(4)	(97)	—	(132)
Planned Nuclear Refueling Outages (19)	0.03	30	—	—	—	—	—	30
Pension and Non-Pension Postretirement Benefits (20)	—	5	5	1	(1)	(10)	1	1
Other Operating and Maintenance (21)	(0.09)	(13)	(5)	(9)	27	(65)	(20)	(85)
Depreciation and Amortization Expense (22)	(0.15)	(11)	(13)	(4)	(13)	(94)	(1)	(136)
Interest Expense, Net (23)	(0.05)	1	(2)	(1)	(2)	(28)	(10)	(42)
Income Taxes (24)	0.01	12	(7)	1	—	8	(7)	7
Equity in Earnings of Unconsolidated Affiliates	—	(3)	—	—	—	—	—	(3)
CENG Noncontrolling Interest (25)	(0.02)	(15)	—	—	—	—	—	(15)
Other (26)	(0.07)	(11)	1	(1)	4	(63)	(2)	(72)
2016 Adjusted (non-GAAP) Operating Earnings (Loss)	0.44	162	81	94	105	42	(74)	410
2016 Adjusted (non-GAAP) Operating Earnings (Loss) Adjustments:								
Mark-to-Market Impact of Economic Hedging Activities	0.05	44	—	—	—	—	—	44
Unrealized Losses Related to NDT Fund Investments (1)	(0.01)	(9)	—	—	—	—	—	(9)
Amortization of Commodity Contract Intangibles (2)	(0.03)	(26)	—	—	—	—	—	(26)
Merger and Integration Costs (3)	(0.02)	(15)	(1)	(1)	(1)	(4)	(1)	(23)
Long-Lived Asset Impairments (4)	—	—	—	—	—	—	1	1
Reassessment of State Deferred Income Taxes (5)	(0.01)	(14)	—	—	—	—	4	(10)
Asset Retirement Obligation (9)	0.08	75	—	—	—	—	—	75
Merger Commitments (10)	(0.04)	(40)	—	—	—	(8)	10	(38)
Plant Retirements and Divestitures (11)	(0.10)	(94)	—	—	—	—	—	(94)
Cost Management Program (12)	(0.01)	(6)	—	(1)	(1)	—	—	(8)
Curtailed of Generation Growth and Development Activities (13)	(0.06)	(57)	—	—	—	—	—	(57)
CENG Noncontrolling Interest (8)	(0.07)	(61)	—	—	—	—	—	(61)
2016 GAAP Earnings (Loss)	\$ 0.22	\$ (41)	\$ 80	\$ 92	\$103	\$ 30	\$ (60)	\$ 204

- (a) For the three months ended December 31, 2016, includes financial results for PHI. Therefore, the results of operations from 2016 and 2015 are not comparable for PHI and Exelon. The explanations below identify any other significant or unusual items affecting the results of operations. PHI consolidated results includes Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon’s corporate operations, shared service entities and other financing and investment activities.
- (c) As approved by the Maryland PSC and District of Columbia PSC, BGE, Pepco and DPL Maryland record monthly adjustments to rates for residential, commercial and industrial customers to eliminate the effects of abnormal weather and usage patterns per customer on distribution volumes.

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- (d) For regulatory recovery mechanisms, including ComEd's distribution formula rate, ComEd, BGE and PHI utilities transmission formula rates, and riders across all utilities, revenues increase and decrease i) as fully recoverable costs fluctuate (with no impact on net earnings), and ii) pursuant to changes in rate base, capital structure and ROE (which impact net earnings).
- (1) Reflects the impact of unrealized gains in 2015 and unrealized losses in 2016 on NDT fund investments to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements.
- (2) Represents the non-cash amortization of intangible assets, net, related to commodity contracts recorded at fair value related to the Integrys acquisition in 2015 and the Integrys and ConEdison Solutions acquisitions in 2016.
- (3) Reflects certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities and upfront credit facilities fees related to the PHI acquisition and pending FitzPatrick acquisition.
- (4) Reflects charges to earnings primarily related to the impairments of certain upstream assets in 2015.
- (5) Reflects the non-cash impact of the remeasurement of state deferred income taxes, primarily as a result of changes in forecasted apportionment.
- (6) Reflects the 2015 reduction of a previously recorded state income tax reserve associated with the 2014 sales of Keystone and Conemaugh.
- (7) Reflects the costs associated with the exchange and redemption in December 2015 of certain mandatorily redeemable debt issued to finance the PHI acquisition.
- (8) Represents elimination from Generation's results of the noncontrolling interest related to CENG exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments and changes in asset retirement obligations in 2016, and in 2015 the impact of unrealized gains and losses on NDT fund investments.
- (9) Primarily reflects a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units.
- (10) Represents costs incurred as part of the settlement orders approving the PHI acquisition and in 2016, a charge related to a 2012 CEG merger commitment.
- (11) Primarily reflects incremental accelerated depreciation and amortization expense from June 2, 2016 through December 6, 2016, pursuant to the second quarter decision to early retire the Clinton and Quad Cities nuclear generation facilities, which decision was reversed in December 2016, partially offset by the reversal of certain one-time charges for materials & supplies inventory reserves and severance reserves upon Generation's decision to continue operating the plants with the passage of the Illinois Zero Emission Standard.
- (12) Represents 2016 reorganization costs related to a cost management program.
- (13) Reflects the one-time recognition for a loss on sale of assets and asset impairment charges pursuant to Generation's strategic decision in the fourth quarter of 2016 to narrow the scope and scale of its growth and development activities.
- (14) For ComEd, primarily reflects increased transmission formula rate revenues due to increased capital investment and an increase in fully recoverable costs. For PECO, primarily reflects increased electric distribution revenue pursuant to a rate increase effective January 1, 2016. For BGE, primarily reflects increased distribution revenue pursuant to increased rates as a result of the distribution rate orders issued by the MDPSC in June 2016 and July 2016. For PHI, reflects results of rate case orders received in 2016.
- (15) Primarily reflects a decrease in nuclear outage days in 2016 versus 2015, including Salem.
- (16) Primarily reflects decreased capacity prices in the Mid-Atlantic and Midwest regions, partially offset by increased capacity prices in New England.
- (17) Primarily reflects the impact of the Ginna Reliability Support Services Agreement, the inclusion of Pepco Energy Services and ConEdison Solutions results in 2016 and the impacts of Generation's gas portfolio, partially offset by lower realized energy prices primarily in the Mid-Atlantic region.
- (18) For Generation, primarily reflects increased contracting costs related to energy efficiency projects and the inclusion of Pepco Energy Services results in 2016.
- (19) Primarily reflects a reduction in the number of nuclear outage days in 2016, excluding Salem.
- (20) Primarily reflects favorable impact of higher pension and OPEB discount rates in 2016.
- (21) For ComEd, primarily relates to increased fully recoverable costs associated with energy efficiency programs and an increase in uncollectible accounts expense. For PECO, primarily reflects an increase in uncollectible accounts expense. For BGE, primarily reflects the settlement of the Baltimore City Conduit Fee Dispute, as well as a decrease in uncollectible accounts expense.
- (22) For BGE, primarily reflects increased amortization due to the initiation of cost recovery of the AMI programs. Additionally, primarily reflects increased depreciation for ongoing capital expenditures across all operating companies.
- (23) For Corporate, primarily reflects increased interest expense due to higher outstanding debt to fund the PHI acquisition and general corporate purposes.
- (24) For Generation, primarily reflects the prior year favorable settlement of certain income tax positions offset by the 2015 bonus depreciation extension impact on the domestic production activities deduction.
- (25) Reflects elimination from Generation's results of the noncontrolling interest related to the net impact of CENG's operating revenue and expenses.
- (26) For Generation, primarily reflects lower realized NDT fund gains.

EXELON CORPORATION
Reconciliation of Adjusted (non-GAAP) Operating
Earnings to GAAP Earnings (in millions)
Twelve Months Ended December 31, 2016 and 2015
(unaudited)

	Exelon Earnings per Diluted Share	Generation	ComEd	PECO	BGE	PHI (a)	Other (b)	Exelon (a)
2015 GAAP Earnings (Loss)	\$ 2.54	\$ 1,372	\$ 426	\$ 378	\$ 275	\$ —	\$(182)	\$2,269
2015 Adjusted (non-GAAP) Operating (Earnings) Loss								
Adjustments:								
Mark-to-Market Impact of Economic Hedging Activities	(0.18)	(160)	—	—	—	—	2	(158)
Unrealized Losses Related to NDT Fund Investments (1)	0.13	115	—	—	—	—	—	115
Amortization of Commodity Contract Intangibles (2)	—	(5)	—	—	—	—	—	(5)
Merger and Integration Costs (3)	0.07	20	6	2	2	—	28	58
Long-Lived Asset Impairments (4)	0.02	6	—	—	—	—	15	21
Asset Retirement Obligation (5)	(0.01)	(6)	—	—	—	—	—	(6)
Tax Settlements (6)	(0.06)	(52)	—	—	—	—	—	(52)
Mark-to-Market Impact of PHI Merger Related Interest Rate Swap (7)	(0.02)	—	—	—	—	—	(21)	(21)
Midwest Generation Bankruptcy Recoveries (8)	(0.01)	(6)	—	—	—	—	—	(6)
Reassessment of State Deferred Income Taxes (9)	0.05	11	—	—	—	—	30	41
Reduction in State Income Tax Reserve (10)	(0.01)	(10)	—	—	—	—	—	(10)
PHI Merger Related Redeemable Debt Exchange (11)	0.01	—	—	—	—	—	13	13
CENG Noncontrolling Interest (12)	(0.04)	(32)	—	—	—	—	—	(32)
2015 Adjusted (non-GAAP) Operating Earnings (Loss)	2.49	1,253	432	380	277	—	(115)	2,227
Year Over Year Effects on Earnings:								
ComEd, PECO, BGE and PHI Margins:								
Weather	0.03	—	32	(6)	—	(c)	(c)	26
Load	—	—	(1)	5	—	(c)	(c)	4
Other Energy Delivery (18)	1.62	—	90 (d)	63 (d)	65 (d)	1,285 (d)	— (d)	1,503
Generation Energy Margins, Excluding Mark-to-Market:								
Nuclear Volume (19)	0.05	44	—	—	—	—	—	44
Nuclear Fuel Cost (20)	0.02	17	—	—	—	—	—	17
Capacity Pricing (21)	(0.02)	(17)	—	—	—	—	—	(17)
Market and Portfolio Conditions (22)	0.11	98	—	—	—	—	—	98
Operating and Maintenance Expense:								
Labor, Contracting and Materials (23)	(0.47)	(114)	(7)	(13)	(4)	(297)	—	(435)
Planned Nuclear Refueling Outages (24)	0.05	49	—	—	—	—	—	49
Pension and Non-Pension Postretirement Benefits (25)	0.02	26	14	2	(1)	(31)	5	15
Other Operating and Maintenance (26)	(0.26)	(49)	11	4	(27)	(164)	(16)	(241)
Depreciation and Amortization Expense (27)	(0.50)	(74)	(41)	(6)	(34)	(301)	(6)	(462)
Interest Expense, Net (28)	(0.17)	7	(14)	(5)	(4)	(88)	(52)	(156)
Income Taxes (29)	0.03	(32)	3	22	13	31	(5)	32
Equity in Earnings of Unconsolidated Affiliates	(0.01)	(10)	—	—	—	—	—	(10)
CENG Noncontrolling Interest (30)	0.03	25	—	—	—	—	—	25
Other (31)	(0.25)	(42)	5	(2)	4	(207)	11	(231)
Share Differential (32)	(0.09)	—	—	—	—	—	—	—
2016 Adjusted (non-GAAP) Operating Earnings (Loss)	2.68	1,181	524	444	289	228	(178)	2,488
2016 Adjusted (non-GAAP) Operating Earnings (Loss)								
Adjustments:								
Mark-to-Market Impact of Economic Hedging Activities	(0.03)	(24)	—	—	—	—	—	(24)
Unrealized Gains Related to NDT Fund Investments (1)	0.13	118	—	—	—	—	—	118
Amortization of Commodity Contract Intangibles (2)	(0.04)	(35)	—	—	—	—	—	(35)
Merger and Integration Costs (3)	(0.12)	(35)	3	(3)	—	(42)	(37)	(114)
Long-Lived Asset Impairments (4)	(0.11)	(103)	—	—	—	—	—	(103)
Asset Retirement Obligation (5)	0.08	75	—	—	—	—	—	75
Reassessment of State Deferred Income Taxes (9)	(0.01)	(20)	—	—	—	—	10	(10)
Merger Commitments (13)	(0.47)	(42)	—	—	—	(247)	(148)	(437)
Plant Retirements and Divestitures (14)	(0.47)	(432)	—	—	—	—	—	(432)
Cost Management Program (15)	(0.04)	(28)	—	(3)	(3)	—	—	(34)
Like-Kind Exchange Tax Position (16)	(0.21)	—	(149)	—	—	—	(50)	(199)
Curtailment of Generation Growth and Development Activities (17)	(0.06)	(57)	—	—	—	—	—	(57)
CENG Noncontrolling Interest (12)	(0.11)	(102)	—	—	—	—	—	(102)
2016 GAAP Earnings (Loss)	\$ 1.22	\$ 496	\$ 378	\$ 438	\$ 286	\$ (61)	\$(403)	\$1,134

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- (a) As a result of the PHI acquisition completion on March 23, 2016, the table includes financial results for PHI beginning on March 24, 2016 to December 31, 2016. Therefore, the results of operations from 2016 and 2015 are not comparable for PHI and Exelon. The explanations below identify any other significant or unusual items affecting the results of operations. PHI consolidated results includes Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company.
- (b) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (c) As approved by the Maryland PSC and District of Columbia PSC, BGE, Pepco and DPL Maryland record monthly adjustments to rates for residential, commercial and industrial customers to eliminate the effects of abnormal weather and usage patterns per customer on distribution volumes.
- (d) For regulatory recovery mechanisms, including ComEd's distribution formula rate, ComEd, BGE and PHI utilities transmission formula rates, and riders across all utilities, revenues increase and decrease i) as fully recoverable costs fluctuate (with no impact on net earnings), and ii) pursuant to changes in rate base, capital structure and ROE (which impact net earnings).
- (1) Reflects the impact of unrealized losses in 2015 and unrealized gains in 2016 on NDT fund investments to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements.
- (2) Represents the non-cash amortization of intangible assets, net, related to commodity contracts recorded at fair value related to the Integrys acquisition in 2015 and the Integrys and ConEdison Solutions acquisitions in 2016.
- (3) Reflects certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities and upfront credit facilities fees related to the PHI acquisition and pending FitzPatrick acquisition, partially offset in 2016 at ComEd, BGE and PHI by the anticipated recovery of previously incurred PHI acquisition costs.
- (4) Reflects impairment of investment in long-term leases at Corporate in 2015 and the impairment of upstream assets and certain wind projects in 2016.
- (5) Primarily reflects a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units.
- (6) Reflects benefits related to the favorable settlements in 2015 of certain income tax positions on Constellation's pre-acquisition tax returns.
- (7) Reflects the impact of mark-to-market activity on forward-starting interest rate swaps held at Exelon Corporate related to financing for the PHI acquisition, which were terminated on June 8, 2015.
- (8) Primarily reflects a 2015 benefit for the favorable settlement of a long-term railcar lease agreement pursuant to the Midwest Generation bankruptcy.
- (9) Reflects the non-cash impact of the remeasurement of state deferred income taxes, primarily as a result of changes in forecasted apportionment.
- (10) Reflects the 2015 reduction of a previously recorded state income tax reserve associated with the 2014 sales of Keystone and Conemaugh.
- (11) Reflects the costs associated with the exchange and redemption in December 2015 of certain mandatorily redeemable debt issued to finance the PHI acquisition.
- (12) Represents elimination from Generation's results of the noncontrolling interest related to CENG exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments and changes in asset retirement obligations in 2016, and in 2015 the impact of unrealized gains and losses on NDT fund investments and mark-to-market activity.
- (13) Represents costs incurred as part of the settlement orders approving the PHI acquisition and in 2016, a charge related to a 2012 CEG merger commitment.
- (14) Primarily reflects accelerated depreciation and amortization expenses through December 2016 and construction work in progress impairments associated with Generation's previous decision to early retire the Clinton and Quad Cities nuclear facilities, partially offset by a gain associated with Generation's 2016 sale of the New Boston generating site.
- (15) Represents 2016 severance expense and reorganization costs related to a cost management program.
- (16) Represents the recognition of a penalty and associated interest expense in the third quarter of 2016, as a result of a tax court decision on Exelon's like-kind exchange tax position.
- (17) Reflects the one-time recognition for a loss on sale of assets and asset impairment charges pursuant to Generation's strategic decision in the fourth quarter of 2016 to narrow the scope and scale of its growth and development activities.
- (18) For ComEd, primarily reflects increased electric distribution and transmission formula rate revenues (due to increased capital investments partially offset by lower electric distribution ROE due to a decrease in treasury rates), partially offset by a decrease in fully recoverable costs. For PECO, primarily reflects increased electric distribution revenue pursuant to a rate increase effective January 1, 2016. For BGE, primarily reflects increased distribution revenue pursuant to increased rates as a result of the distribution rate orders issued by the MDPS in June 2016 and July 2016 and increased transmission revenue. For PHI, reflects results of rate case orders received in 2016.
- (19) Primarily reflects a decrease in nuclear outage days at higher capacity units in 2016 versus 2015, including Salem, despite an increase in overall nuclear outage days.
- (20) Primarily reflects a decrease in fuel prices, partially offset by an increase in nuclear output.
- (21) Primarily reflects decreased capacity prices in the Mid-Atlantic region, partially offset by increased capacity prices in the New England region.
- (22) Primarily reflects the impact of the Ginna Reliability Support Services Agreement, the inclusion of Pepco Energy Services results in 2016 and revenue related to energy efficiency projects, partially offset by lower realized energy prices.
- (23) For Generation, reflects the net increase to contracting costs primarily related to energy efficiency projects and the inclusion of Pepco Energy Services results in 2016. For PECO, primarily reflects increased contracting costs related to vegetation management and other projects.
- (24) Primarily reflects a reduction in the number of nuclear outage days in 2016, excluding Salem.
- (25) Primarily reflects favorable impact of higher pension and OPEB discount rates in 2016.
- (26) For Generation, primarily reflects the extended duration of an outage at Salem and the inclusion of Pepco Energy Services results in 2016. For ComEd, primarily relates to decreased fully recoverable costs associated with energy efficiency programs and a decrease in uncollectible accounts expense. For BGE, primarily reflects charges for certain disallowances contained in the June and July 2016 rate case orders and increased storm costs in the BGE service territory, partially offset by a decrease in uncollectible accounts expense.
- (27) For Generation, primarily reflects increased nuclear decommissioning amortization. For BGE, primarily reflects increased amortization due to the initiation of cost recovery of the AMI programs. Additionally, primarily reflects increased depreciation for ongoing capital expenditures across all operating companies.
- (28) For ComEd, primarily reflects increased interest expense due to higher outstanding debt. For Corporate, primarily reflects increased interest expense due to higher outstanding debt to fund the PHI acquisition and general corporate purposes.
- (29) For Generation, primarily reflects a decrease in domestic production activities deduction. For PECO, primarily reflects an increase in the repairs tax deduction and the impact of a cumulative adjustment related to a gas repairs tax return accounting method change in 2016. For BGE, primarily reflects a cumulative adjustment to tax expense for transmission-related regulatory assets.
- (30) Reflects elimination from Generation's results of the noncontrolling interest related to the net impact of CENG's operating revenue and expenses.
- (31) For Generation, primarily reflects lower realized NDT fund gains. For Corporate, primarily reflects the absence of a 2015 loss on the termination of forward-starting interest rate swaps.
- (32) Reflects the impact on earnings per share due to the increase in Exelon's average diluted common shares outstanding from 893 million in 2015 to 927 million in 2016 as a result of the July 2015 common stock issuance.

EXELON CORPORATION
Reconciliation of GAAP Consolidated Statements of Operations
to Adjusted (non-GAAP) Operating Earnings
(unaudited) (in millions)

	Three Months Ended December 31, 2016				Generation	Three Months Ended December 31, 2015			
	GAAP (a)	Adjustments		Adjusted Non-GAAP	GAAP (a)	Adjustments		Adjusted Non-GAAP	
			(b),(d)				(b),(d)		
Operating revenues	\$ 4,388	\$ 177		\$ 4,565	\$ 4,294	\$ (20)		\$ 4,274	
Operating expenses									
Purchased power and fuel	2,221	184	(b),(j)	2,405	2,220	(33)	(b),(d)	2,187	
Operating and maintenance	1,308	123	(e),(g),(i), (j),(k),(l)	1,431	1,447	(14)	(e),(f)	1,433	
Depreciation and amortization	550	(251)	(j)	299	280	—		280	
Taxes other than income	126	—		126	121	—		121	
Total operating expenses	<u>4,205</u>	<u>56</u>		<u>4,261</u>	<u>4,068</u>	<u>(47)</u>		<u>4,021</u>	
Gain (Loss) on sale of assets	(89)	89	(j),(l)	—	4	—		4	
Operating income	<u>94</u>	<u>210</u>		<u>304</u>	<u>230</u>	<u>27</u>		<u>257</u>	
Other income and (deductions)									
Interest expense, net	(92)	—		(92)	(96)	—		(96)	
Other, net	6	37	(c)	43	135	(95)		40	
Total other income and (deductions)	<u>(86)</u>	<u>37</u>		<u>(49)</u>	<u>39</u>	<u>(95)</u>		<u>(56)</u>	
Income before income taxes	8	247		255	269	(68)		201	
Income taxes			(b),(c),(d), (e),(g),(h), (i),(j),(k),(l)			(b),(c),(d), (e),(f),(h),(o)			
	(3)	105		102	131	(36)		95	
Equity in losses of unconsolidated affiliates	(9)	—		(9)	(5)	—		(5)	
Net income	<u>2</u>	<u>142</u>		<u>144</u>	<u>133</u>	<u>(32)</u>		<u>101</u>	
Net income (loss) attributable to noncontrolling interests	43	(61)	(p)	(18)	(21)	(20)	(p)	(41)	
Net (loss) income attributable to membership interest	<u>\$ (41)</u>	<u>\$ 203</u>		<u>\$ 162</u>	<u>\$ 154</u>	<u>\$ (12)</u>		<u>\$ 142</u>	

	Twelve Months Ended December 31, 2016				Twelve Months Ended December 31, 2015			
	GAAP (a)	Adjustments		Adjusted Non-GAAP	GAAP (a)	Adjustments		Adjusted Non-GAAP
			(b),(d)				(b),(d)	
Operating revenues	\$17,751	\$ 553		\$ 18,304	\$19,135	\$ (210)		\$ 18,925
Operating expenses								
Purchased power and fuel	8,830	395	(b),(d),(j)	9,225	10,021	55	(b),(d)	10,076
Operating and maintenance	5,641	(213)	(e),(f),(g), (i),(j),(k),(l)	5,428	5,308	(23)	(e),(f), (g),(n)	5,285
Depreciation and amortization	1,879	(704)	(e),(j)	1,175	1,054	—		1,054
Taxes other than income	506	(1)	(k)	505	489	—		489
Total operating expenses	<u>16,856</u>	<u>(523)</u>		<u>16,333</u>	<u>16,872</u>	<u>32</u>		<u>16,904</u>
Gain (Loss) on sales of assets	(59)	57	(j),(l)	(2)	12	—		12
Operating income	<u>836</u>	<u>1,133</u>		<u>1,969</u>	<u>2,275</u>	<u>(242)</u>		<u>2,033</u>
Other income and (deductions)								
Interest expense, net	(364)	—		(364)	(365)	(12)	(m)	(377)
Other, net	401	(230)	(c)	171	(60)	262	(c)	202
Total other income and (deductions)	<u>37</u>	<u>(230)</u>		<u>(193)</u>	<u>(425)</u>	<u>250</u>		<u>(175)</u>
Income before income taxes	873	903		1,776	1,850	8		1,858
Income taxes			(b),(c),(d), (e),(f),(g), (h),(i),(j),(k),(l)			(b),(c),(d), (e),(f),(g), (h),(m),(n),(o)		
	290	320		610	502	95		597
Equity in losses of unconsolidated affiliates	(25)	—		(25)	(8)	—		(8)
Net income	<u>558</u>	<u>583</u>		<u>1,141</u>	<u>1,340</u>	<u>(87)</u>		<u>1,253</u>
Net income (loss) attributable to noncontrolling interests	62	(102)	(p)	(40)	(32)	32	(p)	—
Net income attributable to membership interest	<u>\$ 496</u>	<u>\$ 685</u>		<u>\$ 1,181</u>	<u>\$ 1,372</u>	<u>\$ (119)</u>		<u>\$ 1,253</u>

- (a) Results reported in accordance with GAAP.
- (b) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (c) Adjustment to exclude the unrealized gains and losses on NDT fund investments to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements.
- (d) Adjustment to exclude the non-cash amortization of intangible assets, net, related to commodity contracts recorded at fair value related to the Integrys acquisition in 2015 and the Integrys and ConEdison Solutions acquisitions in 2016.

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- (e) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities, and upfront credit facilities fees related to the PHI acquisition and pending FitzPatrick acquisition.
- (f) Adjustment to exclude 2016 charges to earnings primarily related to the impairment of upstream assets and certain wind projects at Generation.
- (g) Adjustment to exclude a non-cash benefit pursuant to the annual update of the Generation nuclear decommissioning obligation related to the non-regulatory units.
- (h) Adjustment to exclude the non-cash impact of the remeasurement of state deferred income taxes, primarily as a result of changes in forecasted apportionment.
- (i) Adjustments to exclude costs incurred as part of the settlement orders approving the PHI acquisition and in 2016, a charge related to a 2012 CEG merger commitment.
- (j) Adjustment to exclude accelerated depreciation and amortization expenses through December 2016 and construction work in process impairments associated with Generation's previous decision to early retire the Clinton and Quad Cities nuclear facilities, partially offset by a gain associated with Generation's 2016 sale of the New Boston generating site.
- (k) Adjustment to exclude 2016 severance expense and reorganization costs related to a cost management program.
- (l) Adjustment to exclude the one-time recognition of a loss on sale of assets and asset impairment charges pursuant to Generation's strategic decision in the fourth quarter of 2016 to narrow the scope and scale of its growth and development activities.
- (m) Adjustment to exclude benefits related to the favorable settlements in 2015 of certain income tax positions on Constellation's pre-acquisition tax returns.
- (n) Adjustment to exclude the 2015 benefit for the favorable settlement of a long-term railcar lease agreement pursuant to the Midwest Generation bankruptcy.
- (o) Adjustment to exclude the 2015 reduction of a previously recorded state income tax reserve associated with the 2014 sales of Keystone and Conemaugh.
- (p) Adjustments to exclude the elimination from Generation's results of the noncontrolling interest related to CENG exclusion items, primarily related to the impact of unrealized gains and losses on NDT fund investments and mark-to-market activity.

EXELON CORPORATION
Reconciliation of GAAP Consolidated Statements of Operations
to Adjusted (non-GAAP) Operating Earnings
(unaudited)
(in millions)

	ComEd					
	Three Months Ended December 31, 2016			Three Months Ended December 31, 2015		
	GAAP (a)	Adjustments	Adjusted Non-GAAP	GAAP (a)	Adjustments	Adjusted Non-GAAP
Operating revenues	\$ 1,223	\$ —	\$ 1,223	\$ 1,196	\$ —	\$ 1,196
Operating expenses						
Purchased power	317	—	317	327	—	327
Operating and maintenance	417	(1) (b)	416	402	—	402
Depreciation and amortization	201	—	201	179	—	179
Taxes other than income	71	—	71	72	—	72
Total operating expenses	1,006	(1)	1,005	980	—	980
Gain on sales of assets	—	—	—	1	—	1
Operating income	217	1	218	217	—	217
Other income and (deductions)						
Interest expense, net	(87)	—	(87)	(83)	—	(83)
Other, net	8	—	8	7	—	7
Total other income and (deductions)	(79)	—	(79)	(76)	—	(76)
Income before income taxes	138	1	139	141	—	141
Income taxes	58	—	58	54	—	54
Net income	\$ 80	\$ 1	\$ 81	\$ 87	\$ —	\$ 87
	Twelve Months Ended December 31, 2016			Twelve Months Ended December 31, 2015		
	GAAP (a)	Adjustments	Adjusted Non-GAAP	GAAP (a)	Adjustments	Adjusted Non-GAAP
Operating revenues	\$ 5,254	\$ (8) (b)	\$ 5,246	\$ 4,905	\$ —	\$ 4,905
Operating expenses						
Purchased power	1,458	—	1,458	1,319	—	1,319
Operating and maintenance	1,530	(3) (b)	1,527	1,567	(9) (b)	1,558
Depreciation and amortization	775	—	775	707	—	707
Taxes other than income	293	—	293	296	—	296
Total operating expenses	4,056	(3)	4,053	3,889	(9)	3,880
Gain on sales of assets	7	—	7	1	—	1
Operating income	1,205	(5)	1,200	1,017	9	1,026
Other income and (deductions)						
Interest expense, net	(461)	105 (c)	(356)	(332)	—	(332)
Other, net	(65)	86 (c)	21	21	—	21
Total other income and (deductions)	(526)	191	(335)	(311)	—	(311)
Income before income taxes	679	186	865	706	9	715
Income taxes	301	40 (b),(c)	341	280	3 (b)	283
Net income	\$ 378	\$ 146	\$ 524	\$ 426	\$ 6	\$ 432

(a) Results reported in accordance with GAAP.

(b) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities, and upfront credit facilities fees, partially offset in 2016 at ComEd by the anticipated recovery of previously incurred PHI acquisition costs.

(c) Adjustment to exclude the recognition of a penalty and associated interest expense in the third quarter of 2016, as a result of a tax court decision on Exelon's like-kind exchange tax position.

EXELON CORPORATION
Reconciliation of GAAP Consolidated Statements of Operations
to Adjusted (non-GAAP) Operating Earnings
(unaudited)
(in millions)

	PECO					
	Three Months Ended December 31, 2016			Three Months Ended December 31, 2015		
	GAAP (a)	Adjustments	Adjusted Non-GAAP	GAAP (a)	Adjustments	Adjusted Non-GAAP
Operating revenues	\$ 701	\$ —	\$ 701	\$ 645	\$ —	\$ 645
Operating expenses						
Purchased power and fuel	238	—	238	236	—	236
Operating and maintenance	206	(3)	(b),(c) 203	184	—	184
Depreciation and amortization	69	—	69	62	—	62
Taxes other than income	38	—	38	36	—	36
Total operating expenses	551	(3)	548	518	—	518
Gain on sales of assets	—	—	—	1	—	1
Operating income	150	3	153	128	—	128
Other income and (deductions)						
Interest expense, net	(31)	—	(31)	(30)	—	(30)
Other, net	2	—	2	2	—	2
Total other income and (deductions)	(29)	—	(29)	(28)	—	(28)
Income before income taxes	121	3	124	100	—	100
Income taxes	29	1	(b),(c) 30	21	—	21
Net income attributable to common shareholder	\$ 92	\$ 2	\$ 94	\$ 79	\$ —	\$ 79
	Twelve Months Ended December 31, 2016			Twelve Months Ended December 31, 2015		
	GAAP (a)	Adjustments	Adjusted Non-GAAP	GAAP (a)	Adjustments	Adjusted Non-GAAP
Operating revenues	\$ 2,994	\$ —	\$ 2,994	\$ 3,032	\$ —	\$ 3,032
Operating expenses						
Purchased power and fuel	1,047	—	1,047	1,190	—	1,190
Operating and maintenance	811	(10)	(b),(c) 801	794	(4)	(b) 790
Depreciation and amortization	270	—	270	260	—	260
Taxes other than income	164	—	164	160	—	160
Total operating expenses	2,292	(10)	2,282	2,404	(4)	2,400
Gain on sales of assets	—	—	—	2	—	2
Operating income	702	10	712	630	4	634
Other income and (deductions)						
Interest expense, net	(123)	—	(123)	(114)	—	(114)
Other, net	8	—	8	5	—	5
Total other income and (deductions)	(115)	—	(115)	(109)	—	(109)
Income before income taxes	587	10	597	521	4	525
Income taxes	149	4	(b),(c) 153	143	2	(b) 145
Net income attributable to common shareholder	\$ 438	\$ 6	\$ 444	\$ 378	\$ 2	\$ 380

(a) Results reported in accordance with GAAP.

(b) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities, and upfront credit facilities fees.

(c) Adjustment to exclude the 2016 severance expense and reorganization costs related to a cost management program.

EXELON CORPORATION
Reconciliation of GAAP Consolidated Statements of Operations
to Adjusted (non-GAAP) Operating Earnings
(unaudited)
(in millions)

	BGE					
	Three Months Ended December 31, 2016			Three Months Ended December 31, 2015		
	GAAP (a)	Adjustments	Adjusted Non-GAAP	GAAP (a)	Adjustments	Adjusted Non-GAAP
Operating revenues	\$ 812	\$ —	\$ 812	\$ 746	\$ —	\$ 746
Operating expenses						
Purchased power and fuel	300	—	300	268	—	268
Operating and maintenance	149	(3) (b),(c)	146	185	—	185
Depreciation and amortization	115	—	115	94	—	94
Taxes other than income	58	—	58	55	—	55
Total operating expenses	<u>622</u>	<u>(3)</u>	<u>619</u>	<u>602</u>	<u>—</u>	<u>602</u>
Operating income	<u>190</u>	<u>3</u>	<u>193</u>	<u>144</u>	<u>—</u>	<u>144</u>
Other income and (deductions)						
Interest expense, net	(27)	—	(27)	(24)	—	(24)
Other, net	5	—	5	5	—	5
Total other income and (deductions)	<u>(22)</u>	<u>—</u>	<u>(22)</u>	<u>(19)</u>	<u>—</u>	<u>(19)</u>
Income before income taxes	<u>168</u>	<u>3</u>	<u>171</u>	<u>125</u>	<u>—</u>	<u>125</u>
Income taxes	<u>65</u>	<u>1 (b),(c)</u>	<u>66</u>	<u>48</u>	<u>—</u>	<u>48</u>
Net income	<u>103</u>	<u>2</u>	<u>105</u>	<u>77</u>	<u>—</u>	<u>77</u>
Preference stock dividends	<u>—</u>	<u>—</u>	<u>—</u>	<u>3</u>	<u>—</u>	<u>3</u>
Net income attributable to common shareholders	<u>\$ 103</u>	<u>\$ 2</u>	<u>\$ 105</u>	<u>\$ 74</u>	<u>\$ —</u>	<u>\$ 74</u>
	Twelve Months Ended December 31, 2016			Twelve Months Ended December 31, 2015		
	GAAP (a)	Adjustments	Adjusted Non-GAAP	GAAP (a)	Adjustments	Adjusted Non-GAAP
Operating revenues	\$ 3,233	\$ —	\$ 3,233	\$ 3,135	\$ —	\$ 3,135
Operating expenses						
Purchased power and fuel	1,294	—	1,294	1,305	—	1,305
Operating and maintenance	737	(5) (b),(c)	732	683	(5) (b)	678
Depreciation and amortization	423	—	423	366	—	366
Taxes other than income	229	—	229	224	—	224
Total operating expenses	<u>2,683</u>	<u>(5)</u>	<u>2,678</u>	<u>2,578</u>	<u>(5)</u>	<u>2,573</u>
Gain on sale of assets	<u>—</u>	<u>—</u>	<u>—</u>	<u>1</u>	<u>—</u>	<u>1</u>
Operating income	<u>550</u>	<u>5</u>	<u>555</u>	<u>558</u>	<u>5</u>	<u>563</u>
Other income and (deductions)						
Interest expense, net	(103)	—	(103)	(99)	—	(99)
Other, net	21	—	21	18	—	18
Total other income and (deductions)	<u>(82)</u>	<u>—</u>	<u>(82)</u>	<u>(81)</u>	<u>—</u>	<u>(81)</u>
Income before income taxes	<u>468</u>	<u>5</u>	<u>473</u>	<u>477</u>	<u>5</u>	<u>482</u>
Income taxes	<u>174</u>	<u>2 (b),(c)</u>	<u>176</u>	<u>189</u>	<u>3 (b)</u>	<u>192</u>
Net income	<u>294</u>	<u>3</u>	<u>297</u>	<u>288</u>	<u>2</u>	<u>290</u>
Preference stock dividends	<u>8</u>	<u>—</u>	<u>8</u>	<u>13</u>	<u>—</u>	<u>13</u>
Net income attributable to common shareholders	<u>\$ 286</u>	<u>\$ 3</u>	<u>\$ 289</u>	<u>\$ 275</u>	<u>\$ 2</u>	<u>\$ 277</u>

(a) Results reported in accordance with GAAP.

(b) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities, and upfront credit facilities fees, partially offset in 2016 at BGE by the recovery of previously incurred PHI acquisition costs.

(c) Adjustment to exclude the 2016 severance expense and reorganization costs related to a cost management program.

EXELON CORPORATION
Reconciliation of GAAP Consolidated Statements of Operations
to Adjusted (non-GAAP) Operating Earnings
(unaudited)
(in millions)

	PHI			PHI		
	Three Months Ended December 31, 2016			Three Months Ended December 31, 2015		
	GAAP (a)	Adjustments	Adjusted Non-GAAP	GAAP (a)	Adjustments	Adjusted Non-GAAP
Operating revenues	\$ 1,078	\$ —	\$ 1,078	\$ —	\$ —	\$ —
Operating expenses						
Purchased power and fuel	410	—	410	—	—	—
Operating and maintenance	310	(17) (b),(c)	293	—	—	—
Depreciation and amortization	160	—	160	—	—	—
Taxes other than income	107	—	107	—	—	—
Total operating expenses	987	(17)	970	—	—	—
Loss on sales of assets	(1)	—	(1)	—	—	—
Operating income	90	17	107	—	—	—
Other income and (deductions)						
Interest expense, net	(61)	—	(61)	—	—	—
Other, net	13	—	13	—	—	—
Total other income and (deductions)	(48)	—	(48)	—	—	—
Income before income taxes	42	17	59	—	—	—
Income taxes	12	5 (b),(c)	17	—	—	—
Net income	\$ 30	\$ 12	\$ 42	\$ —	\$ —	\$ —
	Twelve Months Ended December 31, 2016			Twelve Months Ended December 31, 2015		
	GAAP (a)	Adjustments	Adjusted Non-GAAP	GAAP (a)	Adjustments	Adjusted Non-GAAP
Operating revenues	\$ 3,643	\$ —	\$ 3,643	\$ —	\$ —	\$ —
Operating expenses						
Purchased power and fuel	1,447	—	1,447	—	—	—
Operating and maintenance	1,233	(392) (b),(c)	841	—	—	—
Depreciation and amortization	515	—	515	—	—	—
Taxes other than income	354	—	354	—	—	—
Total operating expenses	3,549	(392)	3,157	—	—	—
Loss on sales of assets	(1)	—	(1)	—	—	—
Operating income	93	392	485	—	—	—
Other income and (deductions)						
Interest expense, net	(195)	—	(195)	—	—	—
Other, net	44	—	44	—	—	—
Total other income and (deductions)	(151)	—	(151)	—	—	—
(Loss) income before income taxes	(58)	392	334	—	—	—
Income taxes	3	103 (b),(c)	106	—	—	—
Net (loss) income	\$ (61)	\$ 289	\$ 228	\$ —	\$ —	\$ —

As a result of the PHI acquisition completion on March 23, 2016, the table includes financial results for PHI beginning on March 24, 2016 to December 31, 2016 for the twelve months ended and quarterly results for the December 31, 2016 three months ended period. Therefore, the results of operations from 2016 and 2015 are not comparable for PHI and Exelon. The explanations below identify any other significant or unusual items affecting the results of operations. PHI consolidated results includes Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company.

- (a) Results reported in accordance with GAAP.
- (b) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities, and upfront credit facilities fees, partially offset in 2016 at PHI by the anticipated recovery of previously incurred PHI acquisition costs.
- (c) Adjustment to exclude costs incurred as part of the settlement orders approving the PHI acquisition.

EXELON CORPORATION
Reconciliation of GAAP Consolidated Statements of Operations
to Adjusted (non-GAAP) Operating Earnings
(unaudited)
(in millions)

	Three Months Ended December 31, 2016			Other (a)	Three Months Ended December 31, 2015		
	GAAP (b)	Adjustments	Adjusted Non-GAAP		GAAP (b)	Adjustments	Adjusted Non-GAAP
	\$	\$	\$	\$	\$	\$	\$
Operating revenues	\$ (327)	\$ —	\$ (327)		\$ (179)	\$ —	\$ (179)
Operating expenses							
Purchased power and fuel	(308)	—	(308)		(177)	—	(177)
Operating and maintenance	(19)	8 (c),(d)	(11)		(14)	(10) (c)	(24)
Depreciation and amortization	20	—	20		18	—	18
Taxes other than income	8	—	8		8	—	8
Total operating expenses	(299)	8	(291)		(165)	(10)	(175)
Gain on sales of assets	1	—	1		2	—	2
Operating loss	(27)	(8)	(35)		(12)	10	(2)
Other income and (deductions)							
Interest expense, net	(58)	—	(58)		(45)	—	(45)
Other, net	(1)	—	(1)		(15)	22 (i)	7
Total other income and (deductions)	(59)	—	(59)		(60)	22	(38)
Loss before income taxes	(86)	(8)	(94)		(72)	32	(40)
Income taxes	(25)	6 (c),(d),(g), (h)	(19)		14	(18) (c),(h),(i)	(4)
Equity in earnings of unconsolidated affiliates	1	—	1		1	—	1
Net loss attributable to common shareholders	<u>\$ (60)</u>	<u>\$ (14)</u>	<u>\$ (74)</u>		<u>\$ (85)</u>	<u>\$ 50</u>	<u>\$ (35)</u>
	Twelve Months Ended December 31, 2016				Twelve Months Ended December 31, 2015		
	GAAP (b)	Adjustments	Adjusted Non-GAAP		GAAP (b)	Adjustments	Adjusted Non-GAAP
	\$	\$	\$		\$	\$	\$
Operating revenues	\$ (1,515)	\$ —	\$ (1,515)		\$ (760)	\$ —	\$ (760)
Operating expenses							
Purchased power and fuel	(1,436)	—	(1,436)		(751)	—	(751)
Operating and maintenance	96	(226) (c),(d)	(130)		(30)	(49) (c),(g)	(79)
Depreciation and amortization	74	—	74		63	—	63
Taxes other than income	30	—	30		31	—	31
Total operating expenses	(1,236)	(226)	(1,462)		(687)	(49)	(736)
Gain on sale of assets	5	—	5		2	—	2
Operating loss	(274)	226	(48)		(71)	49	(22)
Other income and (deductions)							
Interest expense, net	(290)	48 (j)	(242)		(123)	(15) (c),(f)	(138)
Other, net	4	20 (j)	24		(30)	22 (i)	(8)
Total other income and (deductions)	(286)	68	(218)		(153)	7	(146)
Loss before income taxes	(560)	294	(266)		(224)	56	(168)
Income taxes	(156)	69 (c),(d),(h), (j)	(87)		(41)	(11) (c),(e),(f), (g),(h),(i)	(52)
Equity in earnings of unconsolidated affiliates	1	—	1		1	—	1
Net loss attributable to common shareholders	<u>\$ (403)</u>	<u>\$ 225</u>	<u>\$ (178)</u>		<u>\$ (182)</u>	<u>\$ 67</u>	<u>\$ (115)</u>

- (a) Other primarily includes eliminating and consolidating adjustments, Exelon's corporate operations, shared service entities and other financing and investment activities.
- (b) Results reported in accordance with GAAP.
- (c) Adjustment to exclude certain costs associated with mergers and acquisitions, including, if and when applicable, professional fees, employee-related expenses, integration activities, and upfront credit facilities fees.
- (d) Adjustment to exclude costs incurred as part of the settlement orders approving the PHI acquisition.
- (e) Adjustment to exclude the mark-to-market impact of Exelon's economic hedging activities, net of intercompany eliminations.
- (f) Adjustment to exclude the mark-to-market impact of Exelon's Corporate's forward-starting interest rate swaps related to financing for the PHI acquisition, which were terminated on June 8, 2015.
- (g) Adjustment to exclude a 2015 charge to earnings primarily related to the impairment of investment in long-term leases.

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- (h) Adjustment to exclude the non-cash impact of the remeasurement of state deferred income taxes, primarily as a result of changes in forecasted apportionment.
- (i) Adjustment to exclude costs associated with the exchange and redemption in December 2015 of certain mandatorily redeemable debt issued to finance the PHI merger.
- (j) Adjustment to exclude the recognition of a penalty and associated interest expense in the third quarter of 2016, as a result of a tax court decision on Exelon's like-kind exchange tax position.

EXELON CORPORATION
Exelon Generation Statistics

	Three Months Ended,				
	December 31, 2016	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015
Supply (in GWhs)					
Nuclear Generation					
Mid-Atlantic (a)	16,410	15,604	15,224	16,208	15,500
Midwest	23,743	24,262	23,001	23,662	23,620
New York (a)	4,681	4,843	4,228	4,932	4,712
Total Nuclear Generation	44,834	44,709	42,453	44,802	43,832
Fossil and Renewables (a)					
Mid-Atlantic	442	706	685	898	746
Midwest	442	273	324	449	490
New England	1,142	1,886	2,016	1,924	408
New York	1	1	1	1	—
ERCOT	1,056	2,472	1,879	1,376	1,163
Other Power Regions (b)	1,935	2,103	1,995	2,147	1,834
Total Fossil and Renewables	5,018	7,441	6,900	6,795	4,641
Purchased Power					
Mid-Atlantic	2,849	7,139	3,131	3,755	1,441
Midwest	400	461	688	706	814
New England	4,768	3,927	3,782	4,155	6,372
ERCOT	3,189	2,895	2,259	2,294	2,501
Other Power Regions (b)	3,308	3,803	3,879	2,600	4,636
Total Purchased Power	14,514	18,225	13,739	13,510	15,764
Total Supply/Sales by Region (d)					
Mid-Atlantic (c)	19,701	23,449	19,040	20,861	17,687
Midwest (c)	24,585	24,996	24,013	24,817	24,924
New England	5,910	5,813	5,798	6,079	6,780
New York	4,682	4,844	4,229	4,933	4,712
ERCOT	4,245	5,367	4,138	3,670	3,664
Other Power Regions (b)	5,243	5,906	5,874	4,747	6,470
Total Supply/Sales by Region	64,366	70,375	63,092	65,107	64,237

	Three Months Ended,				
	December 31, 2016	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015
Outage Days (e)					
Refueling	71	17	87	70	103
Non-refueling	32	—	21	10	21
Total Outage Days	103	17	108	80	124

- (a) Includes the proportionate share of output where Generation has an undivided ownership interest in jointly-owned generating plants and includes the total output of plants that are fully consolidated (e.g. CENG).
- (b) Other Power Regions includes South, West and Canada.
- (c) Includes affiliate sales to PECO and BGE in the Mid-Atlantic region and affiliate sales to ComEd in the Midwest region. As a result of the PHI merger, includes affiliate sales to Pepco, DPL, and ACE in the Mid-Atlantic region for the successor period of March 24, 2016 to March 31, 2016, April 1, 2016 to June 30, 2016, July 1, 2016 to September 30, 2016, and October 1, 2016 to December 31, 2016.
- (d) Excludes physical proprietary trading volumes of 2,164 GWh, 1,506 GWh, 1,289 GWh, 1,220 GWh, and 1,932 GWh, for the three months ended December 31, 2016, September 30, 2016, June 30, 2016, March 31, 2016, and December 31, 2015, respectively.
- (e) Outage days exclude Salem.

EXELON CORPORATION
Exelon Generation Statistics
 Twelve Months Ended December 31, 2016

	<u>December 31, 2016</u>	<u>December 31, 2015</u>
Supply (in GWhs)		
Nuclear Generation		
Mid-Atlantic (a)	63,447	63,283
Midwest	94,668	93,422
New York (a)	18,684	18,769
Total Nuclear Generation	<u>176,799</u>	<u>175,474</u>
Fossil and Renewables		
Mid-Atlantic	2,731	2,774
Midwest	1,488	1,547
New England	6,968	2,983
New York	3	3
ERCOT	6,785	5,763
Other Power Regions (b)	8,179	7,848
Total Fossil and Renewables	<u>26,154</u>	<u>20,918</u>
Purchased Power		
Mid-Atlantic	16,874	8,160
Midwest	2,255	2,325
New England	16,632	24,309
New York	—	—
ERCOT	10,637	10,070
Other Power Regions (b)	13,589	18,773
Total Purchased Power	<u>59,987</u>	<u>63,637</u>
Total Supply/Sales by Region (d)		
Mid-Atlantic (c)	83,052	74,217
Midwest (c)	98,411	97,294
New England	23,600	27,292
New York	18,687	18,772
ERCOT	17,422	15,833
Other Power Regions (b)	21,768	26,621
Total Supply/Sales by Region	<u><u>262,940</u></u>	<u><u>260,029</u></u>

- (a) Includes the proportionate share of output where Generation has an undivided ownership interest in jointly-owned generating plants and includes the total output of plants that are fully consolidated (e.g. CENG).
- (b) Other Power Regions includes South, West and Canada.
- (c) Includes affiliate sales to PECO and BGE in the Mid-Atlantic region and affiliate sales to ComEd in the Midwest region. As a result of the PHI merger, includes affiliate sales to Pepco, DPL, and ACE in the Mid-Atlantic region for the successor period of March 24, 2016 to December 31, 2016.
- (d) Excludes physical proprietary trading volumes of 6,179 GWh and 7,310 GWh for the twelve months ended December 31, 2016 and 2015, respectively.

EXELON CORPORATION
ComEd Statistics
Three Months Ended December 31, 2016 and 2015

	Electric Deliveries (in GWs)				Revenue (in millions)		
	2016	2015	% Change	Weather-Normal % Change	2016	2015	% Change
Retail Deliveries and Sales (a)							
Residential	6,052	5,895	2.7%	(2.1)%	\$ 578	\$ 574	0.7%
Small Commercial & Industrial	7,527	7,412	1.6%	(1.2)%	310	308	0.6%
Large Commercial & Industrial	6,784	6,402	6.0%	3.2%	112	104	7.7%
Public Authorities & Electric Railroads	351	344	2.0%	(2.0)%	12	11	9.1%
Total Retail	<u>20,714</u>	<u>20,053</u>	3.3%	(0.1)%	<u>1,012</u>	<u>997</u>	1.5%
Other Revenue (b)					211	199	6.0%
Total Electric Revenue (c)					<u>\$1,223</u>	<u>\$1,196</u>	2.3%
Purchased Power					<u>\$ 317</u>	<u>\$ 327</u>	(3.1)%
Heating and Cooling Degree-Days							
							% Change
		<u>2016</u>	<u>2015</u>	<u>Normal</u>	<u>From 2015</u>	<u>From Normal</u>	
Heating Degree-Days		2,037	1,718	2,293	18.6%	(11.2)%	
Cooling Degree-Days		27	1	11	2,600.0%	145.5%	

Twelve Months Ended December 31, 2016 and 2015

	Electric Deliveries (in GWs)				Revenue (in millions)		
	2016	2015	% Change	Weather-Normal % Change	2016	2015	% Change
Retail Deliveries and Sales (a)							
Residential	27,790	26,496	4.9%	(0.6)%	\$2,597	\$2,360	10.0%
Small Commercial & Industrial	31,975	31,717	0.8%	(0.3)%	1,316	1,337	(1.6)%
Large Commercial & Industrial	27,842	27,210	2.3%	1.5%	462	443	4.3%
Public Authorities & Electric Railroads	1,298	1,309	(0.8)%	(0.8)%	45	42	7.1%
Total Retail	<u>88,905</u>	<u>86,732</u>	2.5%	0.2%	<u>4,420</u>	<u>4,182</u>	5.7%
Other Revenue (b)					834	723	15.4%
Total Electric Revenue (c)					<u>\$5,254</u>	<u>\$4,905</u>	7.1%
Purchased Power					<u>\$1,458</u>	<u>\$1,319</u>	10.5%
Heating and Cooling Degree-Days							
		<u>2016</u>	<u>2015</u>	<u>Normal</u>	<u>From 2015</u>	<u>From Normal</u>	
Heating Degree-Days		5,715	6,091	6,341	(6.2)%	(9.9)%	
Cooling Degree-Days		1,157	806	842	43.5%	37.4%	
Number of Electric Customers							
		<u>2016</u>	<u>2015</u>				
Residential		3,595,376	3,550,239				
Small Commercial & Industrial		374,644	370,932				
Large Commercial & Industrial		2,007	1,976				
Public Authorities & Electric Railroads		4,750	4,820				
Total		<u>3,976,777</u>	<u>3,927,967</u>				

- (a) Reflects delivery volume and revenue from customers purchasing electricity directly from ComEd and customers purchasing electricity from a competitive electric generation supplier, as all customers are assessed delivery charges. For customers purchasing electricity from ComEd, revenue also reflects the cost of energy and transmission.
- (b) Other revenue primarily includes transmission revenue from PJM. Other items include rental revenue, revenue related to late payment charges, revenue from other utilities for mutual assistance programs and recoveries of environmental costs associated with MGP sites.
- (c) Includes operating revenues from affiliates totaling \$3 million and \$1 million for the three months ended December 31, 2016 and 2015, and \$15 million and \$4 million for the twelve months ended December 31, 2016 and 2015, respectively.

EXELON CORPORATION
PECO Statistics
Three Months Ended December 31, 2016 and 2015

	Electric and Gas Deliveries				Revenue (in millions)		
	2016	2015	% Change	Weather-Normal % Change	2016	2015	% Change
Electric (in GWhs)							
Retail Deliveries and Sales (a)							
Residential	2,982	2,701	10.4%	(2.4)%	\$353	\$323	9.3%
Small Commercial & Industrial	1,863	1,812	2.8%	(3.2)%	96	97	(1.0)%
Large Commercial & Industrial	3,665	3,621	1.2%	0.4%	52	55	(5.5)%
Public Authorities & Electric Railroads	218	214	1.9%	1.9%	7	8	(12.5)%
Total Retail	8,728	8,348	4.6%	(1.3)%	508	483	5.2%
Other Revenue (b)							
Total Electric Revenue					52	52	— %
					<u>560</u>	<u>535</u>	4.7%
Natural Gas (in mmcfs)							
Retail Deliveries and Sales							
Retail Sales (c)	17,959	13,269	35.3%	0.9%	132	101	30.7%
Transportation and Other	6,713	6,294	6.7%	(3.5)%	9	9	— %
Total Gas	24,672	19,563	26.1%	(0.2)%	141	110	28.2%
Total Electric and Gas Revenues					\$701	\$645	8.7%
Purchased Power and Fuel					\$238	\$236	0.8%
% Change							
Heating and Cooling Degree-Days							
		2016	2015	Normal	From 2015	From Normal	
Heating Degree-Days		1,425	981	1,632	45.3%	(12.7)%	
Cooling Degree-Days		42	21	23	100.0%	82.6%	

Twelve Months Ended December 31, 2016 and 2015

	Electric and Gas Deliveries				Revenue (in millions)		
	2016	2015	% Change	Weather-Normal % Change	2016	2015	% Change
Electric (in GWhs)							
Retail Deliveries and Sales (a)							
Residential	13,664	13,630	0.2%	0.4%	\$1,631	\$1,599	2.0%
Small Commercial & Industrial	8,099	8,118	(0.2)%	0.5%	430	428	0.5%
Large Commercial & Industrial	15,263	15,365	(0.7)%	(1.4)%	234	221	5.9%
Public Authorities & Electric Railroads	890	881	1.0%	1.0%	32	31	3.2%
Total Retail	37,916	37,994	(0.2)%	(0.3)%	2,327	2,279	2.1%
Other Revenue (b)							
Total Electric Revenue					204	207	(1.4)%
					<u>2,531</u>	<u>2,486</u>	1.8%
Natural Gas (in mmcfs)							
Retail Deliveries and Sales							
Retail Sales (c)	56,447	59,003	(4.3)%	1.5%	430	511	(15.9)%
Transportation and Other	27,630	27,879	(0.9)%	(0.1)%	33	35	(5.7)%
Total Gas	84,077	86,882	(3.2)%	1.0%	463	546	(15.2)%
Total Electric and Gas Revenues					\$2,994	\$3,032	(1.3)%
Purchased Power and Fuel					\$1,047	\$1,190	(12.0)%
% Change							
Heating and Cooling Degree-Days							
		2016	2015	Normal	From 2015	From Normal	
Heating Degree-Days		4,041	4,245	4,613	(4.8)%	(12.4)%	
Cooling Degree-Days		1,726	1,720	1,301	0.3%	32.7%	

Number of Electric Customers			Number of Gas Customers		
	2016	2015		2016	2015
Residential	1,456,585	1,444,338	Residential	472,606	467,263
Small Commercial & Industrial	150,142	149,200	Commercial & Industrial	43,668	43,160
Large Commercial & Industrial	3,096	3,091	Total Retail	516,274	510,423
Public Authorities & Electric Railroads	9,823	9,805	Transportation	790	827
Total	<u>1,619,646</u>	<u>1,606,434</u>	Total	<u>517,064</u>	<u>511,250</u>

- (a) Reflects delivery volume and revenue from customers purchasing electricity directly from PECO and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from PECO, revenue also reflects the cost of energy and transmission.

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- (b) Other revenue includes transmission revenue from PJM and wholesale electric revenue.
- (c) Reflects delivery volume and revenue from customers purchasing natural gas directly from PECO and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from PECO, revenue also reflects the cost of natural gas.
- (d) Total electric revenue includes operating revenues from affiliates totaling \$2 million and less than \$1 million for the three months ended December 31, 2016 and 2015, respectively, and \$7 million and \$1 million for the twelve months ended December 31, 2016 and 2015, respectively. Total natural gas revenues includes operating revenues from affiliates totaling less than \$1 million for both three months ended December 31, 2016 and 2015, and \$1 million for both twelve months ended December 31, 2016 and 2015.

EXELON CORPORATION
BGE Statistics
Three Months Ended December 31, 2016 and 2015

	Electric and Gas Deliveries			Revenue (in millions)		
	2016	2015	% Change	2016	2015	% Change
Electric (in GWhs)						
Retail Deliveries and Sales (a)						
Residential	2,744	2,333	17.6%	\$350	\$317	10.4%
Small Commercial & Industrial	697	706	(1.3)%	65	65	— %
Large Commercial & Industrial	3,330	3,558	(6.4)%	112	118	(5.1)%
Public Authorities & Electric Railroads	67	70	(4.3)%	9	8	12.5%
Total Retail	<u>6,838</u>	<u>6,667</u>	2.6%	<u>536</u>	<u>508</u>	5.5%
Other Revenue (b)						
Total Electric Revenue				<u>611</u>	<u>581</u>	5.2%
Natural Gas (in mmcfs)						
Retail Deliveries and Sales (c)						
Retail Sales	27,394	24,137	13.5%	190	157	21.0%
Transportation and Other (d)	1,898	1,716	10.6%	11	8	37.5%
Total Gas	<u>29,292</u>	<u>25,853</u>	13.3%	<u>201</u>	<u>165</u>	21.8%
Total Electric and Gas Revenues				<u>\$812</u>	<u>\$746</u>	8.8%
Purchased Power and Fuel						
				<u>\$300</u>	<u>\$268</u>	11.9%
Heating and Cooling Degree-Days						
	2016	2015	Normal	% Change		
Heating Degree-Days	1,549	1,248	1,685	From 2015	From Normal	
Cooling Degree-Days	32	15	25	113.3%	28.0%	

Twelve Months Ended December 31, 2016 and 2015

	Electric and Gas Deliveries			Revenue (in millions)		
	2016	2015	% Change	2016	2015	% Change
Electric (in GWhs)						
Retail Deliveries and Sales (a)						
Residential	12,740	12,598	1.1%	\$1,554	\$1,449	7.2%
Small Commercial & Industrial	3,040	3,119	(2.5)%	277	273	1.5%
Large Commercial & Industrial	13,957	14,293	(2.4)%	449	469	(4.3)%
Public Authorities & Electric Railroads	283	294	(3.7)%	35	32	9.4%
Total Retail	<u>30,020</u>	<u>30,304</u>	(0.9)%	<u>2,315</u>	<u>2,223</u>	4.1%
Other Revenue (b)						
Total Electric Revenue				<u>294</u>	<u>267</u>	10.1%
				<u>2,609</u>	<u>2,490</u>	4.8%
Natural Gas (in mmcfs)						
Retail Deliveries and Sales (c)						
Retail Sales	96,808	96,618	0.2%	593	607	(2.3)%
Transportation and Other (d)	5,977	6,238	(4.2)%	31	38	(18.4)%
Total Natural Gas	<u>102,785</u>	<u>102,856</u>	(0.1)%	<u>624</u>	<u>645</u>	(3.3)%
Total Electric and Gas Revenues				<u>\$3,233</u>	<u>\$3,135</u>	3.1%
Purchased Power and Fuel						
				<u>\$1,294</u>	<u>\$1,305</u>	(0.8)%
Heating and Cooling Degree-Days						
	2016	2015	Normal	% Change		
Heating Degree-Days	4,427	4,666	4,684	From 2015	From Normal	
Cooling Degree-Days	998	924	876	8.0%	13.9%	

Number of Electric Customers			Number of Gas Customers		
	2016	2015		2016	2015
Residential	1,150,096	1,137,934	Residential	623,647	616,994
Small Commercial & Industrial	113,230	113,138	Commercial & Industrial	44,255	44,119
Large Commercial & Industrial	12,053	11,906	Total Retail	667,902	661,113
Public Authorities & Electric Railroads	280	285	Transportation	—	—
Total	<u>1,275,659</u>	<u>1,263,263</u>	Total	<u>667,902</u>	<u>661,113</u>

- (a) Reflects delivery volume and revenue from customers purchasing electricity directly from BGE and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from BGE, revenue also reflects the cost of energy and transmission.
- (b) Other revenue includes wholesale transmission revenue and late payment charges.

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- (c) Reflects delivery volume and revenue from customers purchasing natural gas directly from BGE and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from BGE, revenue also reflects the cost of natural gas.
- (d) Transportation and other gas revenue includes off-system revenue of 1,898 mmcfs (\$8 million) and 1,716 mmcfs (\$7 million) for the three months ended December 31, 2016 and 2015, respectively, and 5,977 mmcfs (\$23 million) and 6,238 mmcfs (\$35 million) for the twelve months ended December 31, 2016 and 2015, respectively.

EXELON CORPORATION
Pepco Statistics
Three Months Ended December 31, 2016 and 2015

	Electric Deliveries			Revenue (in millions)		
	2016	2015	% Change	2016	2015	% Change
Electric (in GWhs)						
Retail Deliveries and Sales (a)						
Residential	1,720	1,608	7.0%	\$209	\$201	4.0%
Small Commercial & Industrial	335	321	4.4%	34	37	(8.1)%
Large Commercial & Industrial	3,669	3,592	2.1%	190	187	1.6%
Public Authorities & Electric Railroads	180	174	3.4%	9	7	28.6%
Total Retail	<u>5,904</u>	<u>5,695</u>	3.7%	<u>442</u>	<u>432</u>	2.3%
Other Revenue (b)						
Total Electric Revenue (c)				<u>491</u>	<u>488</u>	0.6%
Purchased Power						
				<u>\$143</u>	<u>\$146</u>	(2.1)%

	2016	2015	Normal	% Change	
				From 2015	From Normal
Heating and Cooling Degree-Days					
Heating Degree-Days	1,217	966	1,380	26.0%	(11.8)%
Cooling Degree-Days	64	22	39	190.9%	64.1%

Twelve Months Ended December 31, 2016 and 2015

	Electric Deliveries			Revenue (in millions)		
	2016	2015	% Change	2016	2015	% Change
Electric (in GWhs)						
Retail Deliveries and Sales (a)						
Residential	8,372	8,452	(0.9)%	\$1,000	\$ 970	3.1%
Small Commercial & Industrial	1,459	1,471	(0.8)%	150	153	(2.0)%
Large Commercial & Industrial	15,559	15,351	1.4%	803	777	3.3%
Public Authorities & Electric Railroads	724	714	1.4%	32	30	6.7%
Total Retail	<u>26,114</u>	<u>25,988</u>	0.5%	<u>1,985</u>	<u>1,930</u>	2.8%
Other Revenue (b)						
Total Electric Revenue (c)				<u>2,186</u>	<u>2,129</u>	2.7%
Purchased Power						
				<u>\$ 706</u>	<u>\$ 719</u>	(1.8)%

	2016	2015	Normal	% Change	
				From 2015	From Normal
Heating and Cooling Degree-Days					
Heating Degree-Days	3,624	3,657	3,887	(0.9)%	(6.8)%
Cooling Degree-Days	1,936	1,936	1,626	— %	19.1%

	2016	2015
	Number of Electric Customers	
Residential	780,652	767,392
Small Commercial & Industrial	53,529	53,838
Large Commercial & Industrial	21,391	20,976
Public Authorities & Electric Railroads	130	129
Total	<u>855,702</u>	<u>842,335</u>

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from Pepco and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from Pepco, revenue also reflects the cost of energy and transmission.
- (b) Other revenue includes transmission revenue from PJM and wholesale electric revenues.
- (c) Includes operating revenues from affiliates totaling \$1 million for the three months ended December 31, 2016 and 2015, and \$5 million for the twelve months ended December 31, 2016 and 2015.

EXELON CORPORATION
DPL Statistics
Three Months Ended December 31, 2016 and 2015

	Electric and Natural Gas Deliveries			Revenue (in millions)		
	2016	2015	% Change	2016	2015	% Change
Electric (in GWhs)						
Retail Deliveries and Sales (a)						
Residential	1,115	1,041	7.1%	\$147	\$146	0.7%
Small Commercial & Industrial	544	506	7.5%	45	47	(4.3)%
Large Commercial & Industrial	1,131	1,233	(8.3)%	24	24	— %
Public Authorities & Electric Railroads	12	11	9.1%	3	3	— %
Total Retail	2,802	2,791	0.4%	219	220	(0.5)%
Other Revenue (b)						
Total Electric Revenue (c)				38	43	(11.6)%
				<u>257</u>	<u>263</u>	<u>(2.3)%</u>
Natural Gas (in mmcfs)						
Retail Deliveries and Sales (d)						
Retail Sales	4,834	3,096	56.1%	40	31	29.0%
Transportation and Other (e)	1,000	1,477	(32.3)%	6	4	50.0%
Total Natural Gas	5,834	4,573	27.6%	46	35	31.4%
Total Electric and Natural Gas Revenues				\$303	\$298	1.7%
Purchased Power and Fuel				\$135	\$135	— %
% Change						
	2016	2015	Normal	From 2015	From Normal	
Heating and Cooling Degree-Days						
Heating Degree-Days	1,507	1,146	1,598	31.5%	(5.7)%	
Cooling Degree-Days	43	13	24	230.8%	79.2%	

Twelve Months Ended December 31, 2016 and 2015

	Electric and Natural Gas Deliveries			Revenue (in millions)		
	2016	2015	% Change	2016	2015	% Change
Electric (in GWhs)						
Retail Deliveries and Sales (a)						
Residential	5,181	5,337	(2.9)%	\$ 668	\$ 681	(1.9)%
Small Commercial & Industrial	2,290	2,311	(0.9)%	187	192	(2.6)%
Large Commercial & Industrial	4,623	4,781	(3.3)%	98	101	(3.0)%
Public Authorities & Electric Railroads	46	45	2.2%	13	12	8.3%
Total Retail	12,140	12,474	(2.7)%	966	986	(2.0)%
Other Revenue (b)						
Total Electric Revenue (c)				163	152	7.2%
				<u>1,129</u>	<u>1,138</u>	<u>(0.8)%</u>
Natural Gas (in mmcfs)						
Retail Deliveries and Sales (d)						
Retail Sales	14,087	13,816	2.0%	127	143	(11.2)%
Transportation and Other (e)	5,455	6,193	(11.9)%	21	21	— %
Total Natural Gas	19,542	20,009	(2.3)%	148	164	(9.8)%
Total Electric and Natural Gas Revenues				\$1,277	\$1,302	(1.9)%
Purchased Power and Fuel				\$ 583	\$ 634	(8.0)%
% Change						
	2016	2015	Normal	From 2015	From Normal	
Heating and Cooling Degree-Days						
Heating Degree-Days	4,319	4,421	4,572	(2.3)%	(5.5)%	
Cooling Degree-Days	1,453	1,328	1,188	9.4%	22.3%	

	Number of Electric Customers		Number of Natural Gas Customers	
	2016	2015	2016	2015
Residential	456,181	453,145	Residential	120,951
Small Commercial & Industrial	60,173	59,714	Commercial & Industrial	9,801
Large Commercial & Industrial	1,411	1,410	Total Retail	130,752
Public Authorities & Electric Railroads	643	643	Transportation	156
Total	518,408	514,912	Total	130,908
				<u>129,642</u>

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from DPL and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from DPL, revenue also reflects the cost of energy and transmission.
- (b) Other revenue includes transmission revenue from PJM and wholesale electric revenues.

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- (c) Includes operating revenues from affiliates totaling \$1 million and \$2 million for the three months ended December 31, 2016 and 2015, respectively, and \$7 million and \$6 million for the twelve months ended December 31, 2016 and 2015, respectively.
- (d) Reflects delivery volumes and revenues from customers purchasing natural gas directly from DPL and customers purchasing natural gas from a competitive natural gas supplier as all customers are assessed distribution charges. For customers purchasing natural gas from DPL, revenue also reflects the cost of natural gas.
- (e) Transportation and other revenue includes off-system natural gas sales and the short-term release of interstate pipeline transportation and storage capacity not needed to serve customers.

EXELON CORPORATION
ACE Statistics
Three Months Ended December 31, 2016 and 2015

	Electric Deliveries			Revenue (in millions)		
	2016	2015	% Change	2016	2015	% Change
Electric (in GWhs)						
Retail Deliveries and Sales (a)						
Residential	826	870	(5.1)%	\$134	\$141	(5.0)%
Small Commercial & Industrial	457	292	56.5%	50	40	25.0%
Large Commercial & Industrial	697	925	(24.6)%	43	58	(25.9)%
Public Authorities & Electric Railroads	14	13	7.7%	3	3	— %
Total Retail	<u>1,994</u>	<u>2,100</u>	(5.0)%	<u>230</u>	<u>242</u>	(5.0)%
Other Revenue (b)						
Total Electric Revenue (c)				<u>275</u>	<u>292</u>	(5.8)%
Purchased Power and Fuel				<u>\$133</u>	<u>\$155</u>	(14.2)%
% Change						
Heating and Cooling Degree-Days						
	2016	2015	Normal	From 2015	From Normal	
Heating Degree-Days	1,549	1,147	1,625	35.0%	(4.7)%	
Cooling Degree-Days	36	11	21	227.3%	71.4%	

Twelve Months Ended December 31, 2016 and 2015

	Electric Deliveries			Revenue (in millions)		
	2016	2015	% Change	2016	2015	% Change
Electric (in GWhs)						
Retail Deliveries and Sales (a)						
Residential	4,153	4,322	(3.9)%	\$ 664	\$ 690	(3.8)%
Small Commercial & Industrial	1,455	1,288	13.0%	183	175	4.6%
Large Commercial & Industrial	3,402	3,594	(5.3)%	201	213	(5.6)%
Public Authorities & Electric Railroads	49	45	8.9%	13	12	8.3%
Total Retail	<u>9,059</u>	<u>9,249</u>	(2.1)%	<u>1,061</u>	<u>1,090</u>	(2.7)%
Other Revenue (b)						
Total Electric Revenue (c)				<u>1,257</u>	<u>1,295</u>	(2.9)%
Purchased Power				<u>\$ 651</u>	<u>\$ 708</u>	(8.1)%
% Change						
Heating and Cooling Degree-Days						
	2016	2015	Normal	From 2015	From Normal	
Heating Degree-Days	4,487	4,671	4,768	(3.9)%	(5.9)%	
Cooling Degree-Days	1,303	1,259	1,093	3.5%	19.2%	
Number of Electric Customers						
			2016	2015		
Residential			484,240	482,000		
Small Commercial & Industrial			61,008	60,745		
Large Commercial & Industrial			3,763	3,871		
Public Authorities & Electric Railroads			610	529		
Total			<u>549,621</u>	<u>547,145</u>		

- (a) Reflects delivery volumes and revenues from customers purchasing electricity directly from ACE and customers purchasing electricity from a competitive electric generation supplier as all customers are assessed distribution charges. For customers purchasing electricity from ACE, revenue also reflects the cost of energy and transmission.
- (b) Other revenue includes transmission revenue from PJM and wholesale electric revenues.
- (c) Includes operating revenues from affiliates totaling \$1 million for the three months ended December 31, 2016 and 2015, and \$3 million and \$4 million for the twelve months ended December 31, 2016 and 2015, respectively.

Earnings Conference Call 4th Quarter 2016

February 8, 2017



Cautionary Statements Regarding Forward-Looking Information

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, that are subject to risks and uncertainties. The factors that could cause actual results to differ materially from the forward-looking statements made by Exelon Corporation, Exelon Generation Company, LLC, Commonwealth Edison Company, PECO Energy Company, Baltimore Gas and Electric Company, Pepco Holdings LLC (PHI), Potomac Electric Power Company, Delmarva Power & Light Company, and Atlantic City Electric Company (Registrants) include those factors discussed herein, as well as the items discussed in (1) Exelon's 2015 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 23; (2) PHI's 2015 Annual Report on Form 10-K in (a) ITEM 1A. Risk Factors, (b) ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) ITEM 8. Financial Statements and Supplementary Data: Note 16; (3) Exelon's Third Quarter 2016 Quarterly Report on Form 10-Q in (a) Part II, Other Information, ITEM 1A. Risk Factors; (b) Part 1, Financial Information, ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations and (c) Part I, Financial Information, ITEM 1. Financial Statements: Note 18; and (4) other factors discussed in filings with the SEC by the Registrants. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this presentation. None of the Registrants undertakes any obligation to publicly release any revision to its forward-looking statements to reflect events or circumstances after the date of this presentation.

Non-GAAP Financial Measures

Exelon reports its financial results in accordance with accounting principles generally accepted in the United States (GAAP). Exelon supplements the reporting of financial information determined in accordance with GAAP with certain non-GAAP financial measures, including adjusted (non-GAAP) operating earnings, adjusted (non-GAAP) operating and maintenance expense, total gross margin, and adjusted cash flow from operations (non-GAAP) or free cash flow. Adjusted (non-GAAP) operating earnings exclude certain costs, expenses, gains and losses and other specified items, including mark-to-market adjustments from economic hedging activities, unrealized gains and losses from nuclear decommissioning trust fund investments, merger and integration costs, certain costs incurred associated with the PHI acquisition, merger commitments related to the settlement of the PHI acquisition, the impairment of certain long-lived assets, plant retirements and divestitures, costs related to the cost management program, the non-controlling interest in CENG, and other items as set forth in the reconciliation in the Appendix. Adjusted (non-GAAP) operating and maintenance expense excludes regulatory operating and maintenance costs for the utility businesses and direct cost of sales for certain Constellation businesses, decommissioning costs that do not affect profit and loss, the impact from operating and maintenance expense related to variable interest entities at Generation, and other items as set forth in the reconciliation in the Appendix. Total gross margin (non-GAAP) is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, Exelon Nuclear Partners, the operating services agreement with Fort Calhoun, variable interest entities and net of direct cost of sales for certain Constellation businesses. Adjusted cash flow from operations (non-GAAP) or free cash flow primarily includes net cash flows from operating activities and net cash flows from investing activities excluding capital expenditures, net merger and acquisitions, and equity investments. Due to the forward-looking nature of any forecasted non-GAAP measures, information to reconcile the forecast adjusted (non-GAAP) measures to the most directly comparable GAAP measure is not currently available, as management is unable to project all of these items for future periods.

Non-GAAP Financial Measures Continued

This information is intended to enhance an investor's overall understanding of period over period financial results and provide an indication of Exelon's baseline operating performance by excluding items that are considered by management to be not directly related to the ongoing operations of the business. In addition, this information is among the primary indicators management uses as a basis for evaluating performance, allocating resources, setting incentive compensation targets and planning and forecasting of future periods.

These non-GAAP financial measures are not a presentation defined under GAAP and may not be comparable to other companies' presentation. Exelon has provided these non-GAAP financial measure as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. These non-GAAP measures should not be deemed more useful than, a substitute for, or an alternative to the most comparable GAAP measures provided in the materials presented. Reconciliations of these non-GAAP measures to the most comparable GAAP measures are provided in the footnotes, appendices and attachments to this presentation.

2016 Milestone Accomplishments

Financial	Growth	Regulatory & Policy	Employees & Community
<ul style="list-style-type: none"> Delivered FY 2016 GAAP earnings of \$1.22 and adjusted operating earnings of \$2.68 per share, within our guidance range⁽¹⁾ Implemented 2.5% annual dividend growth strategy through 2018 Named as the only Utility on the Fortune 100 list Exelon's diverse supplier spend reached \$1.9B in 2016, up 202% since 2011 	<ul style="list-style-type: none"> Completed the acquisition of PHI, adding \$8.3B of rate base Invested \$5.2B of capital to improve reliability at our regulated Utilities excluding the merger Completed acquisition of ConEd Solutions Pending acquisition of the FitzPatrick nuclear power station 	<ul style="list-style-type: none"> IL and NY ZEC Programs will preserve five nuclear plants at risk of closure IL Legislation provides ComEd a fair return on energy efficiency investments that benefit our customers and also extends EIMA formula rate to 2022 Completed distribution rate cases providing \$317M in revenue increases with another \$80M for FERC transmission 	<ul style="list-style-type: none"> Commitment to our workforce through best in industry parental leave program and first utility to sign the Equal Pay pledge Exelon employees donated 171,341 hours to volunteer initiatives and Exelon donated \$46M to our local communities

(1) Refer to the Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS

Best in Class Utility Operations

Exelon Utilities Operational Metrics

Operations	Metric	2016			
		BGE	PECO	ComEd	PHI
Electric Operations	OSHA Recordable Rate	Green	Green	Green	Yellow
	2.5 Beta SAIFI (Outage Frequency)	Yellow	Green	Green	Orange
	2.5 Beta CAIDI (Outage Duration)	Green	Green	Green	Yellow
Customer Operations	Customer Satisfaction	Green	Green	Green	N/A
	Service Level % of Calls Answered in <30 sec	Green	Green	Green	Green
	Abandon Rate	Green	Green	Green	Green
Gas Operations	Percent of Calls Responded to in <1 Hour	Green	Green	No Gas Operations	Green

Exelon Utilities has identified and transferred best practices at each of its utilities to improve operating performance in areas such as:

- System Performance
- Emergency Preparedness
- Corrective and Preventive Maintenance
- Customer Care

Q1	Q2
Q3	Q4

Comments

- Operationally, the utilities ended the year with strong results across key metrics
 - BGE, ComEd, and PECO achieved 1st decile performance in Customer Satisfaction Index (CSI) that was the best ever performance for each utility
 - PECO achieved 1st decile performance in OSHA Recordable Rate
 - ComEd and PECO achieved 1st decile performance for outage frequency. ComEd's results were best on record and best in class.
 - PHI outage frequency performance was best ever on record

Best in Class at ExGen and Constellation

Exelon Generation Operational Metrics

- Continued best in class performance across our Nuclear fleet:
 - Capacity Factor of 94.6% is the highest ever for Exelon
 - Most power ever generated at 153M MWh⁽¹⁾
 - All-time shortest refueling outage duration average of 22 days
- Strong performance across our Fossil and Renewable fleet:
 - Renewables energy capture: 95.6%
 - Power dispatch match: 97.2%

Constellation Metrics

77% retail power customer renewal rate

28% power new customer win rate

91% natural gas customer retention rate

25 month average power contract term

Average customer duration of more than **5** years

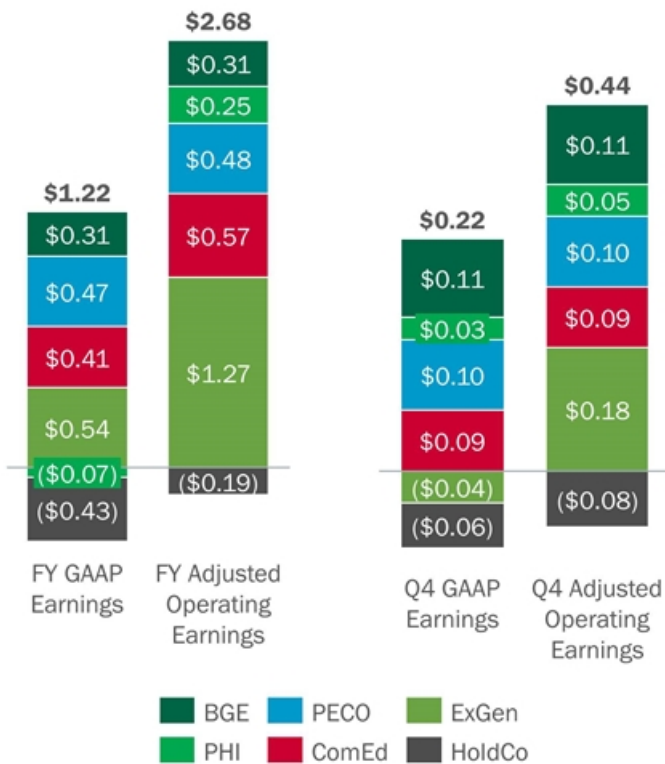
Stable Retail Margins

Closed on ConEdison Solutions transaction, adding more than 560,000 customers

(1) Reflects generation output at ownership

Strong 2016 Financial Results

2016 EPS Results^(1,2)



- Adjusted (non-GAAP) operating earnings full year drivers versus guidance:

Utilities

↑ Weather

↑ Lower O&M

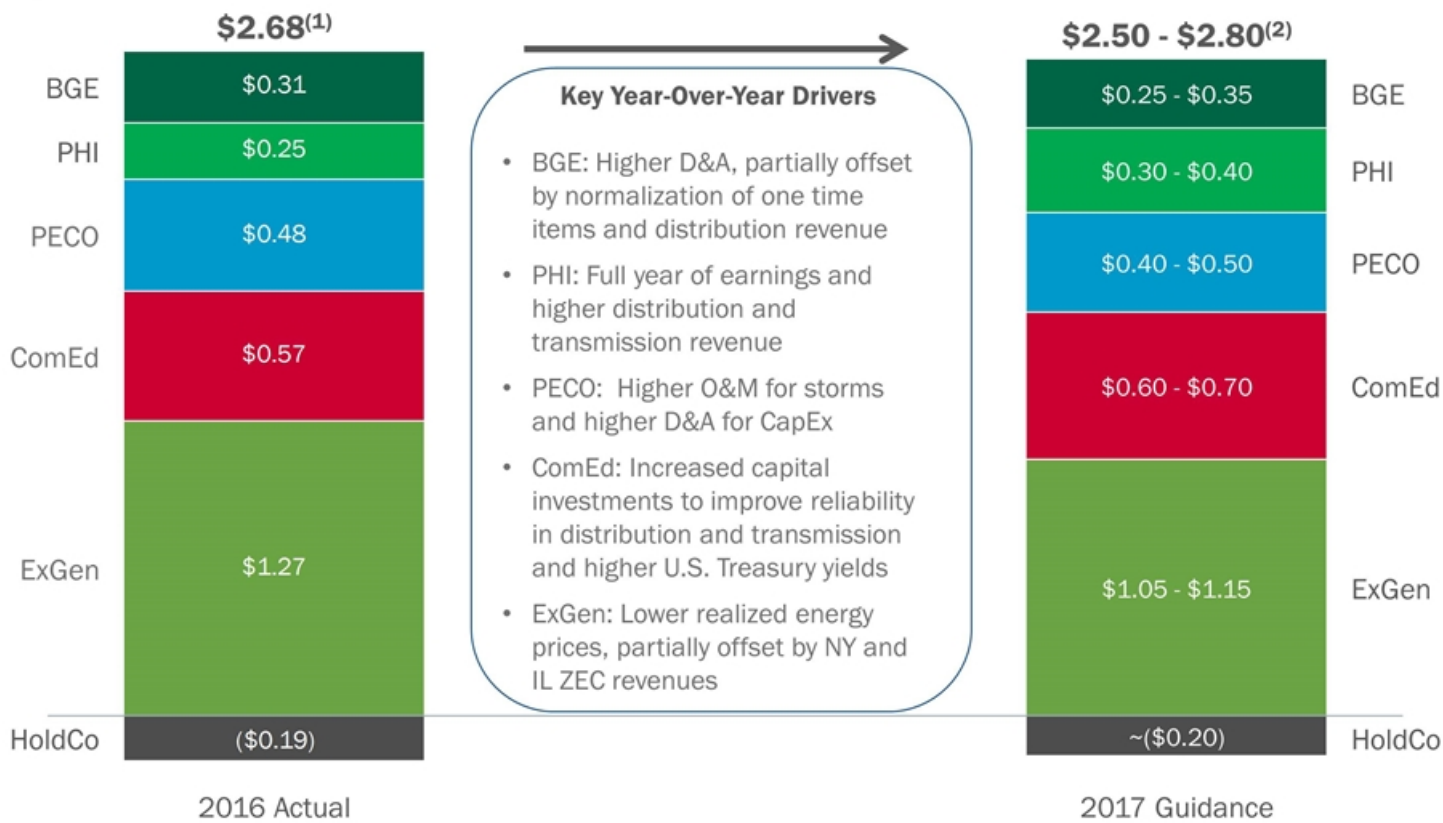
Exelon Generation

↑ Lower cost to serve

↑ Nuclear Generation Output

(1) Refer to the Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS
 (2) Amounts may not add due to rounding

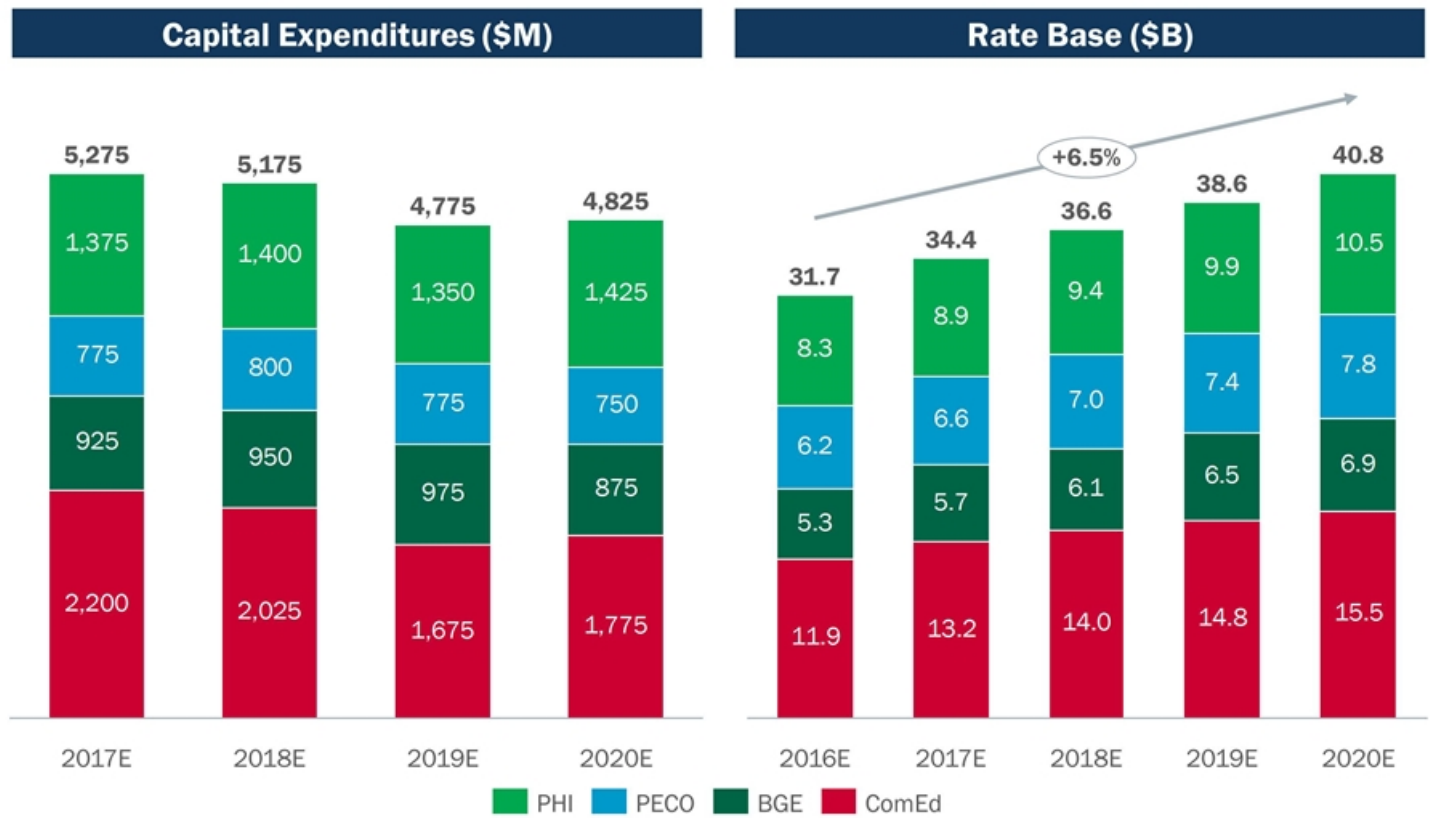
2017 Adjusted Operating Earnings Guidance



Expect Q1 2017 Adjusted Operating Earnings of \$0.55 - \$0.65 per share

(1) 2016 results based on 2016 average outstanding shares of 927M. Refer to Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS.
 (2) 2017 earnings guidance based on expected average outstanding shares of 949M. Earnings guidance for OpCos may not add up to consolidated EPS guidance. Refer to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS guidance to GAAP EPS.

Our Capital Plan Drives Stable Earnings Growth

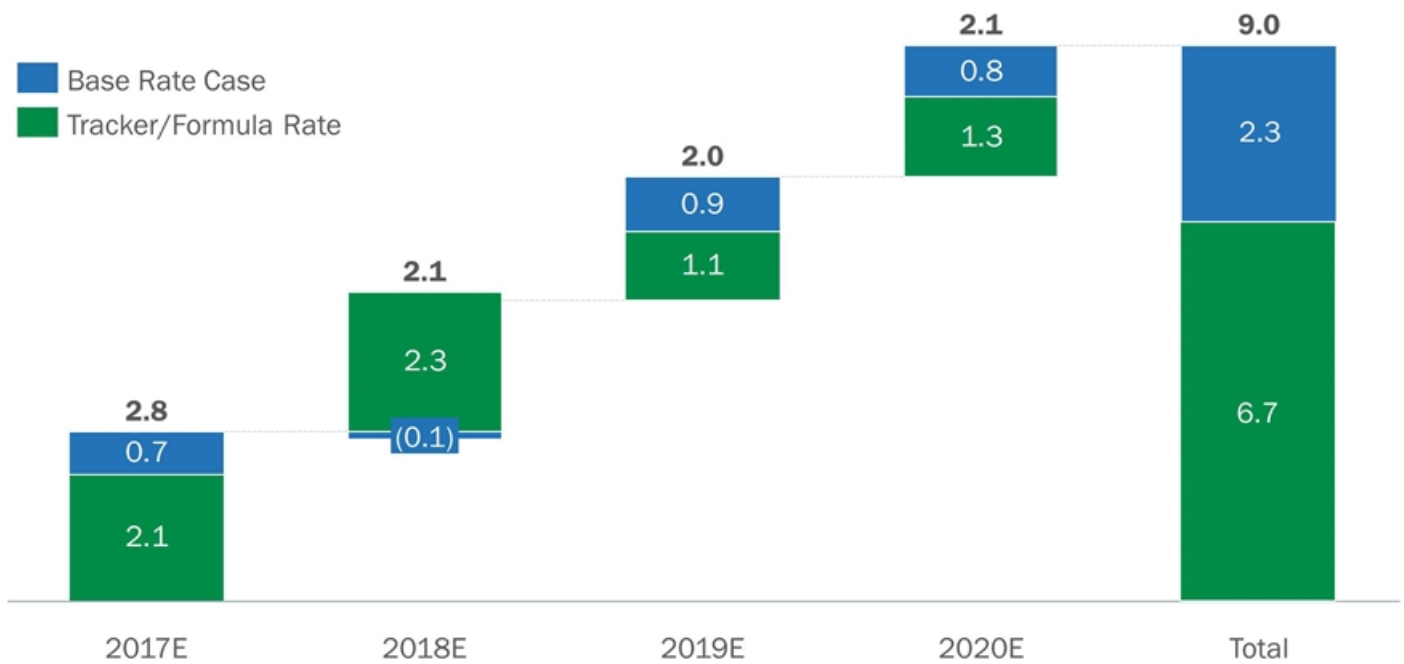


Over \$20B of capital is being invested at utilities from 2017-2020 to improve reliability

Note: CapEx numbers are rounded to nearest \$25M and numbers may not add due to rounding. Rate base reflects year-end estimates.

Formulaic Mechanisms Cover Bulk of Rate Base Growth

Rate Base Growth Breakout 2017-2020 (\$B)⁽¹⁾



Of the approximately \$9.0 billion of rate base growth Exelon Utilities forecasts over the next 4 years, ~75% will be recovered through existing formula and tracker mechanisms

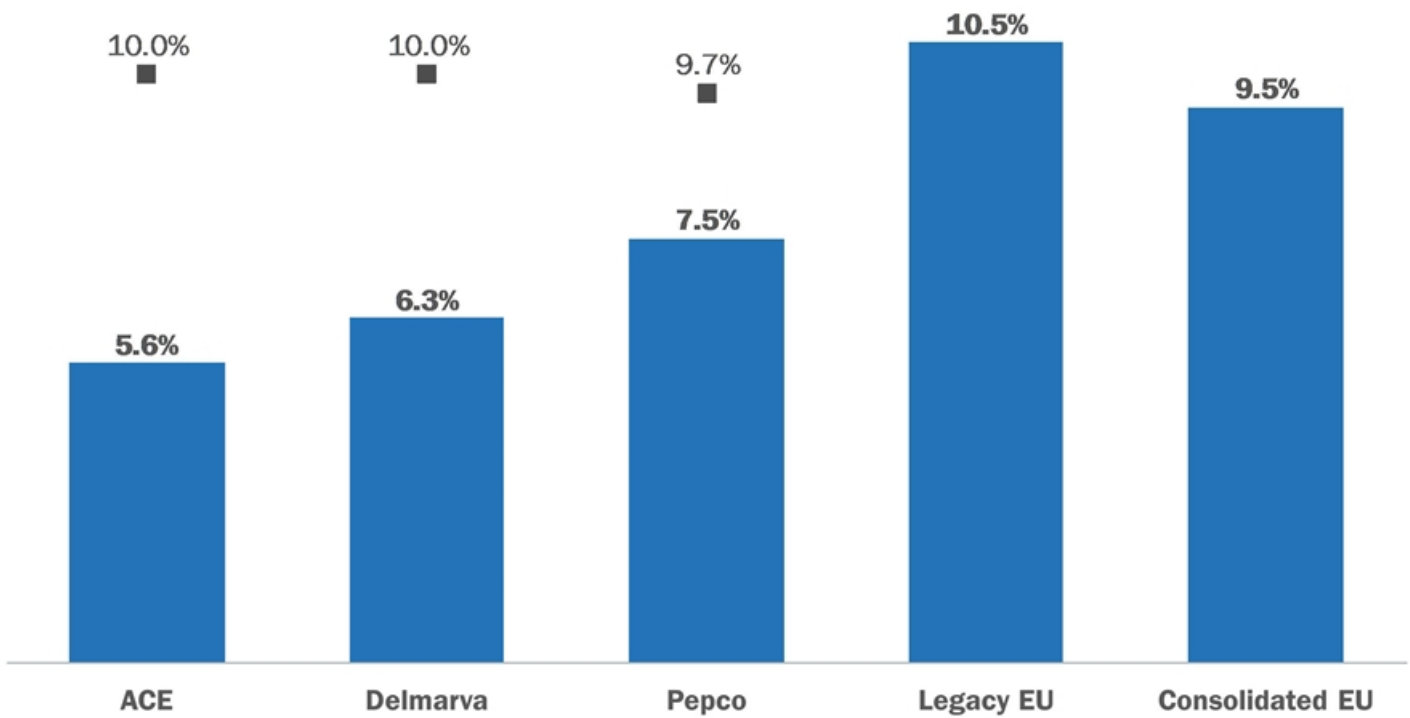
Note: Numbers may not add due to rounding

(1) Assumes PECO transmission formula rate beginning in 2018; base rate base decrease due to reclassification of transmission rate base growth at PECO

Weighted Average Allowed vs Earned ROE Comparison

Twelve Month Trailing Earned ROEs^(1,2)

■ Allowed ROE ■ Earned ROE



(1) Operating ROE is calculated using operating net income divided by simple average equity for the period 12/31/15 – 12/31/16. The operating net income is reflective of all lines of business (Electric Distribution, Gas Distribution, Transmission).

(2) For a reconciliation of operating ROE, which is a non-GAAP measure derived from adjusted operating earnings, please refer to slide 78 in the Appendix

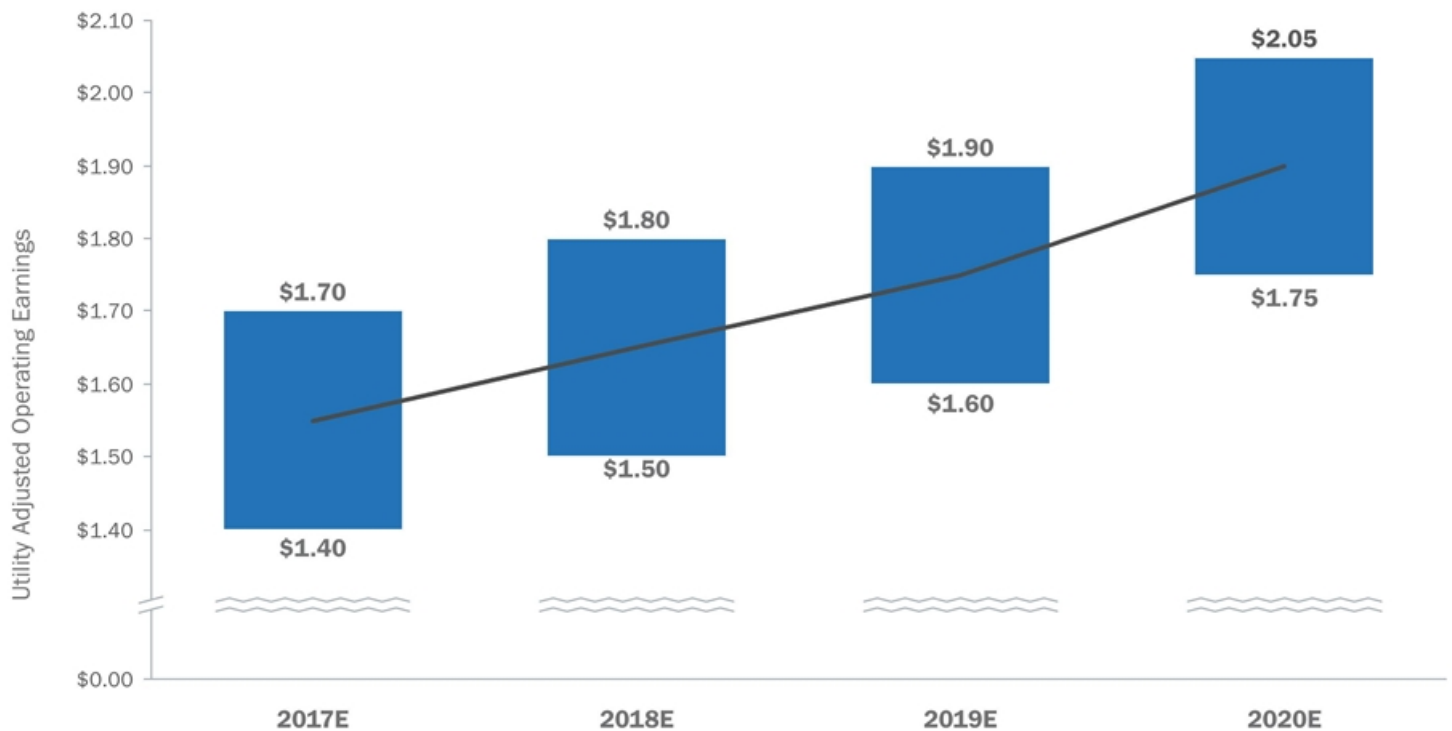
Exelon Utilities Distribution Rate Case Summary

BGE Final Order		Delmarva MD Filing	
Authorized Revenue Requirement Increase ^(1,3)	\$92M	Requested Revenue Requirement Increase ⁽¹⁾	\$57M
Authorized ROE	9.75% (9.65% Gas)	Requested ROE	10.60%
Common Equity Ratio	51.90%	Requested Common Equity Ratio	49.10%
Order Received ⁽³⁾	6/3/16	Order Expected	2/17/17
ACE Electric Final Order		Pepco DC Filing	
Authorized Revenue Requirement Increase ⁽¹⁾	\$45M	Requested Revenue Requirement Increase ⁽¹⁾	\$76.8M
Authorized ROE	9.75%	Requested ROE	10.60%
Common Equity Ratio	49.48%	Requested Common Equity Ratio	49.14%
Commission Approved Settlement	8/24/16	Order Expected	7/25/17
Pepco MD Final Order		Delmarva DE Electric Filing	
Requested Revenue Requirement Increase ⁽¹⁾	\$52.5M	Requested Revenue Requirement Increase ⁽¹⁾	\$60.2M
Requested ROE	9.55%	Requested ROE	10.60%
Requested Common Equity Ratio	49.55%	Requested Common Equity Ratio	49.44%
Order Received	11/15/16	Order Expected	Q3 2017
ComEd Final Order		Delmarva DE Gas Filing	
Requested Revenue Requirement Increase ⁽²⁾	\$127M	Requested Revenue Requirement Increase ⁽¹⁾	\$21.5M
Authorized ROE	8.64%	Requested ROE	10.60%
Common Equity Ratio	46%	Requested Common Equity Ratio	49.44%
Order Received	12/6/16	Order Expected	Q3 2017
Cumulative Final Orders			
Authorized Revenue Requirement Increase ⁽¹⁾		\$317M	

- (1) Revenue requirement includes changes in depreciation and amortization expense where applicable, which have no impact on pre-tax earnings
- (2) Amounts represents the Illinois Commerce Commission's approved revenue requirement amount in the December 6th Final Order. The ICC also ordered rehearing on one narrow topic that ComEd expects to result in a further reduction to the revenue requirement of \$17.5M.
- (3) On July 29, 2016, BGE received a PSC order on rehearing, which is reflected in the revenue requirement increase
- (4) ComEd Authorized ROE is tied to the 30 year Treasury yield plus 580bps

Exelon Utilities EPS Growth of 6-8% to 2020

Exelon Utilities Operating Earnings 2017-2020



Rate base growth combined with PHI ROE improvement drives EPS growth

Note: Reflects GAAP operating earnings except for 2017. 2017 GAAP EPS range would be \$1.35 to \$1.65. 2017 adjusted (non-GAAP) operating earnings include adjustments to exclude \$0.05 for merger commitments and integration costs. Includes after-tax interest expense held at Corporate for debt associated with existing utility investment.

Exelon Generation: Gross Margin Update

Gross Margin Category (\$M) ⁽¹⁾	December 31, 2016			Change from Sep 30, 2016 ⁽⁷⁾		
	2017	2018	2019	2017	2018	2019
Open Gross Margin ⁽³⁾ (including South, West, Canada hedged gross margin)	\$4,100	\$4,200	\$4,050	\$300	\$550	\$450
Capacity and ZEC Revenues ⁽³⁾	\$1,850	\$2,250	\$2,050	\$400	\$550	\$600
Mark-to-Market of Hedges ^(3,4)	\$1,200	\$450	\$350	-	\$(50)	\$50
Power New Business / To Go	\$550	\$900	\$950	\$(50)	-	-
Non-Power Margins Executed	\$200	\$100	\$50	\$50	-	-
Non-Power New Business / To Go	\$250	\$400	\$450	\$(50)	-	-
Total Gross Margin^(2,5,6)	\$8,150	\$8,300	\$7,900	\$650	\$1,050	\$1,100

Recent Developments

- Gross Margin disclosure now includes impacts of NY and IL ZECs, pending FitzPatrick acquisition, and reversal of the IL plant closures
- Behind ratable hedging position reflects the fundamental upside we see in power prices
 - Generation ~6-9% open in 2017

1) Gross margin categories rounded to nearest \$50M

2) Total Gross Margin (Non-GAAP) is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, Exelon Nuclear Partners, operating services agreement with Fort Calhoun and variable interest entities. Total Gross Margin is also net of direct cost of sales for certain Constellation and Power businesses. See Slide 50 for a Non-GAAP to GAAP reconciliation of Total Gross Margin.

3) Excludes EDF's equity ownership share of the CENG Joint Venture

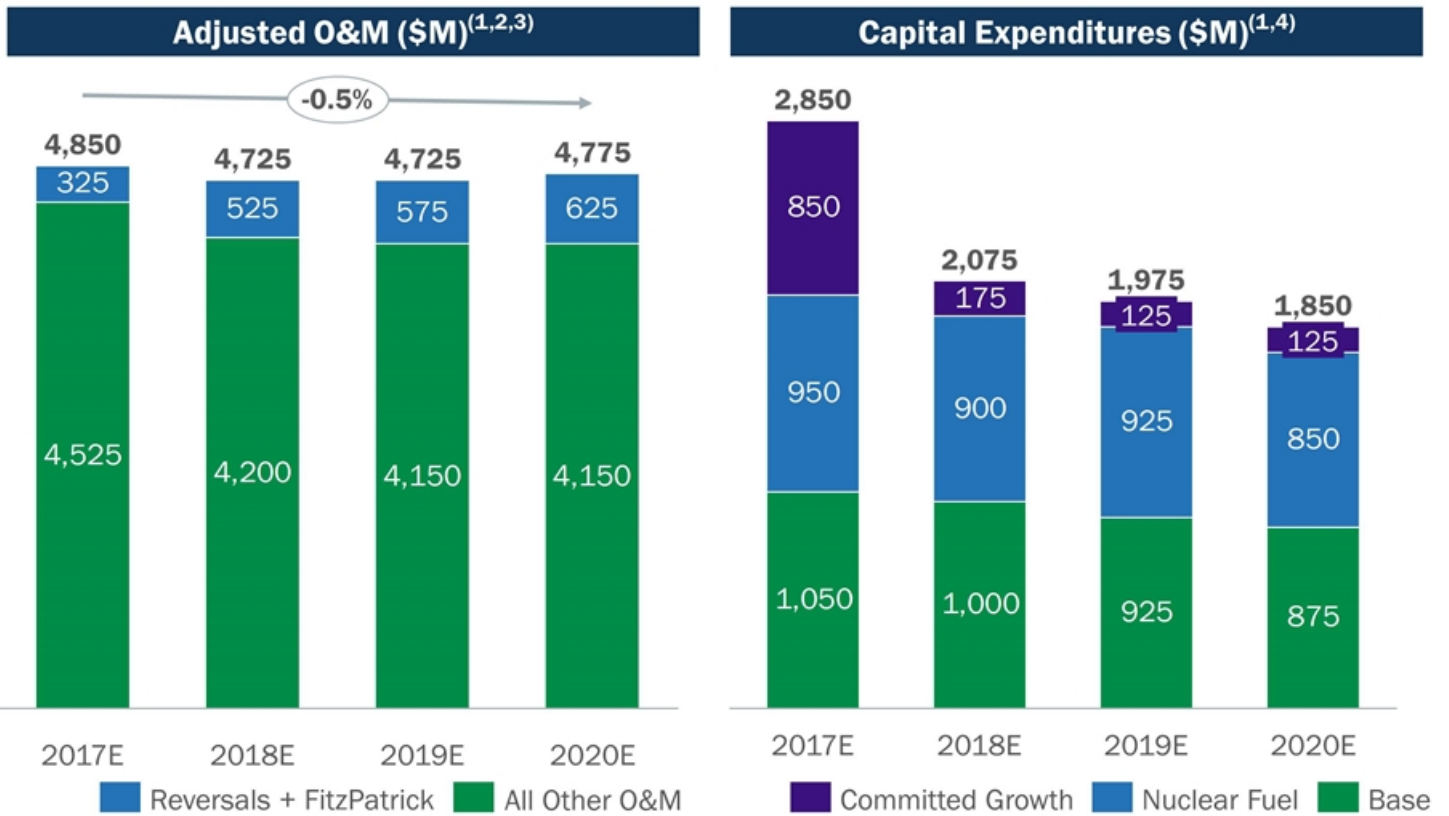
4) Mark-to-Market of Hedges assumes mid-point of hedge percentages

5) Based on December 31, 2016, market conditions

6) Reflects Oyster Creek retirement in December 2019

7) Variance to September 30, 2016 are on a pro-forma basis. See slide 44 for a full pro-forma of the September 30, 2016 gross margin in new format.

Driving Cost and Capital Out of the Generation Business

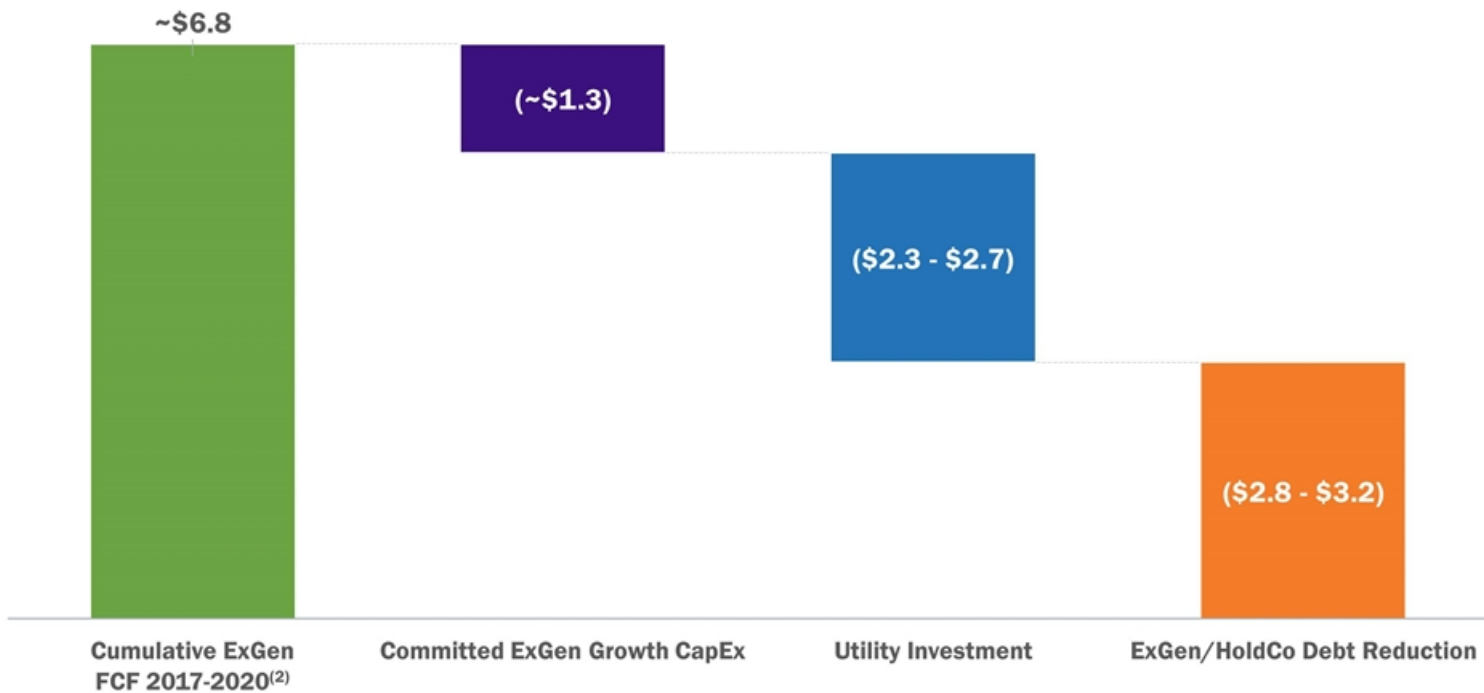


Negative O&M CAGR reflects benefits of cost optimization program

- (1) All amounts rounded to the nearest \$25M
- (2) O&M and Capital Expenditures reflect reversal of Quad Cities and Clinton retirement decisions and includes FitzPatrick
- (3) Refer to slide 77 in the Appendix for a reconciliation of adjusted (non-GAAP) O&M to GAAP O&M
- (4) Capital spend represents cash CapEx with CENG at 100% and excludes merger commitments; incremental CapEx (Base and Fuel) impact from nuclear reversals and adding FitzPatrick for 2017, 2018, 2019, and 2020 at Q4 is \$250M, \$300M, \$225M, and \$275M, respectively

ExGen's Strong Free Cash Flow Supports Utility Growth and Debt Reduction

2017-2020 Exelon Generation Free Cash Flow⁽¹⁾ and Uses of Cash (\$B)



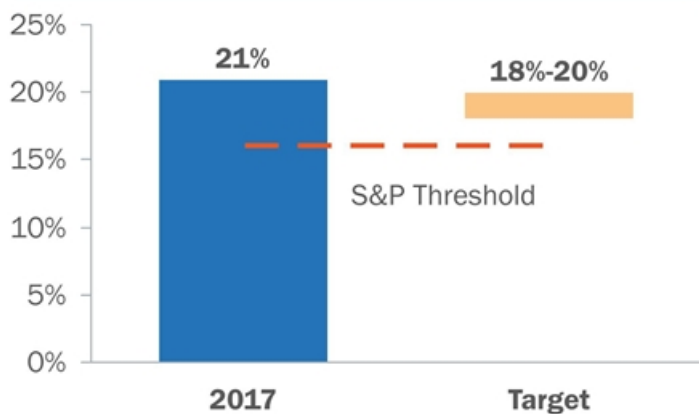
Redeploying Exelon Generation's free cash flow to maximize shareholder value

(1) Free Cash Flow is a non-GAAP Measure. See slide 77 for a reconciliation of free cash flow to the most comparable GAAP measures.

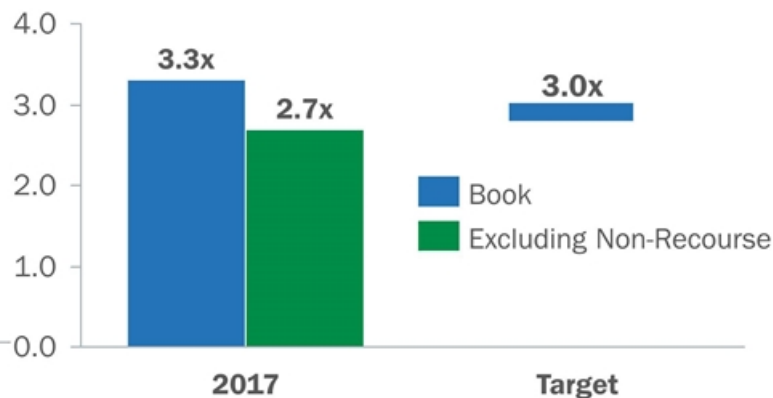
(2) Cumulative Free Cash Flow is a midpoint of a range based on December 31, 2016 market prices. Sources include change in margin, tax parent benefit, equity investments, and acquisitions and divestitures.

Maintaining Investment Grade Credit Ratings is a Top Financial Priority

Exelon S&P FFO/Debt %⁽¹⁾⁽⁴⁾



ExGen Debt/EBITDA Ratio⁽⁵⁾



Credit Ratings by Operating Company

Current Ratings ⁽²⁾⁽³⁾	ExCorp	ExGen	ComEd	PECO	BGE	ACE	DPL	Pepco
Moody's	Baa2	Baa2	A2	Aa3	A3	A3	A2	A2
S&P	BBB-	BBB	A-	A-	A-	A	A	A
Fitch	BBB	BBB	A	A	A-	A-	A	A-

- (1) Due to ring-fencing, S&P deconsolidates BGE from Exelon and analyzes solely as an equity investment. FFO/Debt is a non-GAAP measure. Please refer to slide 73 in the appendix for a reconciliation of FFO/Debt to the most comparable GAAP measure.
- (2) Current senior unsecured ratings as of December 31, 2016 for Exelon, Exelon Generation and BGE and senior secured ratings for ComEd, PECO, ACE, DPL, and Pepco
- (3) Moody's has ComEd on "Positive" outlook. All other ratings have "Stable" outlook.
- (4) Exelon Corp downgrade threshold (red dotted line) is based on the S&P Exelon Corp Summary Report; represents minimum level to maintain current Issuer Credit Rating of BBB at Exelon Corp
- (5) Reflects net book debt (YE debt less cash on hand) / adjusted operating EBITDA. EBITDA, a non-GAAP measure, is defined as earnings before interest, taxes, depreciation and amortization. Includes nuclear fuel amortization expense. Please refer to slide 74 in the appendix for a reconciliation of Debt/EBITDA to the most comparable GAAP measure.

The Exelon Value Proposition

- **Regulated Utility Growth** with utility EPS rising 6-8% annually from 2017-2020 and rate base growth of 6.5%, representing an expanding majority of earnings
- **ExGen's strong free cash generation** will support utility growth while also reducing debt by ~\$3B over the next 4 years
- **Optimizing ExGen value by:**
 - Seeking fair compensation for the zero-carbon attributes of our fleet;
 - Closing uneconomic plants;
 - Monetizing assets; and,
 - Maximizing the value of the fleet through our generation to load matching strategy
- **Strong balance sheet is a priority** with all businesses comfortably meeting investment grade credit metrics through the 2020 planning horizon
- **Capital allocation priorities targeting:**
 - Organic utility growth;
 - Return of capital to shareholders with 2.5% annual dividend growth through 2018⁽¹⁾,
 - Debt reduction; and,
 - Modest contracted generation investments

(1) Quarterly dividends are subject to declaration by the board of directors

Additional Disclosures

Key Provisions of the Future Energy Jobs Bill

- **Zero Emission Standard:** Requires the Illinois Power Agency to procure contracts with zero emission facilities for zero emission credits (ZECs) equal to 16% of the actual electricity delivered in 2014. Cost of the program is capped at 1.65% of rates (about \$235 million per year) for 10-year program duration and payments may be reduced by up to 10% if certain customer cost caps are exceeded.
 - ZEC payment calculation (subject to the caps):

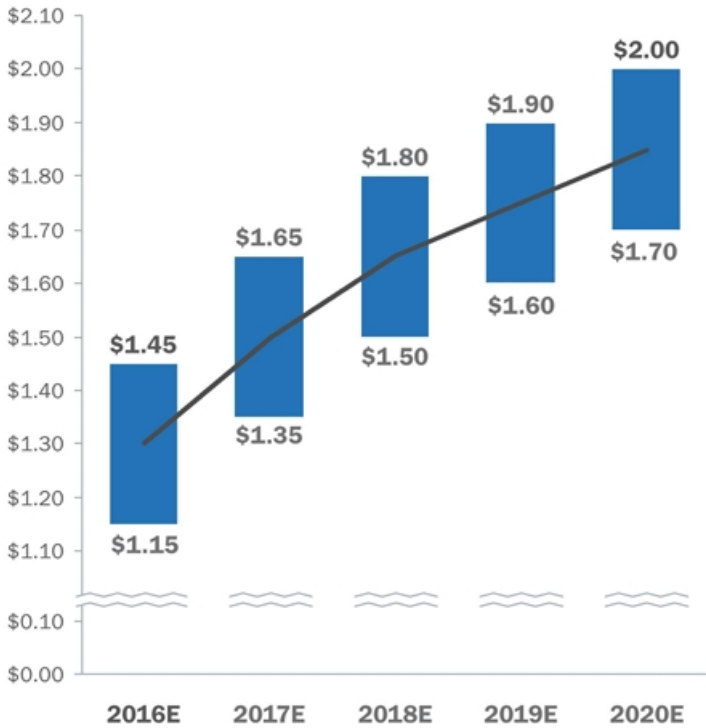


- **Energy Efficiency:** ComEd will increase spending to ~\$400M at the peak of the program. This spending will be treated as traditional asset investment and ComEd will be able to earn a return on it.
- **Formula Rate:** Extends the ComEd Distribution formula rate until 2022
- **Decoupling:** Revenue is decoupled from energy usage by eliminating the +/- 50 basis point collar in the formula rate
- **Renewable Portfolio Standard:** RPS is restructured to generate more renewable development, particularly, the law allows ComEd to propose developing a low-income community solar project and also will fund and place in rate base a solar rebate program for commercial and community solar developers
- **Overall Cost Caps:** Creates separate cost caps for residential, C&I, and large C&I customers that limit potential increases due to investment as a result of the legislation. Sets forth processes and remedies if projected or actual costs exceed the limitations specified in the legislation for the relevant customer class.

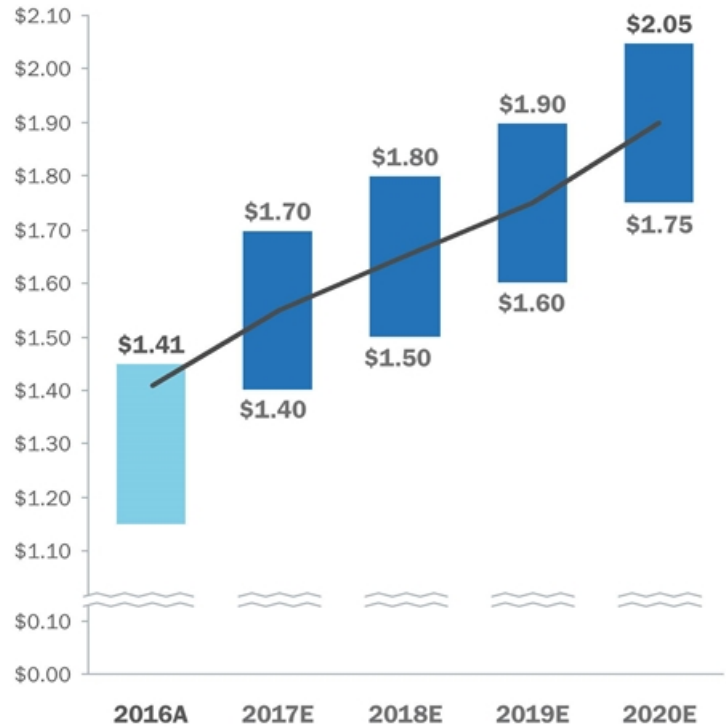
(1) Social cost of carbon remains flat for first six years and then escalates at \$1/MWh per year thereafter

Exelon Utilities EPS Growth of 6-8% from 2017-2020

Analyst Day



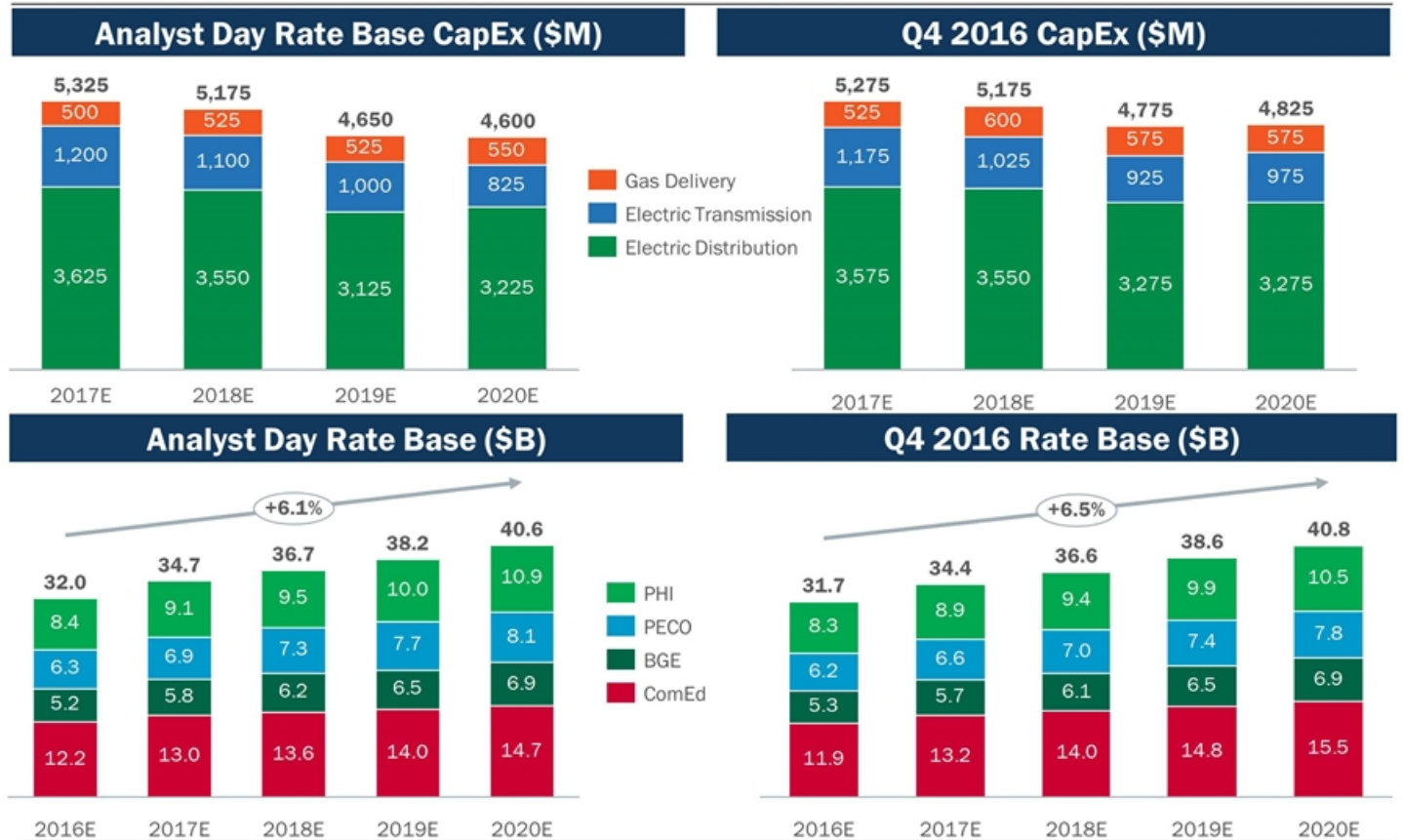
Q4 Earnings



Utility growth rate is still at 6-8% despite higher earnings in 2017

Note: Analyst day reflects GAAP operating earnings. Q4 Earnings reflects GAAP operating earnings except for 2016A and 2017. For 2016A please refer to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS. 2017 GAAP EPS range would be \$1.35 to \$1.65. 2017 adjusted (non-GAAP) operating earnings include adjustments to exclude \$0.05 for merger commitments and integration costs. Includes after-tax interest expense held at Corporate for debt costs associated with utility investment.

Utility Capex and Rate Base vs. Previous Disclosure



Over \$20B of capital is being invested in utilities from 2017-2020 and rate base is growing at 6.5% from 2016-2020

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

ComEd Capital Expenditure and Rate Base Forecast

Analyst Day Capital Expenditures (\$M)



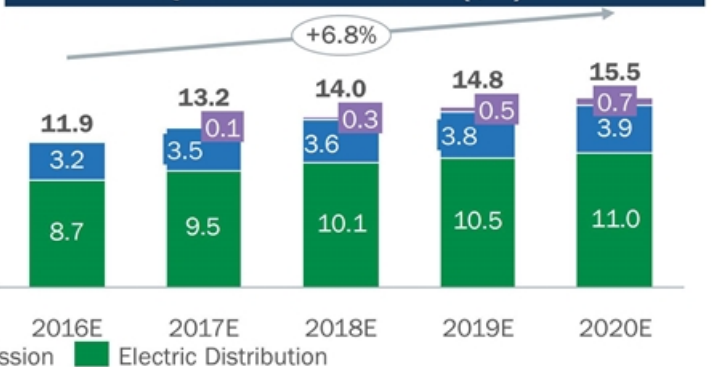
Q4 2016 Capital Expenditures (\$M)



Analyst Day Rate Base (\$B)



Q4 2016 Rate Base (\$B)⁽²⁾



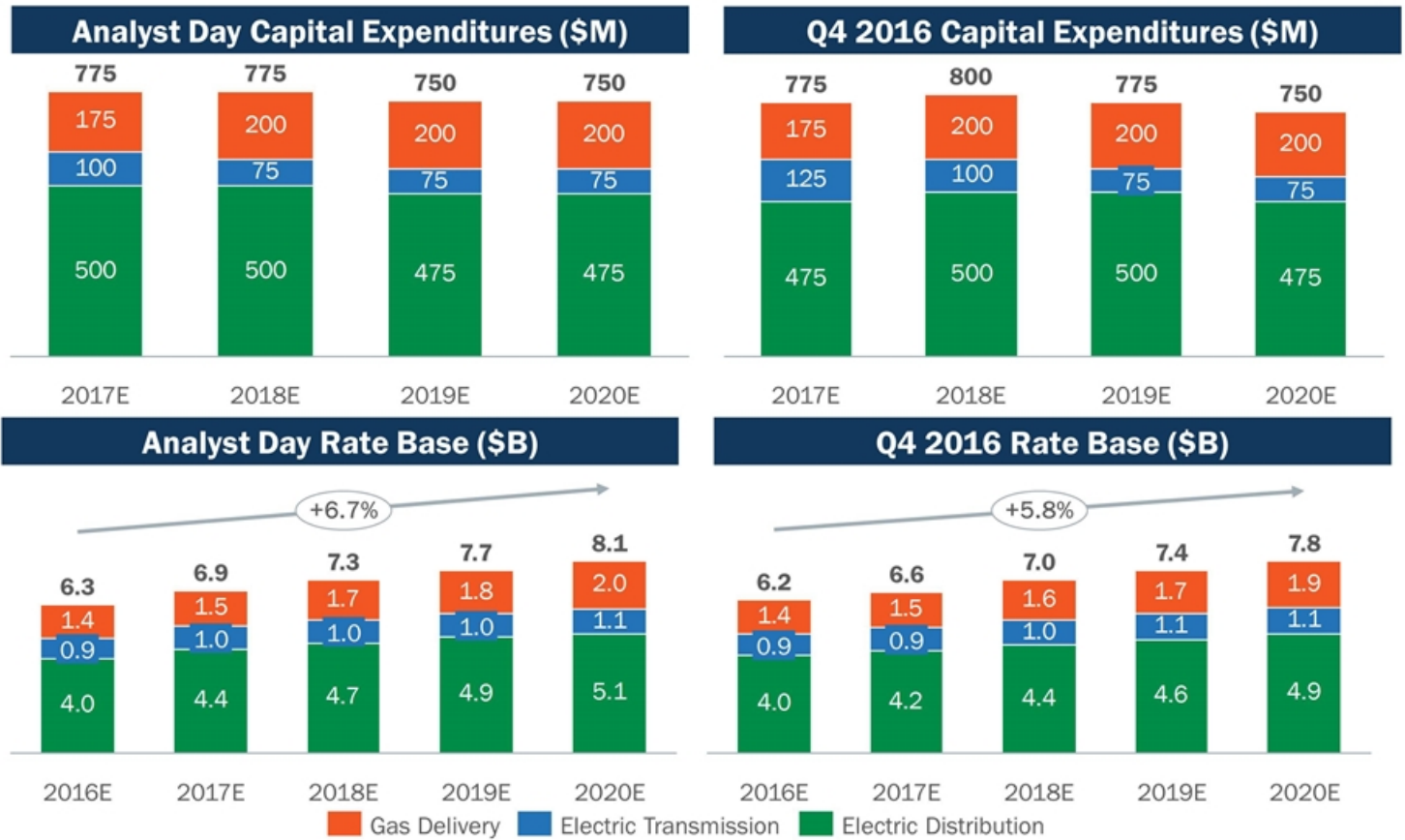
~\$7.7B of Capital being invested from 2017-2020

Note: Numbers rounded to nearest \$25M and may not add due to rounding

(1) Other includes long-term regulatory assets, which earn a return consistent with rate base, including Energy Efficiency and the Solar Rebate Program

(2) Rate base reflects year-end estimates

PECO Capital Expenditure and Rate Base Forecast



~\$3.1B of Capital being invested from 2017-2020

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

BGE Capital Expenditure and Rate Base Forecast

Analyst Day Capital Expenditures (\$M)



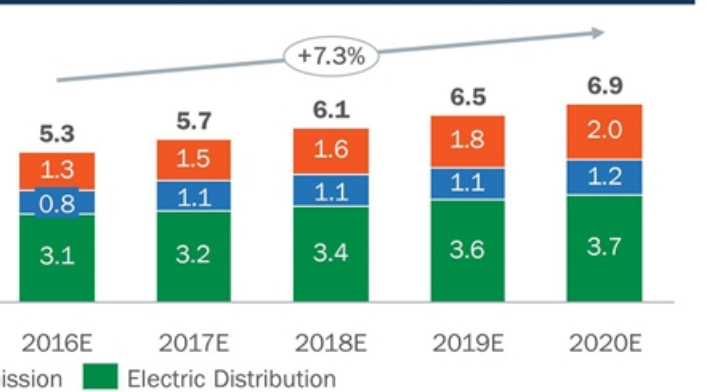
Q4 2016 Capital Expenditures (\$M)



Analyst Day Rate Base (\$B)



Q4 2016 Rate Base (\$B)

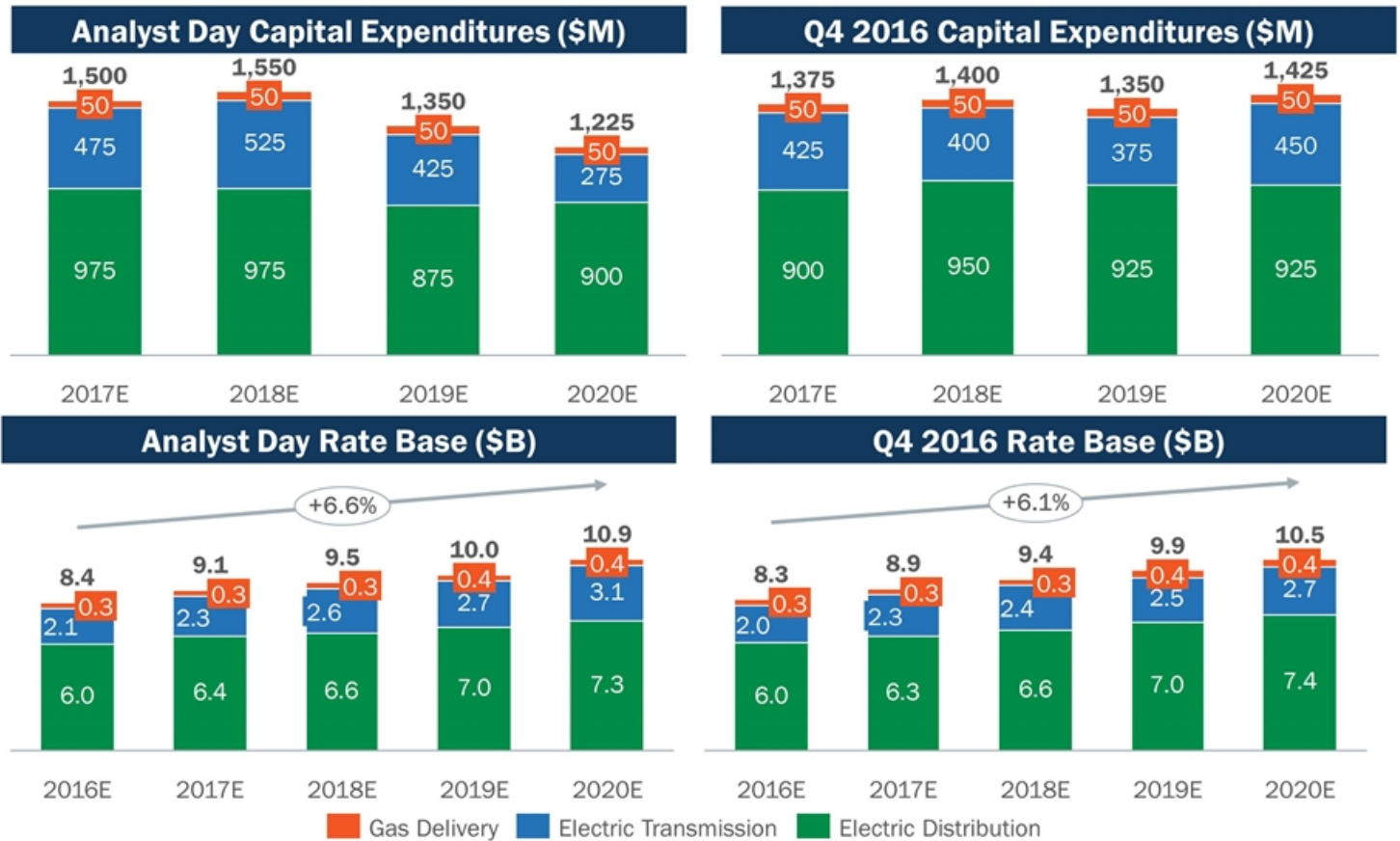


Gas Delivery Electric Transmission Electric Distribution

~\$3.7B of Capital being invested from 2017-2020

Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

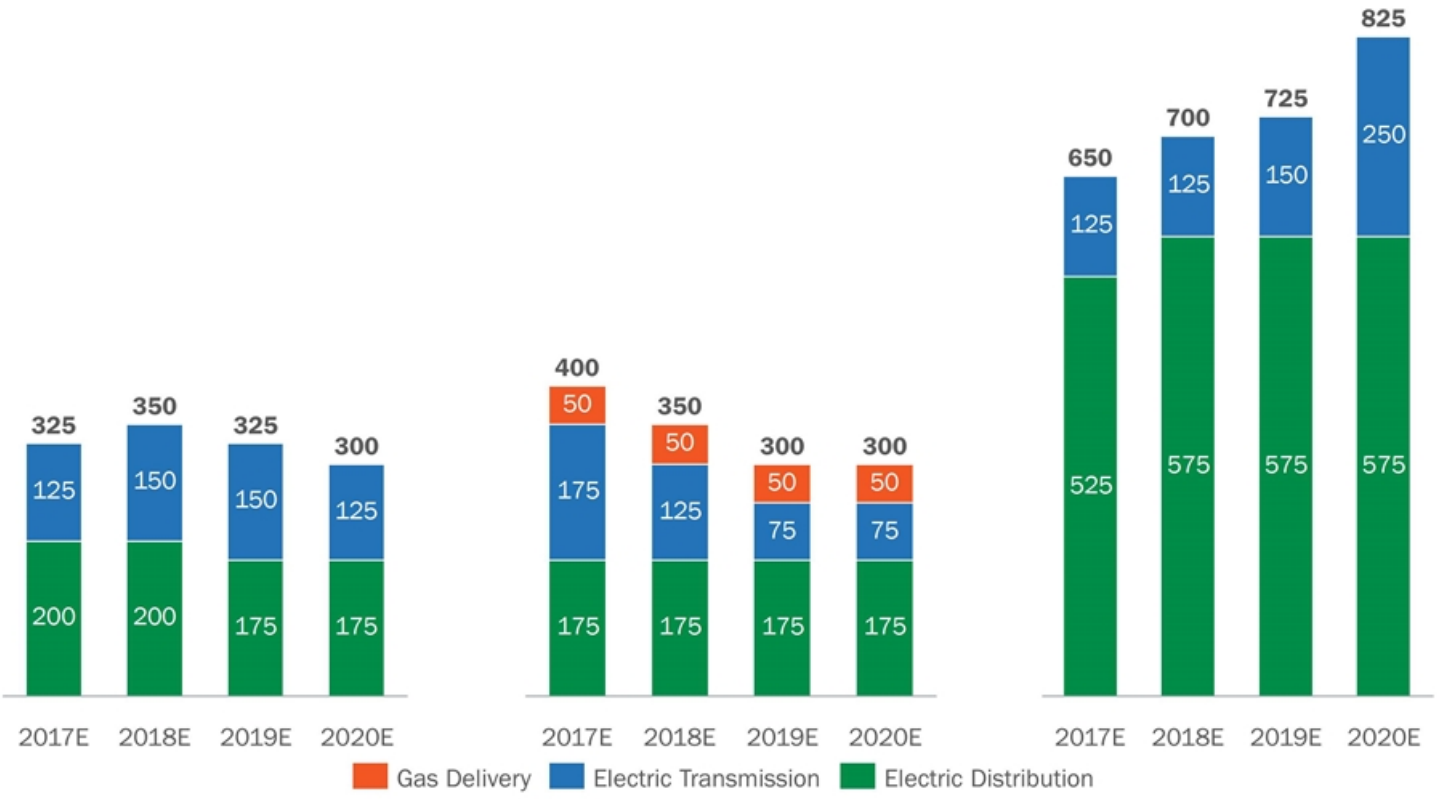
PHI Consolidated Capital Expenditure and Rate Base Forecast



~\$5.5B of Capital being invested from 2017-2020

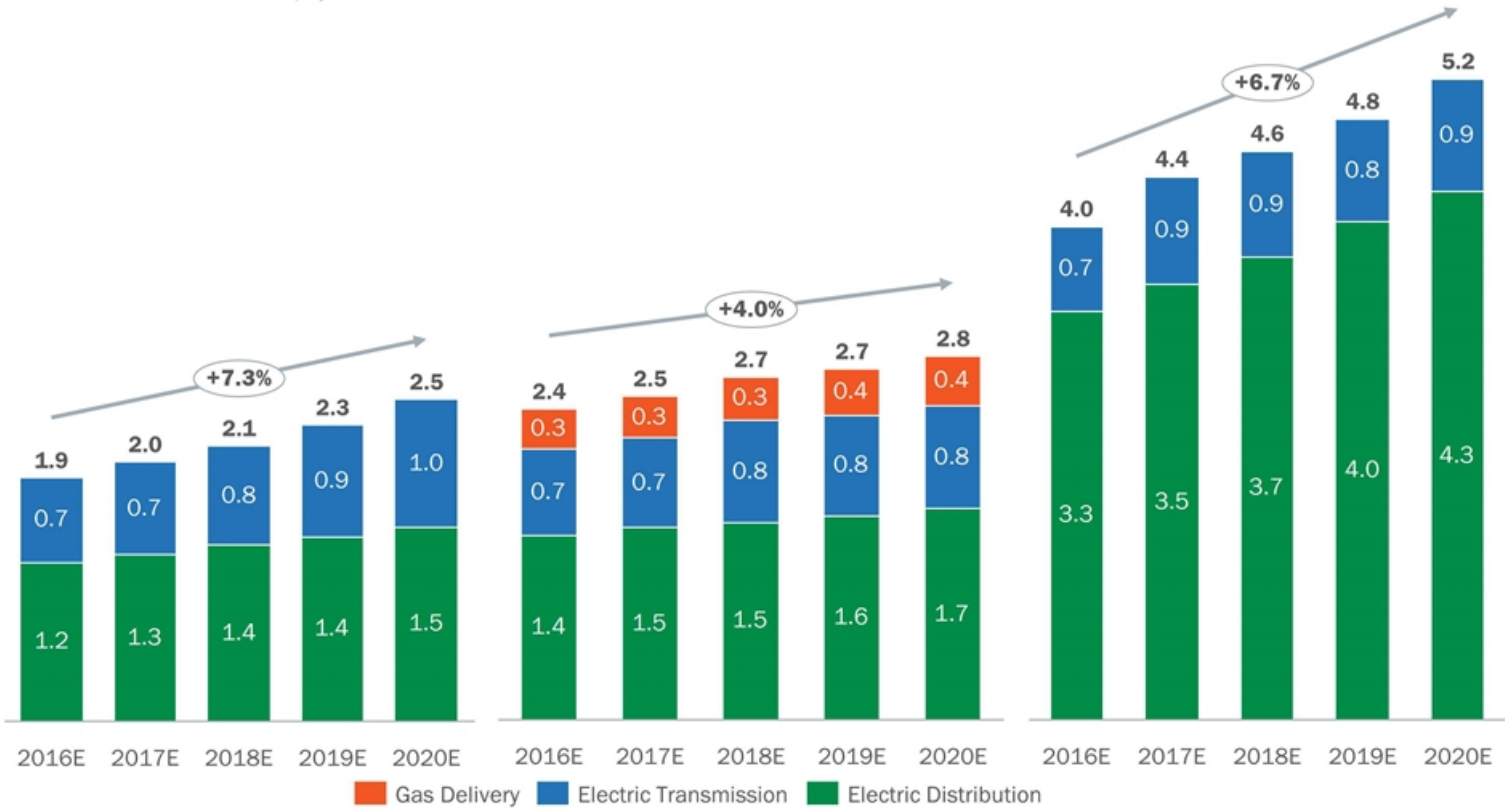
Note: Numbers rounded to nearest \$25M and may not add due to rounding. Rate base reflects year-end estimates.

Pepco Holdings Capital Expenditures



Note: Numbers rounded to nearest \$25M and may not add due to rounding

Pepco Holdings Rate Base Outlook



Note: All numbers denote year-end rate base and may not add due to rounding. Rate base reflects year-end estimates.

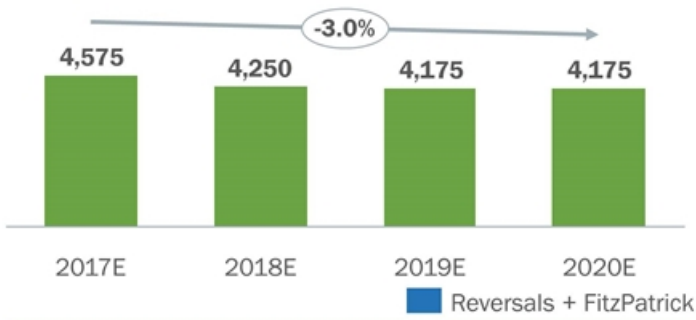
Exelon Utilities Distribution Rate Case Schedule

	1/17	2/17	3/17	4/17	5/17	6/17	7/17
ComEd Electric Distribution Formula Rate				2017 FRU Filing Mid-April			Rebuttal Testimony Mid-July
Pepco Electric Distribution Rates - DC		Rebuttal Testimony Feb 1	Evidentiary Hearings Mar 15-21	Final Reply Briefs Apr 24			Commission Order Expected July 25
Delmarva Electric Distribution Rates - DE	Rebuttal Testimony Jan 11		Evidentiary Hearings Mar 7-9				
Delmarva Gas Distribution Rates - DE		Rebuttal Testimony Due Feb 10		Evidentiary Hearings Apr 5-7			
Delmarva Electric Distribution Rates - MD		Commission Order Expected Feb 17					

Note: Based on current schedules of Illinois Commerce Commission, Maryland Public Service Commission, DC Public Service Commission and Delaware Public Service Commission and are subject to change

ExGen O&M and Capex vs. Previous Disclosure

Adjusted O&M – Q3 2016 (\$M)^(1,2)



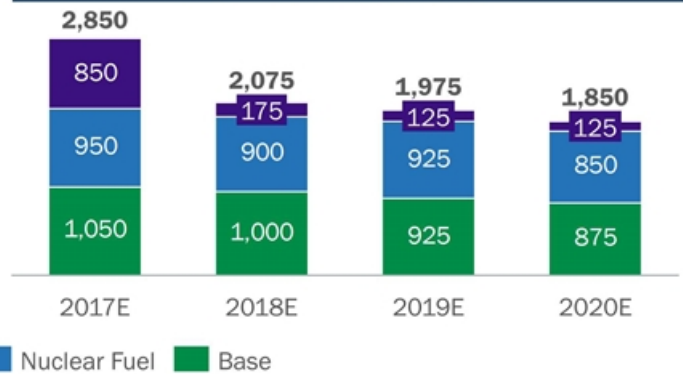
Adjusted O&M - Q4 2016 (\$M)⁽²⁾



Capex - Analyst Day (\$M)^(1,3)



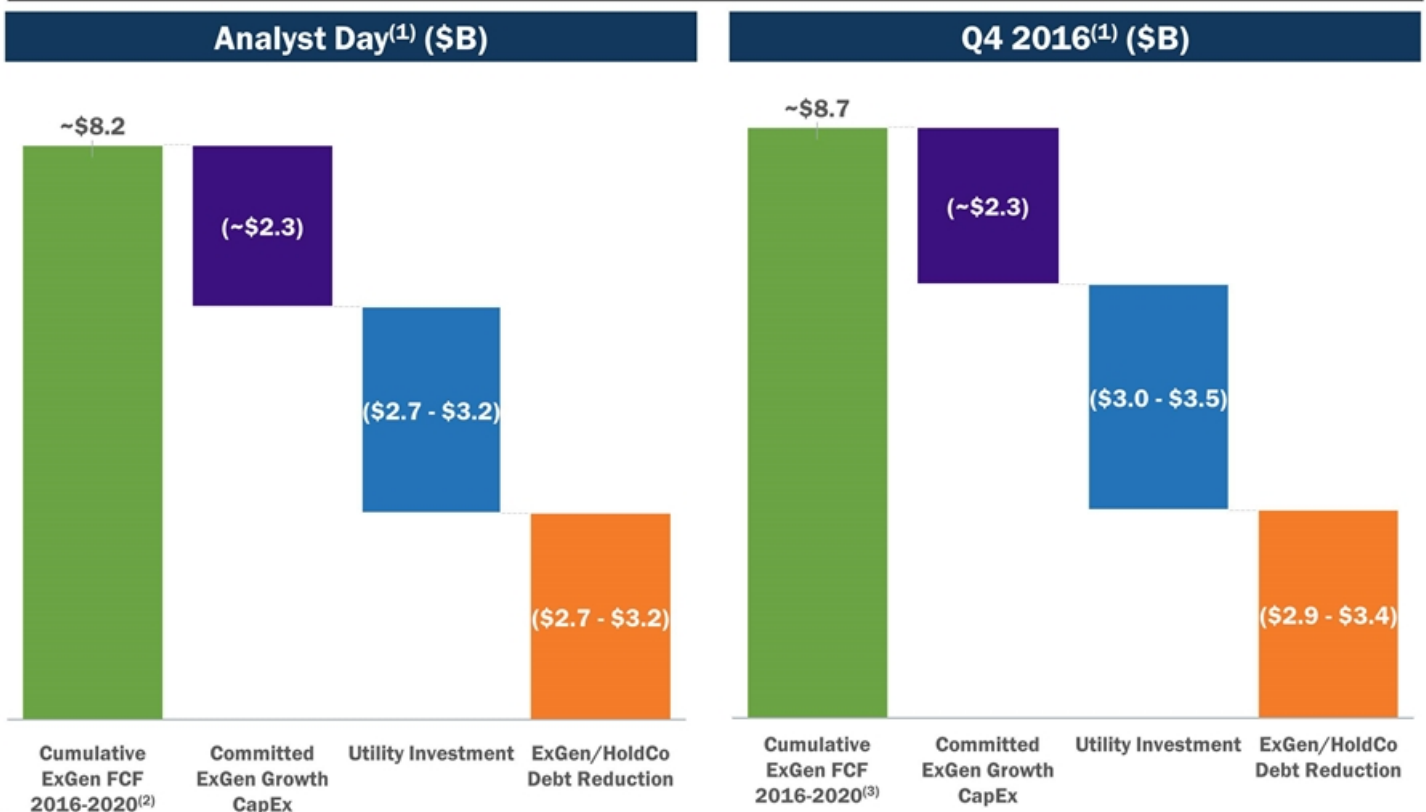
Capex - Q4 2016 (\$M)^(3,4)



Capital and O&M now reflect reversal of IL plant closures and addition of FitzPatrick

(1) O&M and capital reflect the retirement of Clinton and Quad Cities and does not include cost of FitzPatrick acquisition
 (2) Refer to slide 77 in the appendix for a reconciliation of adjusted (non-GAAP) O&M to GAAP O&M
 (3) Capital spend represents cash CapEx with CENG at 100% and excludes merger commitments
 (4) Incremental CapEx impact of nuclear reversals and adding FitzPatrick for 2017, 2018, 2019, and 2020 at Q4 is \$250M, \$300M, \$225M, and \$275M, respectively

2016-2020 Exelon Generation Free Cash Flow and Uses of Cash



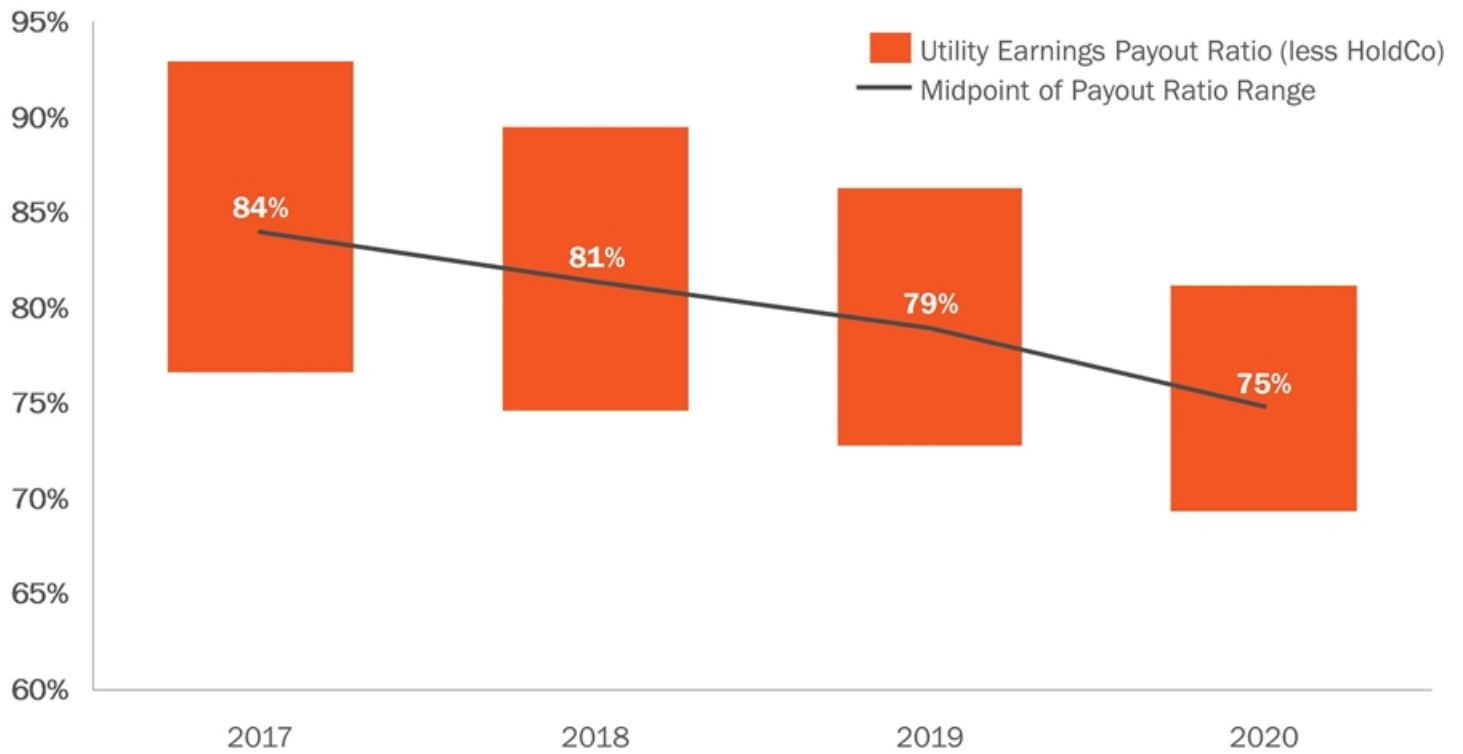
Redeploying Exelon Generation's free cash flow to maximize shareholder value

(1) Free Cash Flow is a non-GAAP Measure. See slide 77 for a reconciliation of free cash flow to the most comparable GAAP measures.

(2) Cumulative Free Cash Flow is a midpoint of a range based on June 30, 2016 market prices. It includes sources including change in margin, tax parent benefit, equity investments, and acquisitions and divestitures.

(3) Cumulative Free Cash Flow is a midpoint of a range based on December 31, 2016 market prices. It includes sources including change in margin, tax parent benefit, equity investments, and acquisitions and divestitures.

Theoretical Dividend Affordability from Utility less HoldCo^(1,2)

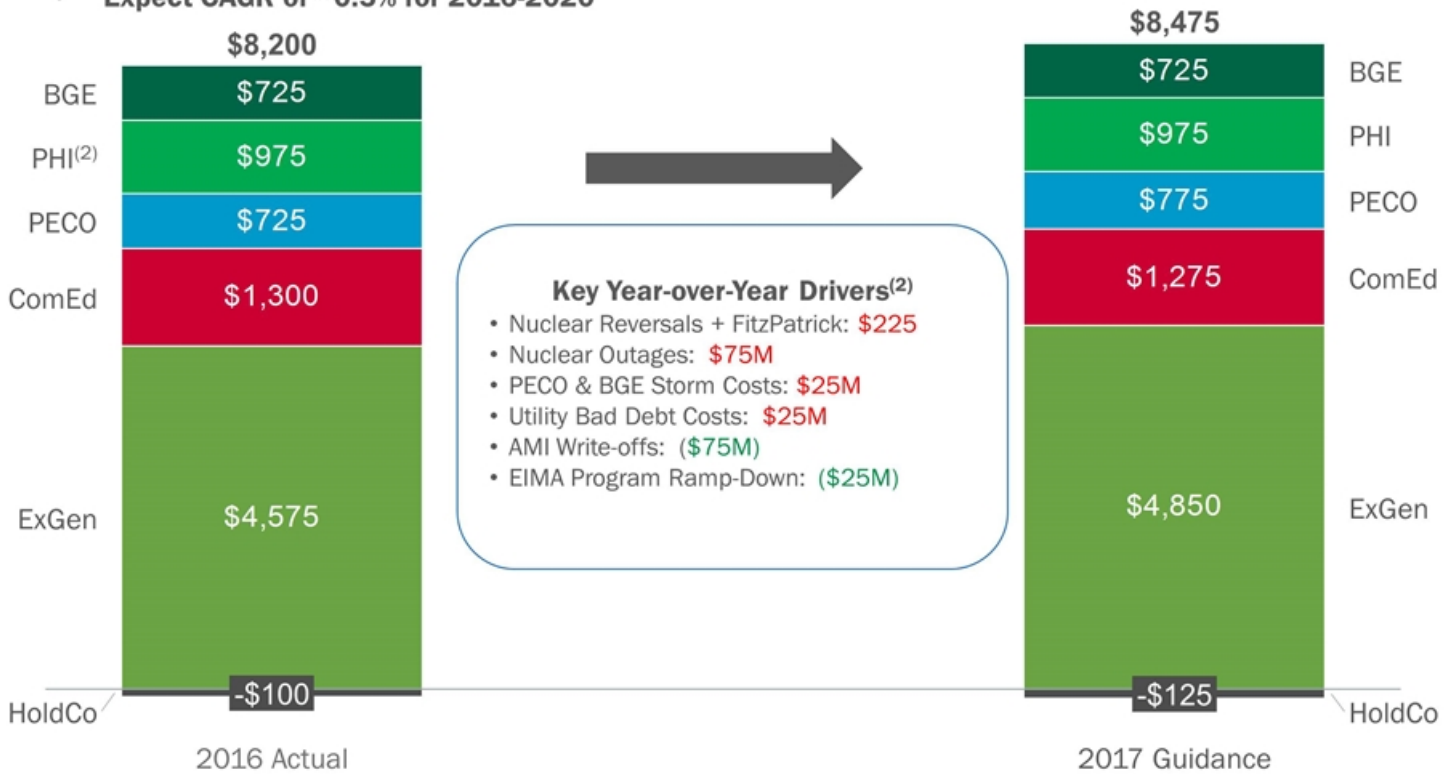


Utility less HoldCo payout ratio falling consistently even as dividend grows

- (1) Chart is illustrative and shows theoretical payout ratio if utilities supported 100% of the external dividend and interest expense at HoldCo. Currently, the utilities have a payout ratio of 70% which covers the majority of the external dividend and interest expense at HoldCo with ExGen covering the remainder.
- (2) Board of directors has approved a policy of 2.5% per year dividend increase through 2018. For illustrative purposes only, the chart assumes the dividend continues to increase 2.5% per year 2019 and 2020; this does not signal a change in Board policy at this time. Quarterly dividends are subject to declaration by the board of directors.

Adjusted O&M Forecast

- 2017 forecast of \$8.5B⁽¹⁾
- Expect CAGR of ~0.5% for 2016-2020



(1) All amounts rounded to the nearest \$25M

(2) Refer to the Appendix for a reconciliation of adjusted (non-GAAP) O&M to GAAP O&M. The Utilities adjusted O&M excludes regulatory O&M costs that are P&L neutral. ExGen adjusted O&M excludes direct cost of sales for certain Constellation businesses, P&L neutral decommissioning costs and the impact from O&M related to variable interest entities.

(3) PHI Adjusted Operating O&M represents full year of spend

2017 Projected Sources and Uses of Cash

(\$ in millions) ⁽¹⁾	BGE	ComEd	PECO	PHI	Total Utilities	ExGen	Corp ⁽⁹⁾	Exelon 2017E	Cash Balance
Beginning Cash Balance⁽²⁾									1,025
Adjusted Cash Flow from Operations ^(3,4)	725	600	725	1,125	3,150	3,625	50	6,825	
Base CapEx and Nuclear Fuel ⁽⁵⁾	0	0	0	0	0	(2,050)	(50)	(2,125)	
Free Cash Flow	725	600	725	1,125	3,150	1,550	0	4,725	
Debt Issuances	0	1,050	325	200	1,575	750	1,150	3,475	
Debt Retirements	0	(425)	0	(150)	(550)	(700)	(1,700)	(2,950)	
Project Financing	n/a	n/a	n/a	n/a	n/a	275	n/a	275	
Equity Issuance/Share Buyback	0	0	0	0	0	0	1,150	1,150	
Contribution from Parent	150	700	0	775	1,625	0	(1,625)	0	
Other Financing ⁽⁶⁾	225	650	150	(450)	575	150	525	1,250	
Financing	400	1,975	475	375	3,225	475	(500)	3,175	
Total Free Cash Flow and Financing	1,125	2,575	1,200	1,500	6,400	2,025	(525)	7,900	
Utility Investment	(925)	(2,200)	(775)	(1,375)	(5,250)	0	0	(5,250)	
ExGen Growth ^(5,7)	0	0	0	0	0	(850)	0	(850)	
Acquisitions and Divestitures	0	0	0	0	0	50	0	50	
Equity Investments	0	0	0	0	0	(50)	0	(50)	
Dividend ⁽⁸⁾	0	0	0	0	0	0	(1,225)	(1,225)	
Other CapEx and Dividend	(925)	(2,200)	(775)	(1,375)	(5,250)	(875)	(1,225)	(7,350)	
Total Cash Flow	200	400	425	125	1,150	1,150	(1,750)	550	
Ending Cash Balance⁽²⁾									1,575

- (1) All amounts rounded to the nearest \$25M. Figures may not add due to rounding.
- (2) Gross of posted counterparty collateral
- (3) Excludes counterparty collateral activity
- (4) Adjusted Cash Flow from Operations (non-GAAP) primarily includes net cash flows from operating activities and net cash flows from investing activities excluding capital expenditures, net M&A, and equity investments. Please refer to slide 76 for reconciliations to GAAP cash flow measures.
- (5) Figures reflect cash CapEx and CENG fleet at 100%
- (6) Other Financing includes expected changes in short-term debt, money pool borrowings, tax sharing from the parent, debt issue costs, CENG borrowing from Sumitomo, tax equity cash flows, capital leases, and CENG tax distributions to EDF
- (7) ExGen Growth CapEx includes Phoenix, West Medway, AGE, Nuclear relicensing, Nuclear Uprates, and Retail Solar
- (8) Dividends are subject to declaration by the Board of Directors.
- (9) Includes cash flow activity from Holding Company, eliminations, and other corporate entities

Consistent and reliable free cash flows

Operational excellence and financial discipline drives free cash flow reliability

- ✓ Generating \$4.7B of free cash flow, including \$1.6B at ExGen and \$3.2B at the Utilities

Supported by a strong balance sheet

Strong balance sheet enables flexibility to raise and deploy capital for growth

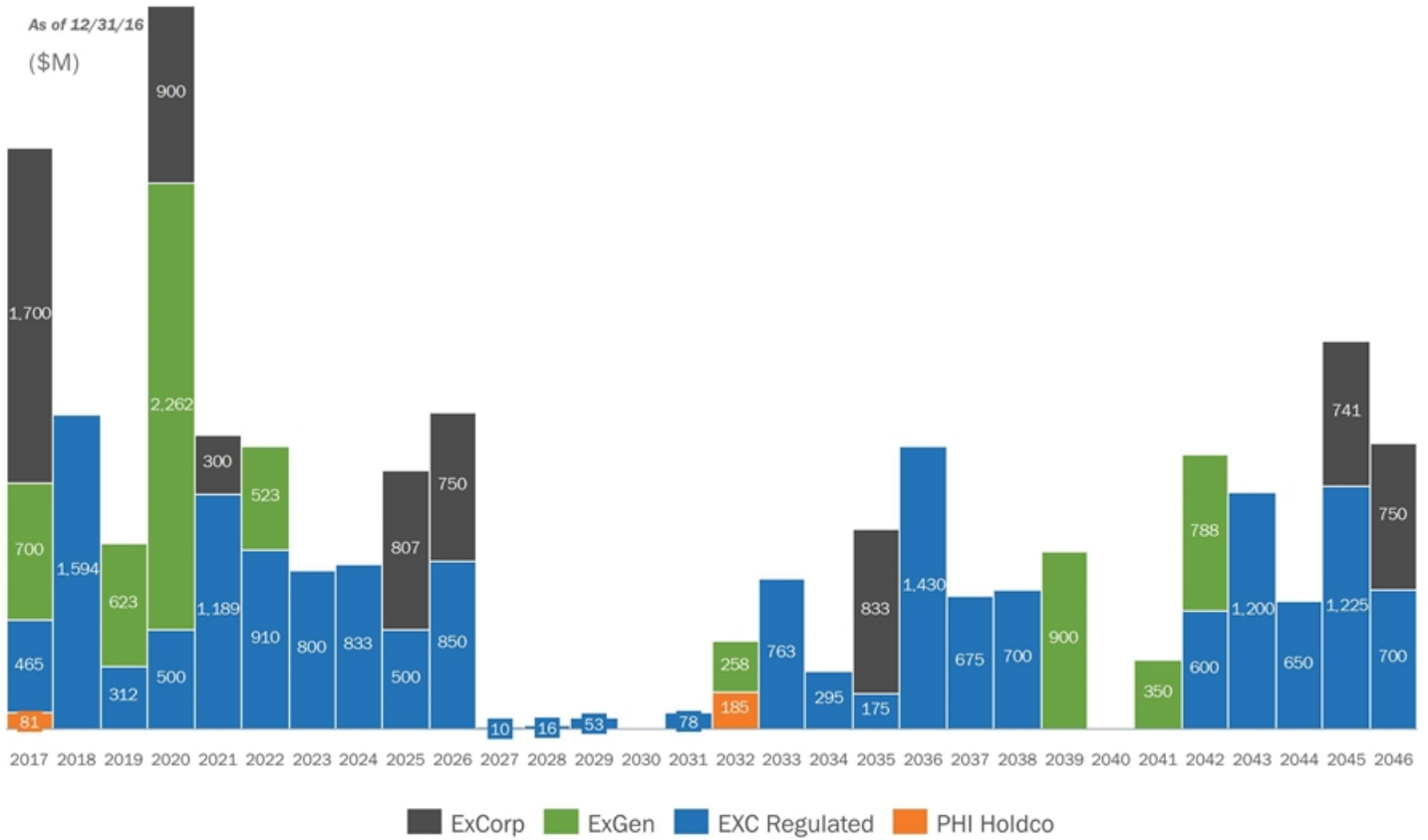
- ✓ ExGen plans to issue \$0.8B of long-term debt to fund dividend to parent to support LKE

Enable growth & value creation

Creating value for customers, communities and shareholders

- ✓ Investing \$6.1B, with \$5.3B at the Utilities and \$0.9B at ExGen

Exelon Debt Maturity Profile



Exelon's weighted average LTD maturity is approximately 13 years

Note: ExCorp debt includes \$1,150M mandatory convertible units remarketing in 2017; ExGen debt includes legacy CEG debt; excludes securitized debt and non-recourse debt

Pension and OPEB Contributions and Expense

	2016 ⁽¹⁾		2017	
(in \$M)	Pre-Tax Expense ⁽²⁾	Contributions	Pre-Tax Expense ⁽²⁾	Contributions
Qualified Pension (3,4,5)	\$410	\$310	\$435	\$310
Non-Qualified Pension	20	35	20	25
OPEB ^(4,5)	5	50	(5)	45
Total	\$435	\$395	\$450	\$380

(1) PHI expense is included for the post-merger period (March 24 - December 31, 2016)

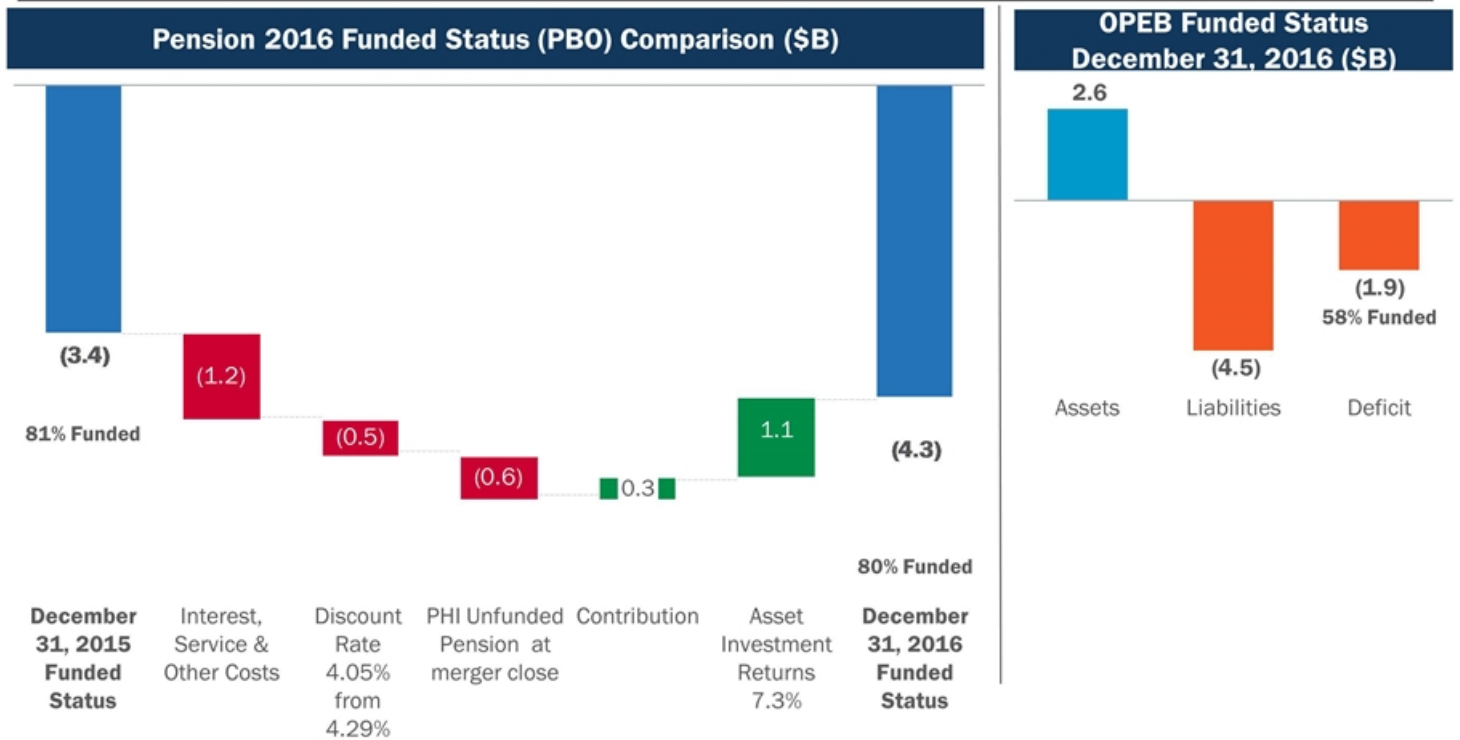
(2) Pension and OPEB expenses assume a 30% and 27% capitalization rate for 2016 and 2017, respectively

(3) The Balanced Funding Strategy for the Qualified Plans provides pension funding of the greater of \$250M or minimum required contributions plus amounts required to avoid benefit restrictions and at-risk status for the legacy Exelon plans. PHI qualified plan contributions are \$60M.

(4) Expected return on assets for pension is 7.00% and for OPEB is 6.70%

(5) Pension and OPEB discount rates are 4.29% for legacy Exelon plans and ~4% for PHI for 2016. Discount rates are 4.04% and ~4.11% for Exelon and PHI, respectively, for 2017.

Pension and OPEB – Funded Status and Performance



- Based on estimates from Goldman Sachs, the aggregate funded status for pension plans in S&P 500 companies is 82% at the end of 2016
- Exelon is funded status for funding purposes (PPA) is significantly higher than PBO/GAAP funded status, which results in no required material pension contributions over the LRP period

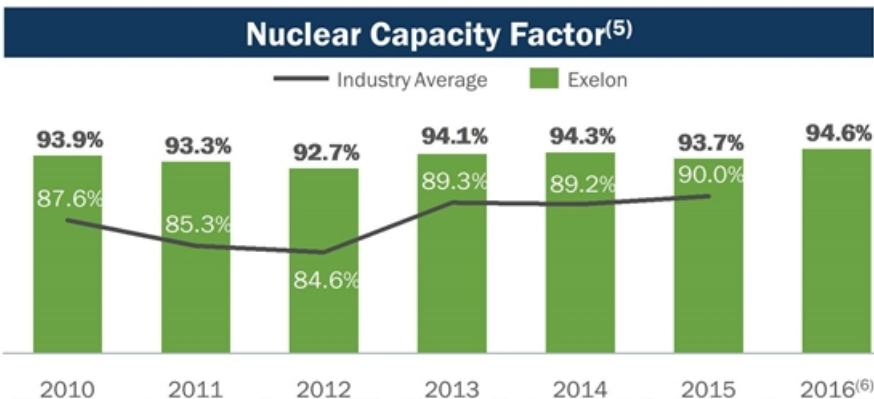
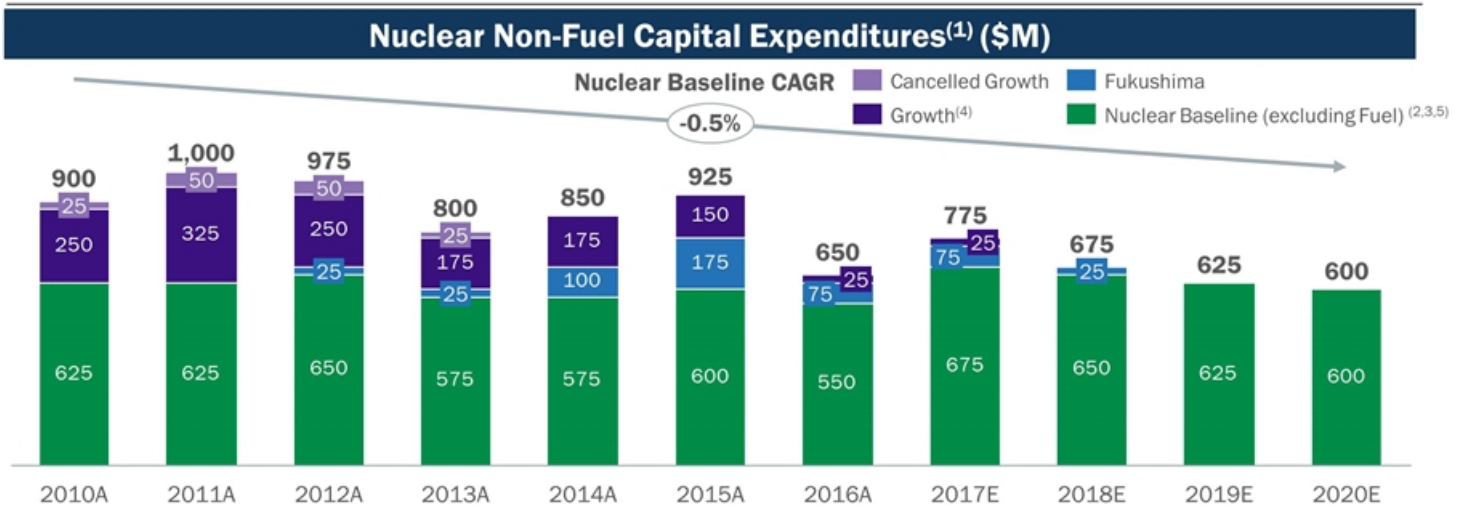
EPS Sensitivities

	2017	2018	2019	
ExGen EPS Impact^(1,2)	Henry Hub Natural Gas			
	+\$1/MMBtu	\$0.02	\$0.16	\$0.22
	-\$1/MMBtu	\$0.02	(\$0.14)	(\$0.20)
	NiHub ATC Energy Price			
	+\$5/MWh	\$0.03	\$0.16	\$0.23
	-\$5/MWh	(\$0.03)	(\$0.16)	(\$0.23)
	PJM-W ATC Energy Price			
+\$5/MWh	\$0.00	\$0.05	\$0.12	
-\$5/MWh	\$0.00	(\$0.06)	(\$0.12)	
ComEd EPS Impact⁽²⁾	30 Year Treasury Rate			
	+50 basis points	\$0.02	\$0.02	\$0.03
	-50 basis points	(\$0.02)	(\$0.02)	(\$0.03)
Share Count (millions)	949	968	972	
Effective Tax Rate	~34%	~34%	~33%	

(1) Based on December 31, 2016 market conditions and hedged position. Gas price sensitivities are based on an assumed gas-power relationship derived from an internal model that is updated periodically. Power price sensitivities are derived by adjusting the power price assumption while keeping all other price inputs constant. Due to correlation of the various assumptions, the EPS impact calculated by aggregating individual sensitivities may not be equal to the EPS impact calculated when correlations between the various assumptions are also considered.

(2) Represents adjusted (non-GAAP) operating earnings. Refer to slide 72 for a list of adjustments from GAAP EPS to adjusted (non-GAAP) operating earnings.

Historical Nuclear Capital Investment



Significant historical investments have mitigated asset management issues and prepared sites for license extensions already received, reducing future capital needs. In addition, internal cost initiatives have found more cost efficient solutions to large CapEx spend, such as leveraging reverse engineering replacements rather than large system wide modifications, resulting in baseline CAGR of -0.5%, even with net addition of 3 sites.

(1) Reflects accrual capital expenditures with CENG at 50% ownership. Assumes Oyster Creek retirement by end of 2019. All numbers rounded to \$25M. (2) Baseline includes ownership share of Salem all years. CENG is included at ownership share starting in 2014 (full year) (3) FitzPatrick included starting in 2017 (9 months only) (4) Growth represents capital that increases the capacity of the units (e.g., turbine upgrades, power uprates), and capital that extends the license of a site (e.g., License Renewals) (5) Includes CENG beginning in April 2014, excludes Salem and Fort Calhoun (6) 2016 industry average excluding Exelon was not available at time of publication

Exelon Generation Disclosures

December 31, 2016

Portfolio Management Strategy

Strategic Policy Alignment

- Aligns hedging program with financial policies and financial outlook
- Establish minimum hedge targets to meet financial objectives of the company (dividend, credit rating)
- Hedge enough commodity risk to meet future cash requirements under a stress scenario

Three-Year Ratable Hedging

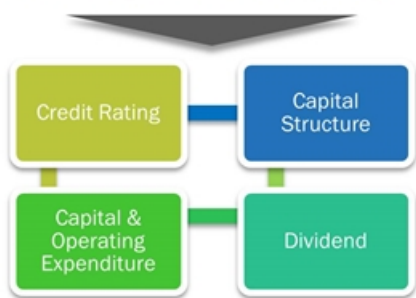
- Ensure stability in near-term cash flows and earnings
- Disciplined approach to hedging
- Tenor aligns with customer preferences and market liquidity
- Multiple channels to market that allow us to maximize margins
- Large open position in outer years to benefit from price upside

Bull / Bear Program

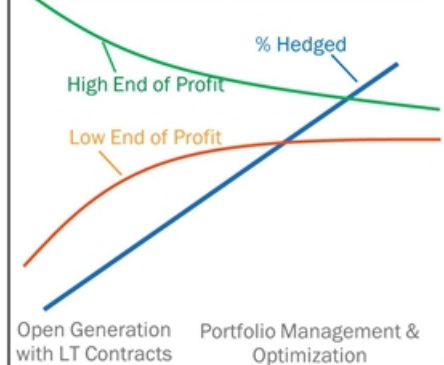
- Ability to exercise fundamental market views to create value within the ratable framework
- Modified timing of hedges versus purely ratable
- Cross-commodity hedging (heat rate positions, options, etc.)
- Delivery locations, regional and zonal spread relationships

Align Hedging & Financials

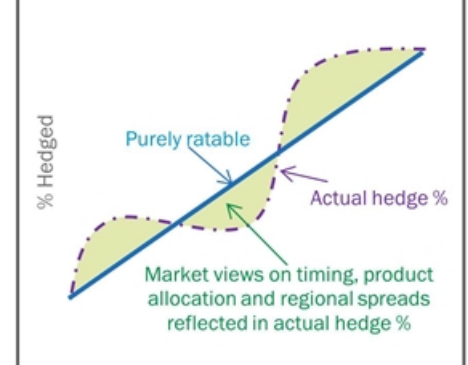
Establishing Minimum Hedge Targets



Portfolio Management Over Time



Exercising Market Views

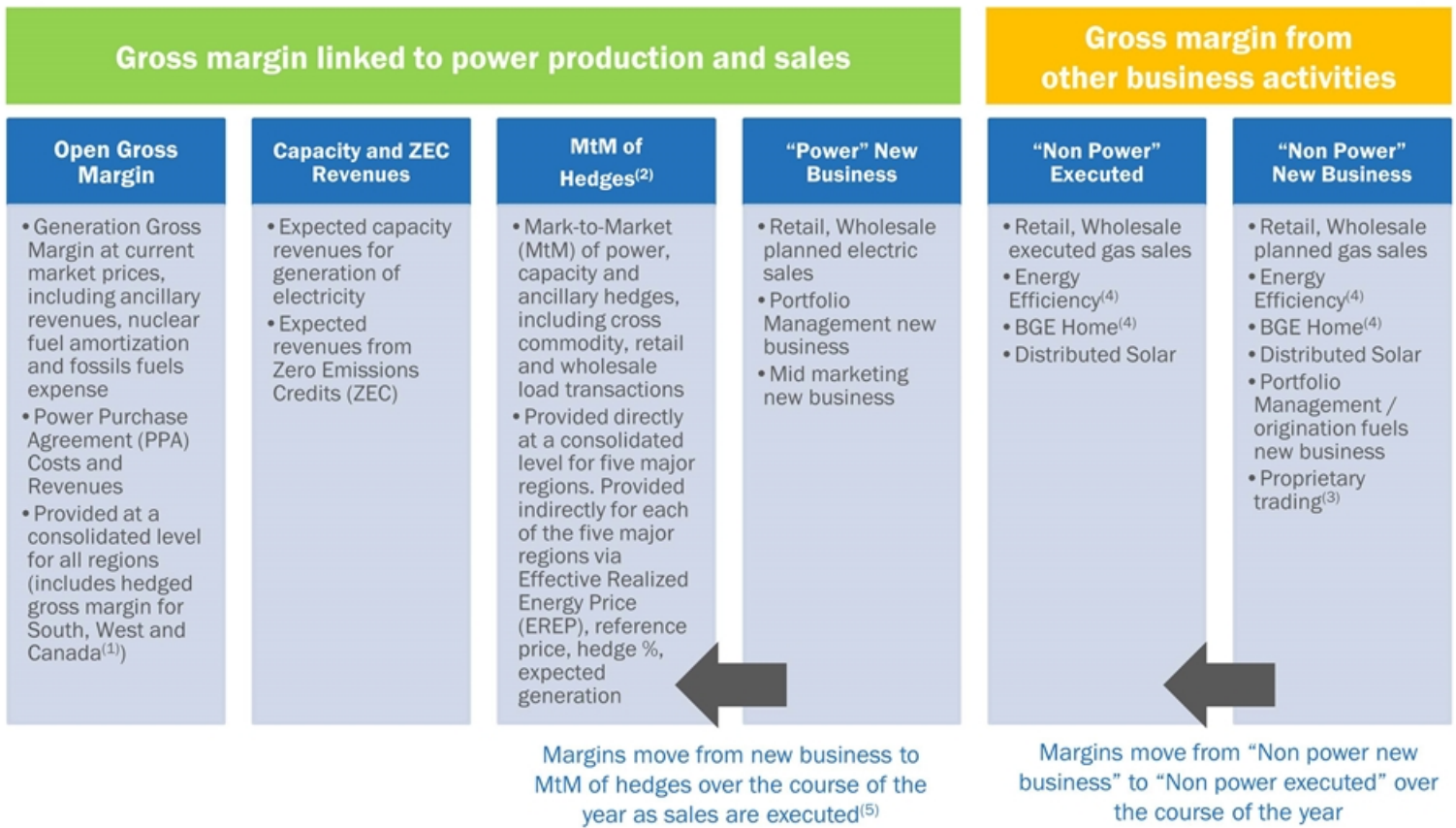


Protect Balance Sheet

Ensure Earnings Stability

Create Value

Components of Gross Margin Categories



(1) Hedged gross margins for South, West & Canada region will be included with Open Gross Margin; no expected generation, hedge %, EREP or reference prices provided for this region
 (2) MtM of hedges provided directly for the five larger regions; MtM of hedges is not provided directly at the regional level but can be easily estimated using EREP, reference price and hedged MWh
 (3) Proprietary trading gross margins will generally remain within "Non Power" New Business category and only move to "Non Power" Executed category upon management discretion
 (4) Gross margin for these businesses are net of direct "cost of sales"
 (5) Margins for South, West & Canada regions and optimization of fuel and PPA activities captured in Open Gross Margin

ExGen Disclosures

Gross Margin Category (\$M) ⁽¹⁾	December 31, 2016			September 30, 2016			Change from Sep 30, 2016		
	2017	2018	2019				2017	2018	2019
Open Gross Margin ⁽³⁾ (including South, West, Canada hedged gross margin)	\$4,100	\$4,200	\$4,050	\$3,800	\$3,650	\$3,600	\$300	\$550	\$450
Capacity and ZEC Revenues ⁽³⁾	\$1,850	\$2,250	\$2,050	\$1,450	\$1,700	\$1,450	\$400	\$550	\$600
Mark-to-Market of Hedges ^(3,4)	\$1,200	\$450	\$350	\$1,200	\$500	\$300	-	\$(50)	\$50
Power New Business / To Go	\$550	\$900	\$950	\$600	\$900	\$950	\$(50)	-	-
Non-Power Margins Executed	\$200	\$100	\$50	\$150	\$100	\$50	\$50	-	-
Non-Power New Business / To Go	\$250	\$400	\$450	\$300	\$400	\$450	\$(50)	-	-
Total Gross Margin ^(2,5,6)	\$8,150	\$8,300	\$7,900	\$7,500	\$7,250	\$6,800	\$650	\$1,050	\$1,100

Reference Prices ⁽⁵⁾	2017	2018	2019
Henry Hub Natural Gas (\$/MMBtu)	\$3.63	\$3.14	\$2.87
Midwest: NiHub ATC prices (\$/MWh)	\$28.95	\$27.76	\$26.76
Mid-Atlantic: PJM-W ATC prices (\$/MWh)	\$33.26	\$32.02	\$30.32
ERCOT-N ATC Spark Spread (\$/MWh) <i>HSC Gas, 7.2HR, \$2.50 VOM</i>	\$2.51	\$2.48	\$2.73
New York: NY Zone A (\$/MWh)	\$30.93	\$30.63	\$30.37
New England: Mass Hub ATC Spark Spread(\$/MWh) <i>ALQN Gas, 7.5HR, \$0.50 VOM</i>	\$5.68	\$5.93	\$5.03

1) Gross margin categories rounded to nearest \$50M

2) Total Gross Margin (Non-GAAP) is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, Exelon Nuclear Partners, operating services agreement with Fort Calhoun and variable interest entities. Total Gross Margin is also net of direct cost of sales for certain Constellation and Power businesses. See Slide 50 for a Non-GAAP to GAAP reconciliation of Total Gross Margin.

3) Excludes EDF's equity ownership share of the CENG Joint Venture

4) Mark-to-Market of Hedges assumes mid-point of hedge percentages

5) Based on December 31, 2016 market conditions

6) Reflects Oyster Creek retirement in December 2019

ExGen Disclosures

Gross Margin Category (\$M) ⁽¹⁾	Previous Format September 30, 2016			New Format September 30, 2016		
	2017	2018	2019	2017	2018	2019
Open Gross Margin ⁽³⁾ (including South, West, Canada hedged gross margin)	\$5,250	\$5,350	\$5,050	\$3,800	\$3,650	\$3,600
Capacity and ZEC Revenues ⁽³⁾	\$0	\$0	\$0	\$1,450	\$1,700	\$1,450
Mark-to-Market of Hedges ^(3,4)	\$1,200	\$500	\$300	\$1,200	\$500	\$300
Power New Business / To Go	\$600	\$900	\$950	\$600	\$900	\$950
Non-Power Margins Executed	\$150	\$100	\$50	\$150	\$100	\$50
Non-Power New Business / To Go	\$300	\$400	\$450	\$300	\$400	\$450
Total Gross Margin^(2,5,6)	\$7,500	\$7,250	\$6,800	\$7,500	\$7,250	\$6,800

1) Gross margin categories rounded to nearest \$50M

2) Total Gross Margin (Non-GAAP) is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, Exelon Nuclear Partners, operating services agreement with Fort Calhoun and variable interest entities. Total Gross Margin is also net of direct cost of sales for certain Constellation and Power businesses. See Slide 50 for a Non-GAAP to GAAP reconciliation of Total Gross Margin.

3) Excludes EDF's equity ownership share of the CENG Joint Venture

4) Mark-to-Market of Hedges assumes mid-point of hedge percentages

5) Based on December 31, 2016 market conditions

6) Reflects Oyster Creek retirement in December 2019

ExGen Disclosures

Generation and Hedges	2017	2018	2019
<u>Exp. Gen (GWh)</u> ⁽¹⁾	204,800	208,300	211,700
Midwest	95,400	95,900	96,900
Mid-Atlantic ^(2,6)	60,200	60,300	60,000
ERCOT	23,000	28,100	29,100
New York ⁽²⁾	14,500	15,400	16,600
New England	11,700	8,600	9,100
<u>% of Expected Generation Hedged</u> ⁽³⁾	91%-94%	56%-59%	28%-31%
Midwest	88%-91%	47%-50%	21%-24%
Mid-Atlantic ^(2,6)	98%-101%	67%-70%	37%-40%
ERCOT	85%-88%	60%-63%	32%-35%
New York ⁽²⁾	92%-95%	51%-54%	34%-37%
New England	97%-100%	66%-69%	33%-36%
<u>Effective Realized Energy Price (\$/MWh)</u> ⁽⁴⁾			
Midwest	\$32.00	\$30.00	\$29.50
Mid-Atlantic ^(2,6)	\$43.50	\$38.50	\$40.00
ERCOT ⁽⁵⁾	\$6.50	\$4.50	\$3.50
New York ⁽²⁾	\$42.00	\$35.00	\$31.50
New England ⁽⁵⁾	\$15.00	\$6.50	\$6.50

(1) Expected generation is the volume of energy that best represents our commodity position in energy markets from owned or contracted for capacity based upon a simulated dispatch model that makes assumptions regarding future market conditions, which are calibrated to market quotes for power, fuel, load following products, and options. Expected generation assumes 15 refueling outages in 2017, 15 in 2018, and 12 in 2019 at Exelon-operated nuclear plants and Salem. Expected generation assumes capacity factors of 93.4%, 93.3% and 94.5% in 2017, 2018, and 2019, respectively, at Exelon-operated nuclear plants, at ownership. These estimates of expected generation in 2018 and 2019 do not represent guidance or a forecast of future results as Exelon has not completed its planning or optimization processes for those years.

(2) Excludes EDF's equity ownership share of CENG Joint Venture

(3) Percent of expected generation hedged is the amount of equivalent sales divided by expected generation. Includes all hedging products, such as wholesale and retail sales of power, options and swaps.

(4) Effective realized energy price is representative of an all-in hedged price, on a per MWh basis, at which expected generation has been hedged. It is developed by considering the energy revenues and costs associated with our hedges and by considering the fossil fuel that has been purchased to lock in margin. It excludes uranium costs, RPM capacity and ZEC revenues, but includes the mark-to-market value of capacity contracted at prices other than RPM clearing prices including our load obligations. It can be compared with the reference prices used to calculate open gross margin in order to determine the mark-to-market value of Exelon Generation's energy hedges.

(5) Spark spreads shown for ERCOT and New England

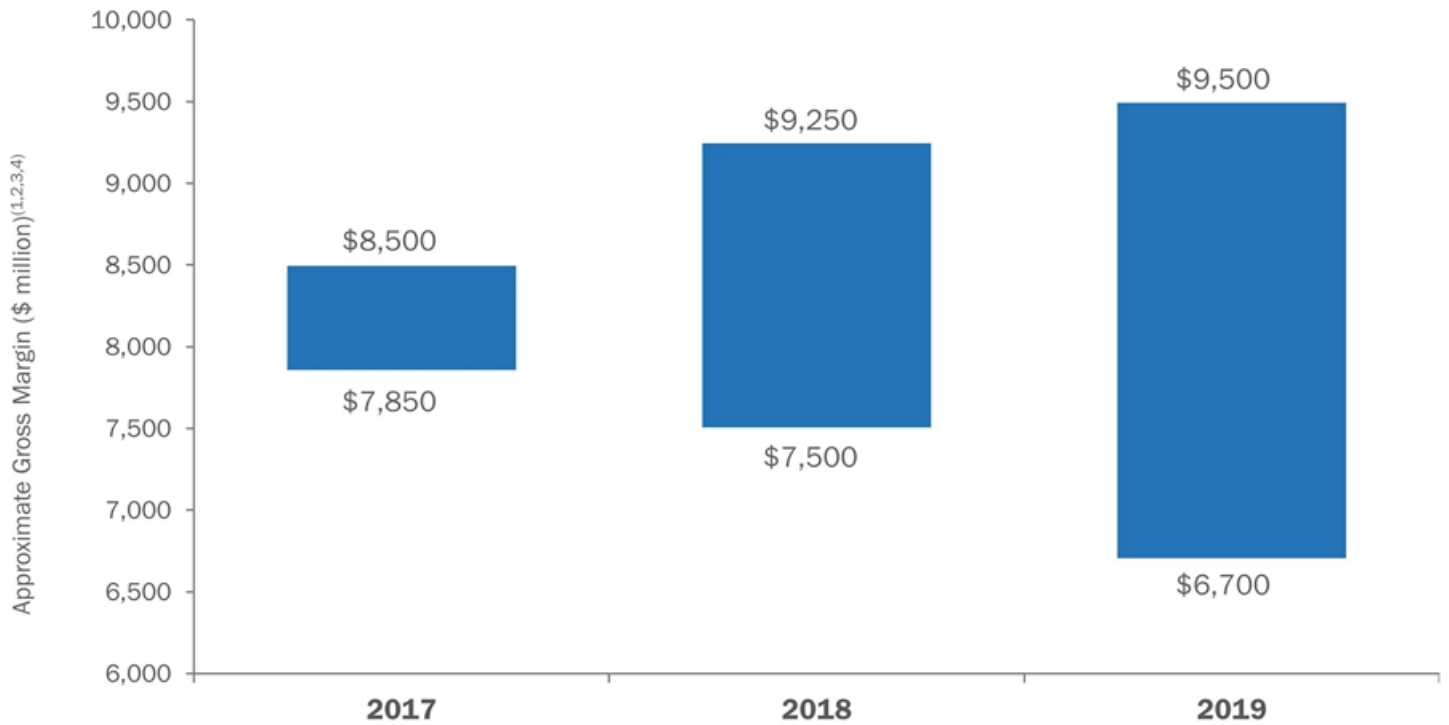
(6) Reflects Oyster Creek retirement in December 2019

ExGen Hedged Gross Margin Sensitivities

Gross Margin Sensitivities (with Existing Hedges) ⁽¹⁾	2017	2018	2019
Henry Hub Natural Gas (\$/Mmbtu)			
+ \$1/Mmbtu	\$35	\$250	\$345
- \$1/Mmbtu	\$25	\$(225)	\$(310)
NiHub ATC Energy Price			
+ \$5/MWh	\$45	\$250	\$360
- \$5/MWh	\$(45)	\$(245)	\$(360)
PJM-W ATC Energy Price			
+ \$5/MWh	\$5	\$85	\$195
- \$5/MWh	\$5	\$(90)	\$(185)
NYPP Zone A ATC Energy Price			
+ \$5/MWh	\$5	\$40	\$50
- \$5/MWh	\$(10)	\$(35)	\$(50)
Nuclear Capacity Factor			
+/- 1%	+/- \$40	+/- \$40	+/- \$35

(1) Based on December 31, 2016 market conditions and hedged position; gas price sensitivities are based on an assumed gas-power relationship derived from an internal model that is updated periodically; power price sensitivities are derived by adjusting the power price assumption while keeping all other prices inputs constant; due to correlation of the various assumptions, the hedged gross margin impact calculated by aggregating individual sensitivities may not be equal to the hedged gross margin impact calculated when correlations between the various assumptions are also considered; sensitivities based on commodity exposure which includes open generation and all committed transactions; excludes EDF's equity share of CENG Joint Venture. Total Gross Margin (Non-GAAP) is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, Exelon Nuclear Partners, operating services agreement with Fort Calhoun and variable interest entities. Total Gross Margin is also net of direct cost of sales for certain Constellation and Power businesses. Refer to slide 50 for a reconciliation of Total Gross Margin to the most comparable GAAP measure.

ExGen Hedged Gross Margin Upside/Risk



- (1) Represents an approximate range of expected gross margin, taking into account hedges in place, between the 5th and 95th percent confidence levels assuming all unhedged supply is sold into the spot market; approximate gross margin ranges are based upon an internal simulation model and are subject to change based upon market inputs, future transactions and potential modeling changes; these ranges of approximate gross margin in 2018 and 2019 do not represent earnings guidance or a forecast of future results as Exelon has not completed its planning or optimization processes for those years; the price distributions that generate this range are calibrated to market quotes for power, fuel, load following products, and options as of December 31, 2016.
- (2) Gross Margin Upside/Risk based on commodity exposure which includes open generation and all committed transactions
- (3) Gross Margin (Non-GAAP) is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, Exelon Nuclear Partners, operating services agreement with Fort Calhoun and variable interest entities. Total Gross Margin is also net of direct cost of sales for certain Constellation and Power businesses. Excludes EDF's equity ownership share of the CENG Joint Venture. Refer to slide 50 for a reconciliation of Total Gross Margin to the most comparable GAAP measure.
- (4) Reflects Oyster Creek retirement in December 2019

Illustrative Example of Modeling Exelon Generation 2018 Gross Margin

Row	Item	Midwest	Mid-Atlantic	ERCOT	New York	New England	South, West & Canada
(A)	Start with fleet-wide open gross margin	← \$4.2 billion →					
(B)	Capacity and ZEC	← \$2.25 billion →					
(C)	Expected Generation (TWh)	95.9	60.3	28.1	15.4	8.6	
(D)	Hedge % (assuming mid-point of range)	48.5%	68.5%	61.5%	52.5%	67.5%	
(E=C*D)	Hedged Volume (TWh)	46.5	41.3	17.3	8.1	5.8	
(F)	Effective Realized Energy Price (\$/MWh)	\$30.00	\$38.50	\$4.50	\$35.00	\$6.50	
(G)	Reference Price (\$/MWh)	\$27.76	\$32.02	\$2.48	\$30.63	\$5.93	
(H=F-G)	Difference (\$/MWh)	\$2.24	\$6.48	\$2.02	\$4.37	\$0.57	
(I=E*H)	Mark-to-Market value of hedges (\$ million) ⁽¹⁾	\$105	\$270	\$35	\$35	\$5	
(J=A+B+I)	Hedged Gross Margin (\$ million)	\$6,900					
(K)	Power New Business / To Go (\$ million)	\$900					
(L)	Non-Power Margins Executed (\$ million)	\$100					
(M)	Non-Power New Business / To Go (\$ million)	\$400					
(N=J+K+L+M)	Total Gross Margin ⁽²⁾	\$8,300 million					

(1) Mark-to-market rounded to the nearest \$5 million

(2) Total Gross Margin (Non-GAAP) is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, Exelon Nuclear Partners operating services agreement with Fort Calhoun and variable interest entities. Total Gross Margin is also net of direct cost of sales for certain Constellation and Power businesses. Refer to slide 50 for a reconciliation of Total Gross Margin to the most comparable GAAP measure.

Additional ExGen Modeling Data

Total Gross Margin Reconciliation (in \$M) ⁽¹⁾	2017	2018	2019
Revenue Net of Purchased Power and Fuel Expense^(2,3)	\$8,850	\$8,975	\$8,575
Non-cash amortization of intangible assets, net, related to commodity contracts recorded at fair value at merger date	\$50	-	-
Other Revenues ⁽⁴⁾	\$(350)	\$(275)	\$(275)
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses ⁽⁵⁾	\$(400)	\$(400)	\$(400)
Total Gross Margin (Non-GAAP)	\$8,150	\$8,300	\$7,900

Key ExGen Modeling Inputs (in \$M) ^(1,6)	2017
Other Revenues (excluding Gross Receipts Tax) ⁽⁴⁾	\$200
Adjusted O&M ⁽⁷⁾	\$(4,850)
Taxes Other Than Income (TOTI) ⁽⁸⁾	\$(375)
Depreciation & Amortization	\$(1,150)
Interest Expense ⁽⁹⁾	\$(425)
Effective Tax Rate	32.0%

(1) All amounts rounded to the nearest \$25M

(2) Revenue net of purchased power and fuel expense (RNF), a non-GAAP measure, is calculated as the GAAP measure of operating revenue less the GAAP measure of purchased power and fuel expense. ExGen does not forecast the GAAP components of RNF separately, as to do so would be unduly burdensome. RNF also includes the RNF of our proportionate ownership share of CENG.

(3) Excludes the Mark-to-Market impact of economic hedging activities due to the volatility and unpredictability of the future changes to power prices

(4) Other revenues reflects revenues from operating services agreement with Fort Calhoun, variable interest entities, funds collected through revenues for decommissioning the former PECO nuclear plants through regulated rates and gross receipts tax revenues

(5) Reflects the cost of sales of certain Constellation businesses of Generation

(6) ExGen amounts for O&M, TOTI, Depreciation & Amortization; excludes EDF's equity ownership share of the CENG Joint Venture

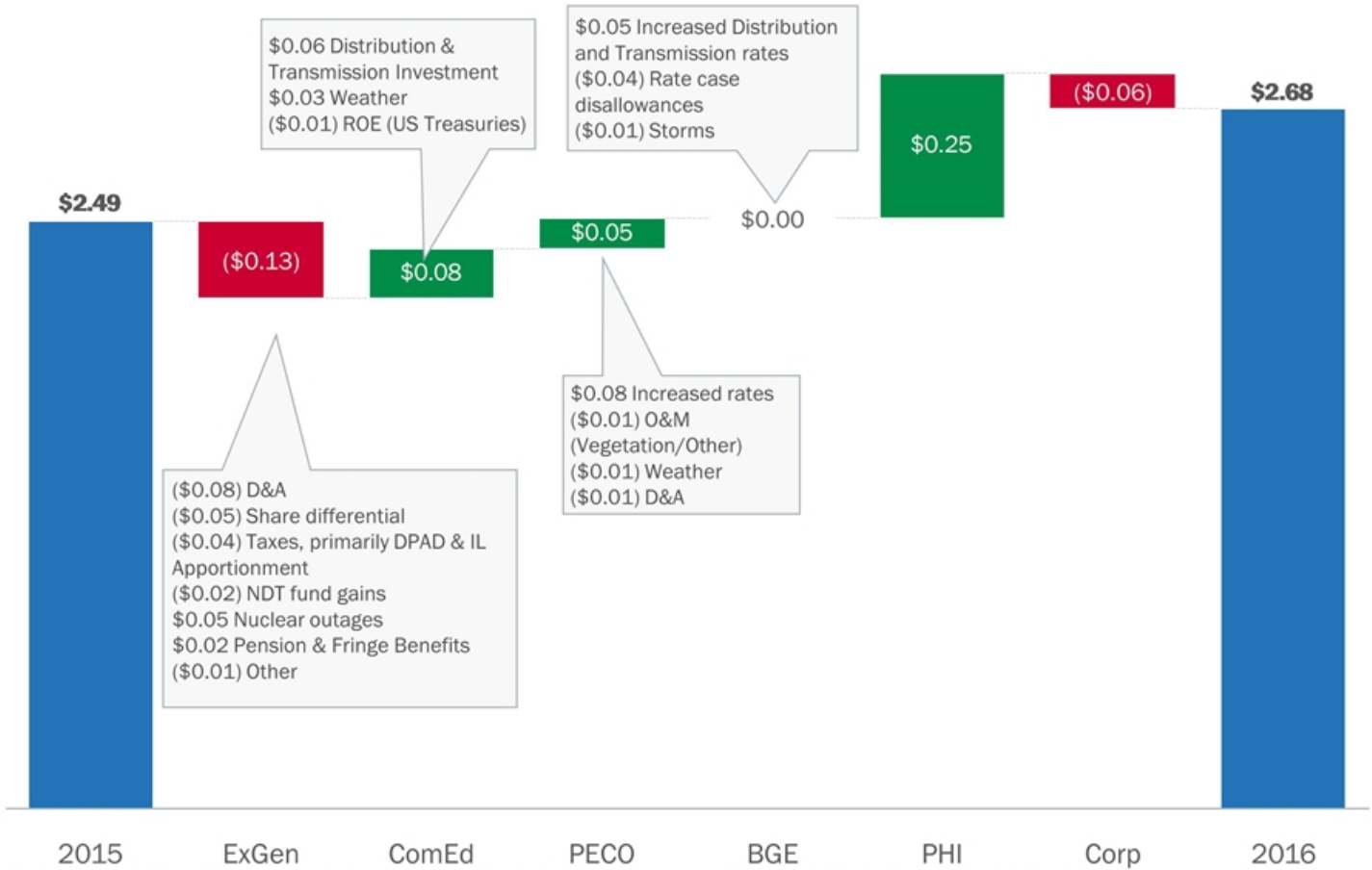
(7) ExGen adjusted O&M excludes direct cost of sales for certain Constellation business, P&L neutral decommissioning costs and the impact from O&M related to variable interest entities. Refer to slide 75 for a reconciliation of adjusted (non-GAAP) O&M to GAAP O&M.

(8) TOTI excludes gross receipts tax of \$100M

(9) Interest expense includes impact of reduced capitalized interest due to Texas CCGT plants going into service in May and June of 2017. Capitalized interest will be an additional ~\$25M lower in 2018 as well due to this.

2016A Earnings Waterfalls

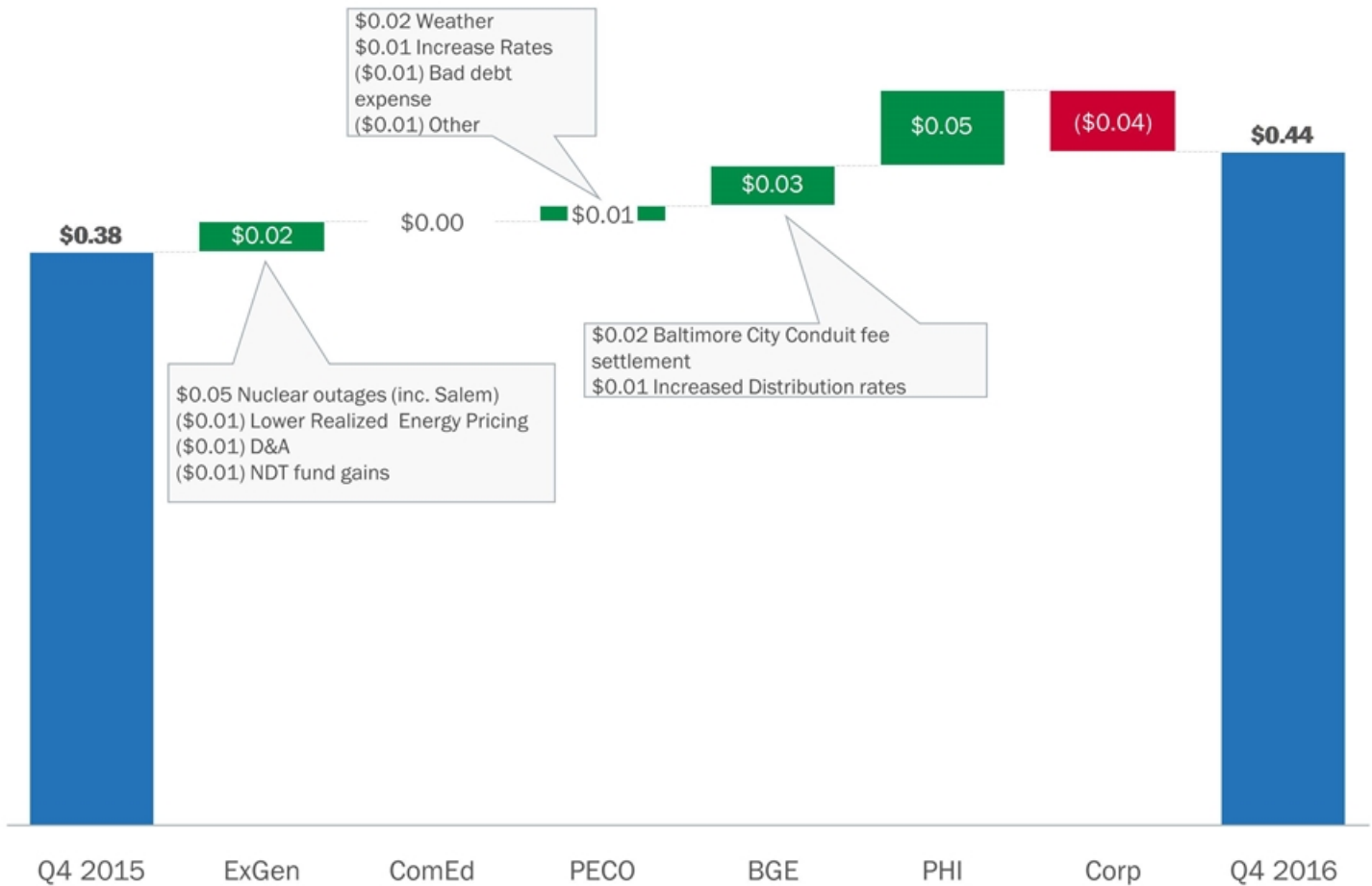
FY Adjusted Operating Earnings Waterfall (1,2)



(1) Refer to the Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS

(2) Amounts may not add due to rounding

Q4 Adjusted Operating Earnings Waterfall (1,2)

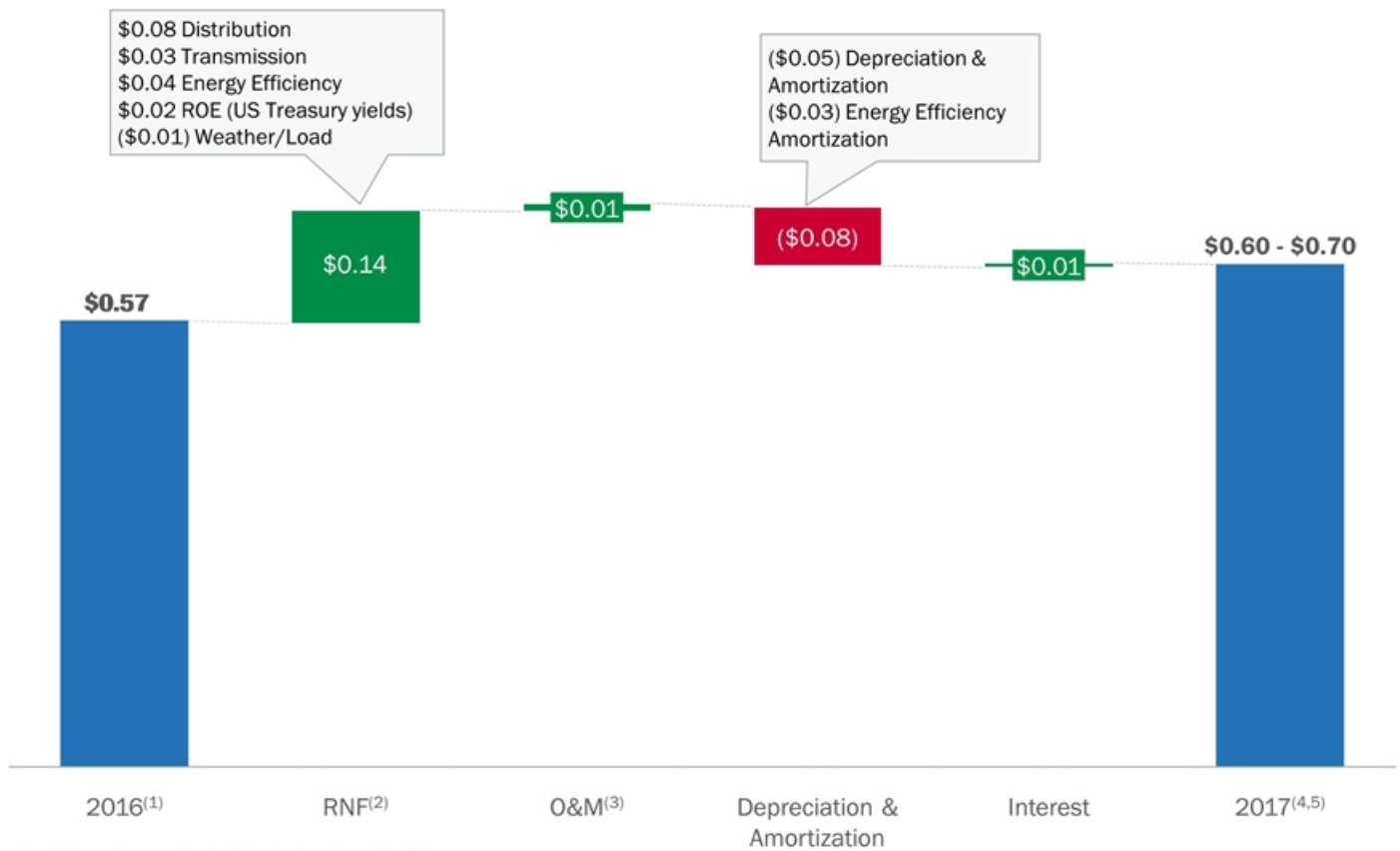


(1) Refer to the Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS

(2) Amounts may not add due to rounding

2017E Earnings Waterfalls

ComEd Adjusted Operating EPS Bridge 2016 to 2017



Note: Drivers add up to mid-point of 2017 adjusted operating EPS range

(1) Refer to the Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS

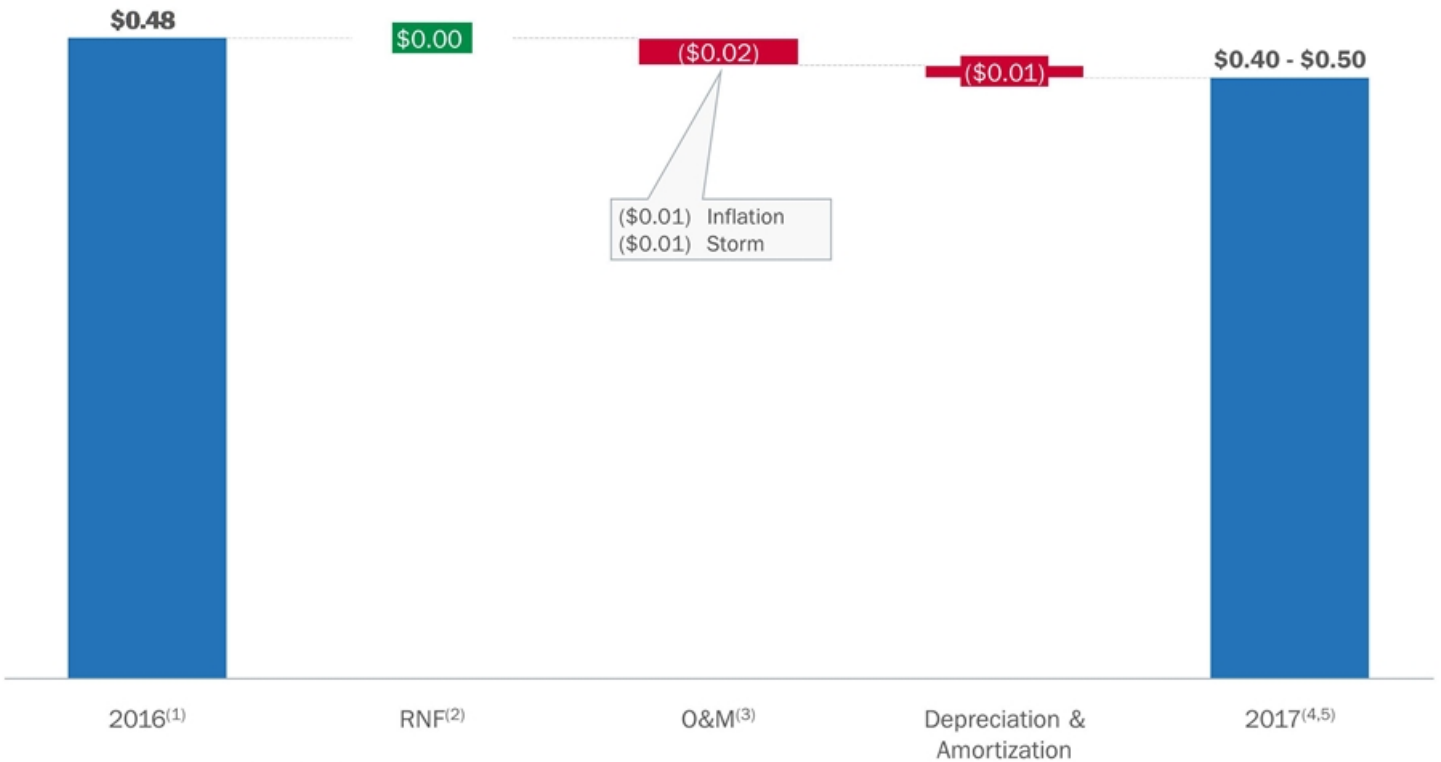
(2) Revenue net fuel (RNF) is defined as operating revenues less purchased power and fuel expense

(3) O&M excludes regulatory items that are P&L neutral

(4) Shares Outstanding (diluted) are 927M in 2016 and 949M in 2017. Refer to slide 72 for a reconciliation of adjusted (non-GAAP) operating EPS guidance to GAAP EPS.

(5) Guidance assumes an effective tax rate for 2017 of 39.9%

PECO Adjusted Operating EPS Bridge 2016 to 2017



Note: Drivers add up to mid-point of 2017 adjusted operating EPS range

(1) Refer to the Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS

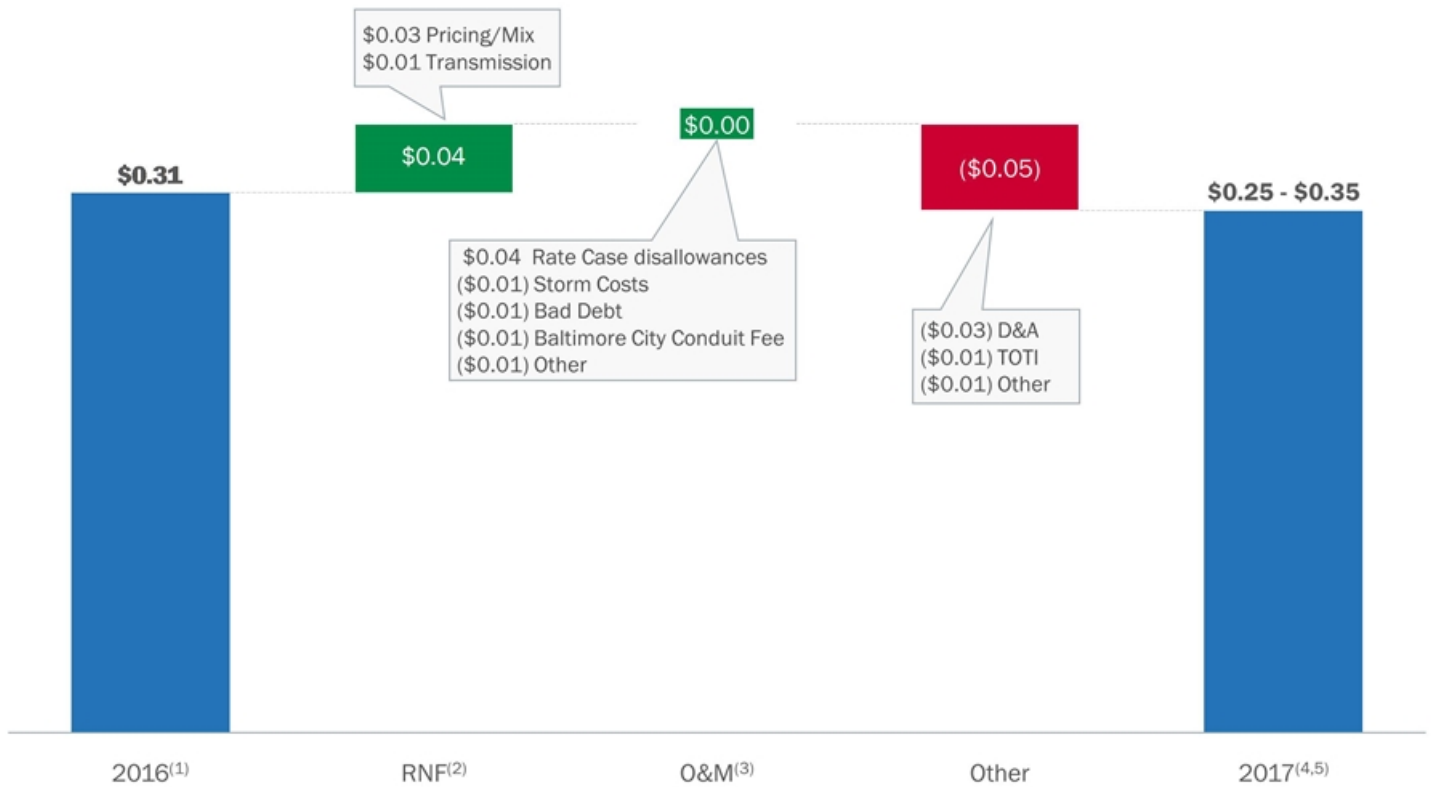
(2) Revenue net fuel (RNF) is defined as operating revenues less purchased power and fuel expense

(3) O&M excludes regulatory items that are P&L neutral

(4) Shares Outstanding (diluted) are 927M in 2016 and 949M in 2017. Refer to slide 72 for a reconciliation of adjusted (non-GAAP) operating EPS guidance to GAAP EPS

(5) Guidance assumes an effective tax rate for 2017 of 21.8%

BGE Adjusted Operating EPS Bridge 2016 to 2017



Note: Drivers add up to mid-point of 2017 adjusted operating EPS range

(1) Refer to the Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS

(2) Revenue net fuel (RNF) is defined as operating revenues less purchased power and fuel expense

(3) O&M excludes regulatory items that are P&L neutral

(4) Shares Outstanding (diluted) are 927M in 2016 and 949M in 2017. Refer to slide 72 for a reconciliation of adjusted (non-GAAP) operating EPS guidance to GAAP EPS

(5) Guidance assumes an effective tax rate for 2017 of 39.5%

PHI Adjusted Operating EPS Bridge 2016 to 2017



Note: Drivers add up to mid-point of 2017 adjusted operating EPS range

(1) Refer to the Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS

(2) Stub period earnings reflect earnings prior to merger close date of March 23, 2016

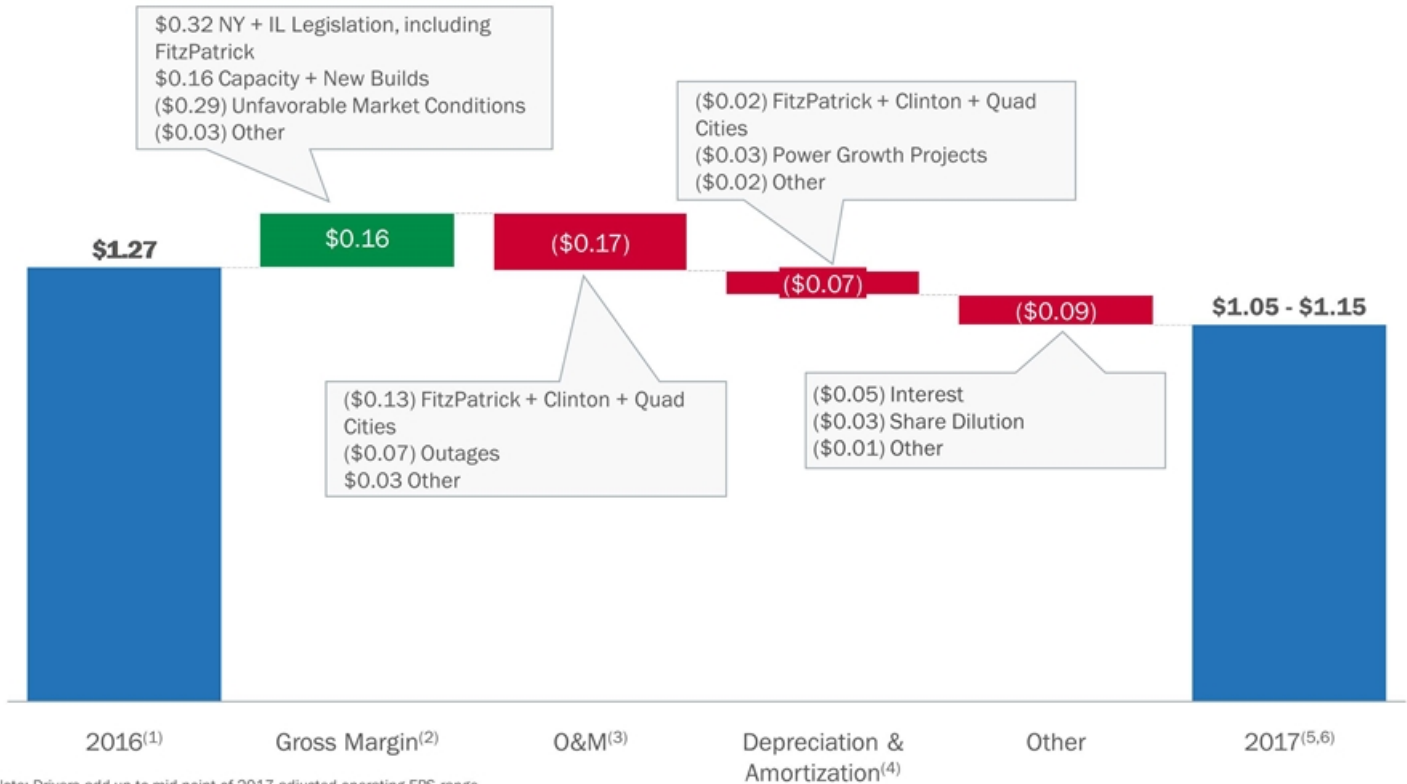
(3) Revenue net fuel (RNF) is defined as operating revenues less purchased power and fuel expense

(4) O&M excludes regulatory items that are P&L neutral

(5) Shares Outstanding (diluted) are 927M in 2016 and 949M in 2017. Refer to slide 72 for a reconciliation of adjusted (non-GAAP) operating EPS guidance to GAAP EPS.

(6) Guidance assumes an effective tax rate for 2017 of 35.6%

ExGen Adjusted Operating EPS Bridge 2016 to 2017



Note: Drivers add up to mid-point of 2017 adjusted operating EPS range.

(1) Refer to the Earnings Release Attachments for additional details and to the Appendix for a reconciliation of adjusted (non-GAAP) operating EPS to GAAP EPS

(2) Gross Margin (Non-GAAP) is defined as operating revenues less purchased power and fuel expense, excluding revenue related to decommissioning, gross receipts tax, Exelon Nuclear Partners, operating services agreement with Fort Calhoun and variable interest entities. Total Gross Margin is also net of direct cost of sales for certain Constellation and Power businesses. See Slide 50 for a Non-GAAP to GAAP reconciliation of Total Gross Margin.

(3) O&M excludes items that are P&L neutral (including decommissioning costs and variable interest entities) and direct cost of sales for certain Constellation businesses

(4) Depreciation & Amortization excludes cost of sales for certain Constellation businesses, which are included in gross margin

(5) Shares Outstanding (diluted) are 927M in 2016 and 949M in 2017. Refer to slide 72 for a reconciliation of adjusted (non-GAAP) operating EPS guidance to GAAP EPS.

(6) Guidance assumes an effective tax rate for 2017 of 32%

Exelon Utilities Rate Case Filing Summaries

ComEd April 2016 Distribution Formula Rate

The 2016 distribution formula rate filing established the net revenue requirement used to set the rates that took effect in January 2017 after the Illinois Commerce Commission's (ICC's) review. There are two components to the annual distribution formula rate filing:

- **Filing Year:** Based on 2015 costs and 2016 projected plant additions.
- **Annual Reconciliation:** For 2015, this amount reconciles the revenue requirement reflected in rates in effect during 2015 to the actual costs for that year. The annual reconciliation impacts cash flow in 2017 but the earnings impact has been recorded in 2015 as a regulatory asset.

Docket #	16-0259
Filing Year	2015 Calendar Year Actual Costs and 2016 Projected Net Plant Additions are used to set the rates for calendar year 2017. Rates currently in effect (docket 15-0287) for calendar year 2016 were based on 2014 actual costs and 2015 projected net plant additions.
Reconciliation Year	Reconciles Revenue Requirement reflected in rates during 2015 to 2015 Actual Costs Incurred. Revenue requirement for 2015 is based on docket 14-0312 (2013 actual costs and 2014 projected net plant additions) approved in December 2014.
Common Equity Ratio	~46% for both the filing and reconciliation year
ROE	8.64% for the filing year (2015 30-yr Treasury Yield of 2.84% + 580 basis point risk premium) and 8.59% for the reconciliation year (2015 30-yr Treasury Yield of 2.79% + 580 basis point risk premium – 5 basis points performance metrics penalty). For 2016 and 2017, the actual allowed ROE reflected in net income will ultimately be based on the average of the 30-year Treasury Yield during the respective years plus 580 basis point spread, absent any metric penalties
Requested Rate of Return	~7% for both the filing and reconciliation years
Rate Base⁽¹⁾	\$8,831 million – Filing year (represents projected year-end rate base using 2015 actual plus 2016 projected capital additions). 2016 and 2017 earnings will reflect 2016 and 2017 year-end rate base respectively. \$7,782 million - Reconciliation year (represents year-end rate base for 2015)
Revenue Requirement Increase⁽¹⁾	\$127M increase (\$7M decrease due to the 2015 reconciliation and collar adjustment offset by a \$134M increase related to the filing year). The 2015 reconciliation impact on net income was recorded in 2015 as a regulatory asset.
Timeline	<ul style="list-style-type: none"> • 04/13/16 Filing Date • 240 Day Proceeding

Given the retroactive ratemaking provision in the Energy Infrastructure Modernization Act (EIMA) legislation, ComEd net income during the year will be based on actual costs with a regulatory asset/liability recorded to reflect any under/over recovery reflected in rates. Revenue Requirement in rate filings impacts cash flow.

(1) Amounts represent the approved amounts within the Illinois Commerce Commission's final order, received on December 6, 2016. The ICC ordered rehearing on one narrow topic that ComEd expects to result in a further \$17.5M reduction to the revenue requirement.

Pepco MD Electric Distribution Rate Case – Final Order

Docket #	9418
Test Year	2015 Calendar Year
Test Period	12 months actual
Authorized Common Equity Ratio	49.55%
Authorized Rate of Return	ROE: 9.55%; ROR: 7.49%
Authorized Rate Base	Rate Base: \$1.64B
Authorized Revenue Requirement Increase	Revenue Increase: \$52.5M Revenue increase includes approximately \$32.1M of new depreciation and amortization expense.
Residential Total Bill % Increase	4.76%
Notes	<ul style="list-style-type: none"> • Order received on November 15 • Advanced Metering (AMI) system deemed cost-beneficial and recovery to begin • Post-test period AMI costs deferred to new regulatory asset • Legacy meter recovery approved over 10 years with no return • Post-test period reliability capital placed in service through March 2016 approved with some disallowance • Extension of the Grid Resiliency Program in 2017-2018 was not approved

DPL DE (Electric) Distribution Rate Case

Docket #	16-0649
Test Year	2015 Calendar Year
Test Period	12 months actual
Requested Common Equity Ratio	49.44%
Requested Rate of Return	ROE: 10.60%; ROR: 7.19%
Proposed Rate Base (Adjusted)	\$839M
Requested Revenue Requirement Increase (Updated on January 11, 2017)	\$60.2M ⁽¹⁾⁽²⁾
Residential Total Bill % Increase	7.25%
Notes	<ul style="list-style-type: none"> • 5/17/16 DPL DE filed application with the DPSC seeking increase in electric distribution base rates Intervenor Positions: <ul style="list-style-type: none"> • Staff \$9.5M revenue increase based on 9.20% ROE • Division of the Public Advocate (DPA) \$12.9M revenue increase based on 9.00% ROE Procedural Schedule: <ul style="list-style-type: none"> • Evidentiary Hearings: 3/7/17 – 3/9/17 • Commission Order Expected: Q3 2017

(1) As permitted by Delaware law, Delmarva Power implemented interim rate increases of \$2.5 million on July 16, 2016, and implemented an incremental \$29.6M on December 17, 2016, subject to refund

(2) Revenue requirement includes changes in depreciation and amortization expense, which have no impact on pre-tax earnings

DPL DE (Gas) Distribution Rate Case

Docket #	16-0650
Test Year	2015 Calendar Year
Test Period	12 months actual
Requested Common Equity Ratio	49.44%
Requested Rate of Return	ROE: 10.60%; ROR: 7.19%
Proposed Rate Base (Adjusted)	\$362M
Requested Revenue Requirement Increase	\$21.5M ⁽¹⁾⁽²⁾
Residential Total Bill % Increase	10.40%
Notes	<ul style="list-style-type: none"> • 5/17/16 DPL DE filed application with the DPSC seeking increase in gas distribution base rates <p>Intervenor Positions:</p> <ul style="list-style-type: none"> • Staff revenue decrease of \$3.1M based on 9.20% ROE • Division of the Public Advocate (DPA) revenue decrease of \$2.1M based on 9.00% ROE <p>Procedural Schedule:</p> <ul style="list-style-type: none"> • Evidentiary Hearings: 4/5/17 - 4/7/17 • Commission Order Expected: Q3 2017

(1) As permitted by Delaware law, Delmarva Power implemented interim rate increases of \$2.5 million on July 16, 2016, and implemented an incremental \$10.4M on December 17, 2016, subject to refund

(2) Revenue requirement includes changes in depreciation and amortization expense, which have no impact on pre-tax earnings

Pepco DC Distribution Rate Case

Formal Case No.	1139
Test Year	April 1, 2015 – March 31, 2016
Test Period	12 months actual
Requested Common Equity Ratio	49.14%
Requested Rate of Return	ROE: 10.60%; ROR: 8.00%
Proposed Rate Base (Adjusted)	\$1.7B
Requested Revenue Requirement Increase (Updated on February 1, 2017)	\$76.8M ⁽¹⁾
Residential Total Bill % Increase	4.62% ⁽²⁾
Notes	<ul style="list-style-type: none"> • 6/30/16 Pepco DC filed application with the DCPSC seeking increase in electric distribution base rates <p>Intervenor Positions:</p> <ul style="list-style-type: none"> • Office of the People’s Council (OPC) revenue increase of \$20.1M based on 8.60% ROE • Apartment and Office Building Association (AOBA) revenue increase of \$62.2M based on 9.25% ROE • Healthcare Council of the National Capital Area (HCNCA) revenue increase of \$16.8M based on 8.75% ROE • District of Columbia Water and Sewer Authority (DC Water) revenue increase of \$52.7M based on 9.10% ROE <p>Procedural Schedule:</p> <ul style="list-style-type: none"> • Evidentiary Hearings: 3/15/17 – 3/21/17 • Final Briefs: 4/24/17 • Commission Order Expected: 7/25/17

(1) Revenue requirement includes changes in amortization expense, which has no impact on pre-tax earnings

(2) As proposed by the Company, the full allocation of the CBRC to Residential and MMA customers, along with the proposal for a \$1M Incremental Offset for residential customers, will ensure that residential customers do not receive an increase on the distribution portion of their bill until approximately January 2019 (February 2019 for MMA customers). Upon expiration of the CBRC and Incremental Offset proposed by the Company, this rate increase would translate to a 4.62% total bill increase for a residential customer.

DPL MD Distribution Rate Case

Case No. 9424	Company's Filed Position	Chief Public Utility Law Judge (CPULJ)
Test Year	April 1, 2015 – March 31, 2016	
Test Period	12 months actual	
Requested Common Equity Ratio	49.1%	49.1%
Requested Rate of Return	ROE: 10.60%; ROR: 7.24%	ROE: 9.48%; ROR: 6.69%
Proposed Rate Base (Adjusted)	\$727M	\$706M
Requested Revenue Requirement Increase (Updated on October 18, 2016)	\$57M	\$34.1M
Residential Total Bill % Increase	14.5%	6.53%
Notes	<ul style="list-style-type: none"> • 7/20/16 DPL MD filed application with the MDPSC seeking increase in electric distribution base rates Intervenor Positions: <ul style="list-style-type: none"> • Staff revenue increase of \$37.4M based on 9.48% ROE • Office of the People's Council (OPC) revenue increase of \$22.9M based on 8.60% ROE • Intervenors: Staff, OPC, Maryland Energy Group and Hanover Foods Procedural Schedule: <ul style="list-style-type: none"> • CPULJ Proposed Order Received: 1/4/17 • Commission Order Expected: 2/17/17 	<ul style="list-style-type: none"> • 1/4/17 the CPULJ issued a proposed order • Advanced Metering ("AMI") system deemed cost-beneficial, and recovery to begin • Legacy meter recovery approved over 10 years, with no return • Post-test period reliability capital placed in service through September 2016 approved • Extension of the Grid Resiliency Program in 2017-2018 was not approved • The Company filed an appeal on January 18

Appendix

Reconciliation of Non-GAAP Measures

4Q QTD GAAP EPS Reconciliation

Three Months Ended December 31, 2015	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
2015 GAAP Earnings (Loss) Per Share	\$0.17	\$0.09	\$0.09	\$0.08	\$0.00	\$(0.09)	\$0.33
Unrealized gains related to NDT fund investments	(0.05)	-	-	-	-	-	(0.05)
Merger and integration costs	-	-	-	-	-	0.01	0.01
Amortization of commodity contract intangibles	0.01	-	-	-	-	-	0.01
Long-Lived asset impairments	0.01	-	-	-	-	-	0.01
Reassessment of state deferred income taxes	0.01	-	-	-	-	0.03	0.05
Reduction in state income tax reserve	(0.01)	-	-	-	-	-	(0.01)
PHI merger related redeemable debt exchange	-	-	-	-	-	0.01	0.01
CENG non-controlling interest	0.02	-	-	-	-	-	0.02
2015 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share	\$0.15	\$0.09	\$0.09	\$0.08	\$0.00	\$(0.04)	\$0.38

NOTE: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

4Q QTD GAAP EPS Reconciliation (continued)

Three Months Ended December 31, 2016	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
2016 GAAP (Loss) Earnings Per Share	\$(0.04)	\$0.09	\$0.10	\$0.11	\$0.03	\$(0.06)	\$0.22
Mark-to-Market impact of economic hedging activities	(0.05)	-	-	-	-	-	(0.05)
Unrealized losses related to NDT fund investments	0.01	-	-	-	-	-	0.01
Amortization of commodity contract intangibles	0.03	-	-	-	-	-	0.03
Merger and integration costs	0.02	-	-	-	-	-	0.02
Reassessment of state deferred income taxes	0.02	-	-	-	-	-	0.01
Asset retirement obligation	(0.08)	-	-	-	-	-	(0.08)
Merger commitments	0.04	-	-	-	0.01	(0.01)	0.04
Plant retirements and divestitures	0.10	-	-	-	-	-	0.10
Cost management program	0.01	-	-	-	-	-	0.01
Curtailed of Generation growth and development activities	0.06	-	-	-	-	-	0.06
CENG non-controlling interest	0.07	-	-	-	-	-	0.07
2016 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share	\$0.18	\$0.09	\$0.10	\$0.11	\$0.05	\$(0.08)	\$0.44

NOTE: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

4Q YTD GAAP EPS Reconciliation

Twelve Months Ended December 31, 2015	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
2015 GAAP Earnings (Loss) Per Share	\$1.54	\$0.48	\$0.42	\$0.31	\$0.00	\$(0.20)	\$2.54
Mark-to-Market impact of economic hedging activities	(0.18)	-	-	-	-	-	(0.18)
Unrealized losses related to NDT fund investments	0.13	-	-	-	-	-	0.13
Merger and integration costs	0.02	0.01	-	-	-	0.03	0.07
Mark-to-market impact of PHI merger related interest rate swap	-	-	-	-	-	0.02	0.02
Long-lived asset impairments	0.01	-	-	-	-	0.02	0.02
Asset retirement obligation	(0.01)	-	-	-	-	-	(0.01)
Tax settlements	(0.06)	-	-	-	-	-	(0.06)
Midwest generation bankruptcy recoveries	(0.01)	-	-	-	-	-	(0.01)
PHI merger related redeemable debt exchange	-	-	-	-	-	0.01	0.01
Reassessment of state deferred income taxes	0.01	-	-	-	-	0.03	0.05
Reduction in state income tax reserve	(0.01)	-	-	-	-	-	(0.01)
CENG non-controlling interest	(0.04)	-	-	-	-	-	(0.04)
2015 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share	\$1.40	\$0.48	\$0.43	\$0.31	\$0.00	\$(0.13)	\$2.49

NOTE: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

4Q YTD GAAP EPS Reconciliation (continued)

Twelve Months Ended December 31, 2016	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
2016 GAAP Earnings (Loss) Per Share	\$0.54	\$0.41	\$0.47	\$0.31	(\$0.07)	(\$0.44)	\$1.22
Mark-to-Market impact of economic hedging activities	0.03	-	-	-	-	-	0.03
Unrealized gains related to NDT fund investments	(0.13)	-	-	-	-	-	(0.13)
Amortization of commodity contract intangibles	0.04	-	-	-	-	-	0.04
Merger and integration costs	0.04	-	-	-	0.05	0.04	0.12
Long-lived asset impairments	0.11	-	-	-	-	-	0.11
Asset retirement obligation	(0.08)	-	-	-	-	-	(0.08)
Reassessment of state deferred income taxes	0.02	-	-	-	-	(0.01)	0.01
Merger commitments	0.05	-	-	-	0.27	0.16	0.47
Plant retirements and divestitures	0.47	-	-	-	-	-	0.47
Cost management program	0.03	-	-	-	-	-	0.04
Like-kind exchange tax position	-	0.16	-	-	-	0.05	0.21
Curtailment of Generation growth and development activities	0.06	-	-	-	-	-	0.06
CENG non-controlling interest	0.11	-	-	-	-	-	0.11
2016 Adjusted (non-GAAP) Operating Earnings (Loss) Per Share	\$1.27	\$0.57	\$0.48	\$0.31	\$0.25	(\$0.20)	\$2.68

NOTE: All amounts shown are per Exelon share and represent contributions to Exelon's EPS. Amounts may not add due to rounding.

GAAP to Operating Adjustments

- **Exelon's 2017 adjusted (non-GAAP) operating earnings excludes the earnings effects of the following:**
 - Mark-to-Market adjustments from economic hedging activities
 - Unrealized gains and losses from NDT fund investments to the extent not offset by contractual accounting as described in the notes to the consolidated financial statements
 - Non-cash amortization of intangible assets, net, related to commodity contracts recorded at fair value at the date of acquisition of Integrys in 2014 and ConEdison Solutions in 2016
 - Certain costs incurred associated with the PHI acquisition and pending FitzPatrick acquisition
 - Costs incurred related to a cost management program
 - Generation's non-controlling interest related to CENG exclusion items
 - Other unusual items

GAAP to Non-GAAP Reconciliations

YE 2017 Exelon FFO Calculation (\$M) ⁽¹⁾		YE 2017 Exelon Adjusted Debt Calculation (\$M) ⁽¹⁾	
GAAP Operating Income	\$4,400	Long-Term Debt (including current maturities)	\$32,700
Depreciation & Amortization	<u>\$2,875</u>	Short-Term Debt	\$1,875
EBITDA	\$7,275	+ PPA Imputed Debt ⁽⁵⁾	\$350
+/- Non-operating activities and nonrecurring items ⁽³⁾	\$375	+ Operating Lease Imputed Debt ⁽⁶⁾	\$850
- Interest Expense	(\$1,425)	+ Pension/OPEB Imputed Debt ⁽⁷⁾	\$3,450
+ Current Income Tax (Expense)/Benefit	(\$125)	- Off-Credit Treatment of Debt ⁽⁸⁾	(\$2,225)
+ Nuclear Fuel Amortization	\$1,050	- Surplus Cash Adjustment ⁽⁹⁾	(\$550)
+/- Other S&P FFO Adjustments ⁽⁴⁾	<u>\$425</u>	+/- Other S&P FFO Adjustments ⁽⁴⁾	<u>\$300</u>
= FFO (a)	\$7,575	= Adjusted Debt (b)	\$36,750

YE 2017 Exelon FFO/Debt ⁽²⁾	
FFO (a)	= 21%
Adjusted Debt (b)	

(1) All amounts rounded to the nearest \$25M

(2) Calculated using S&P Methodology. Due to ring-fencing, S&P deconsolidates BGE from Exelon and analyzes solely as an equity investment.

(3) Reflects impact of operating adjustments on GAAP EBITDA. Refer to slide 72 for a list of operating adjustments to GAAP.

(4) Includes other adjustments as prescribed by S&P

(5) Reflects present value of net capacity purchases

(6) Reflects present value of minimum future operating lease payments

(7) Reflects after-tax unfunded pension/OPEB

(8) Includes non-recourse project debt and mandatory convertible equity units

(9) Applies 75% of excess cash against balance of LTD

GAAP to Non-GAAP Reconciliations

YE 2017 ExGen Net Debt Calculation (\$M) ⁽¹⁾	
Long-Term Debt (including current maturities)	\$9,525
Short-Term Debt	\$825
- Surplus Cash Adjustment	(\$375)
= Net Debt (a)	\$9,975

YE 2017 ExGen Operating EBITDA Calculation (\$M) ⁽¹⁾	
GAAP Operating Income	\$1,225
Depreciation & Amortization	<u>\$1,200</u>
EBITDA	\$2,425
+/- Non-operating activities and nonrecurring items ⁽²⁾	\$600
= Operating EBITDA (b)	\$3,025

YE 2017 Book Debt / EBITDA	
Net Debt (a)	= 3.3x
Operating EBITDA (b)	

YE 2017 ExGen Net Debt Calculation (\$M) ⁽¹⁾	
Long-Term Debt (including current maturities)	\$9,525
Short-Term Debt	\$825
- Surplus Cash Adjustment	(\$375)
- Nonrecourse Debt	(\$2,550)
= Net Debt (a)	\$7,425

YE 2017 ExGen Operating EBITDA Calculation (\$M) ⁽¹⁾	
GAAP Operating Income	\$1,225
Depreciation & Amortization	<u>\$1,200</u>
EBITDA	\$2,425
+/- Non-operating activities and nonrecurring items ⁽²⁾	\$600
- EBITDA from projects financed by nonrecourse debt	(\$250)
= Operating EBITDA (b)	\$2,775

YE 2017 Recourse Debt / EBITDA	
Net Debt (a)	= 2.7x
Operating EBITDA (b)	

(1) All amounts rounded to the nearest \$25M

(2) Reflects impact operating adjustments on GAAP EBITDA. Refer to slide 72 for a list of operating adjustments to GAAP.

GAAP to Non-GAAP Reconciliations

2016 Adjusted O&M Reconciliation (\$M) ⁽¹⁾	ExGen	ComEd	PECO	BGE	PHI ⁽⁴⁾	Other	Exelon
GAAP O&M	\$5,650	\$1,525	\$800	\$725	\$1,525	\$100	\$10,325
Regulatory O&M ⁽²⁾	-	(225)	(75)	-	(100)	-	(400)
Long-lived asset impairment costs	(175)	-	-	-	-	-	(175)
Merger commitments and costs to achieve	-	-	-	-	(475)	(200)	(675)
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses ⁽³⁾	(475)	-	-	-	-	-	(475)
O&M for managed plants that are partially owned	(400)	-	-	-	-	-	(400)
Other	(25)	-	-	-	25	-	-
Adjusted O&M (Non-GAAP)	\$4,575	\$1,300	\$725	\$725	\$975	\$(100)	\$8,200

2017 Adjusted O&M Reconciliation (\$M) ⁽¹⁾	ExGen	ComEd	PECO	BGE	PHI	Other	Exelon
GAAP O&M	\$5,775	\$1,300	\$850	\$750	\$1,100	\$(125)	\$9,650
Regulatory O&M ⁽²⁾	-	(25)	(75)	(\$25)	(100)	-	(225)
Decommissioning ⁽²⁾	25	-	-	-	-	-	25
Long-lived asset impairment costs	-	-	-	-	-	-	-
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses ⁽³⁾	(400)	-	-	-	-	-	(400)
O&M for managed plants that are partially owned	(425)	-	-	-	-	-	(425)
Other	(125)	-	-	-	(25)	-	(150)
Adjusted O&M (Non-GAAP)	\$4,850	\$1,275	\$775	\$725	\$975	\$(125)	\$8,475

(1) All amounts rounded to the nearest \$25M

(2) Reflects earnings neutral O&M

(3) Reflects the direct cost of sales of certain Constellation and Power businesses of Generation, which are included in Total Gross Margin

(4) All amounts represent full year of spend at PHI

GAAP to Non-GAAP Reconciliations

2017 Adjusted Cash from Ops Calculation (\$M) ⁽¹⁾	ComEd	PECO	BGE	PHI	ExGen	Other	Exelon
Net cash flows provided by operating activities (GAAP)	\$950	\$725	\$700	\$1,125	\$3,475	(\$300)	\$6,650
Other cash from investing activities	-	-	\$25	-	(\$275)	-	(\$250)
Intercompany receivable adjustment	(\$350)	-	-	-	-	\$350	-
Counterparty collateral activity	-	-	-	-	\$425	-	\$425
Adjusted Cash Flow from Operations	\$600	\$725	\$725	\$1,125	\$3,625	\$50	\$6,825

2017 Cash From Financing Calculation (\$M) ⁽¹⁾	ComEd	PECO	BGE	PHI	ExGen	Other	Exelon
Net cash flow provided by financing activities (GAAP)	\$1,200	\$175	\$200	\$125	(\$200)	\$425	\$1,950
Dividends paid on common stock	\$425	\$300	\$200	\$250	\$650	(\$575)	\$1,225
Intercompany receivable adjustment	\$350	-	-	-	-	(\$350)	-
Financing Cash Flow	\$1,975	\$475	\$400	\$375	\$475	(\$500)	\$3,175

Exelon Total Cash Flow Reconciliation ⁽¹⁾	2017
GAAP Beginning Cash Balance	\$650
Adjustment for Cash Collateral Posted	\$375
Adjusted Beginning Cash Balance ⁽³⁾	\$1,025
Net Change in Cash (GAAP) ⁽²⁾	\$550
Adjusted Ending Cash Balance ⁽³⁾	\$1,575
Adjustment for Cash Collateral Posted	(\$800)
GAAP Ending Cash Balance	\$775

(1) All amounts rounded to the nearest \$25M. Items may not sum due to rounding.

(2) Represents the GAAP measure of net change in cash, which is the sum of cash flow from operations, cash from investing activities, and cash from financing activities. Figures reflect cash capital expenditures and CENG fleet at 100%.

(3) Adjusted Beginning and Ending cash balances reflect GAAP Beginning and End Cash Balances excluding counterparty collateral activity

GAAP to Non-GAAP Reconciliations

ExGen Adjusted O&M Reconciliation (\$M) ⁽¹⁾	2017	2018	2019	2020
GAAP O&M	\$5,775	\$5,525	\$5,500	\$5,575
Decommissioning ⁽²⁾	25	50	50	50
Costs associated with early nuclear plant retirements	-	-	-	-
Long-lived asset impairment costs	-	-	-	-
Direct cost of sales incurred to generate revenues for certain Constellation and Power businesses ⁽³⁾	(400)	(400)	(400)	(400)
O&M for managed plants that are partially owned	(425)	(425)	(425)	(450)
Other	(125)	-	-	-
Adjusted O&M (Non-GAAP)	\$4,850	\$4,725	\$4,725	\$4,775

2016-2020 ExGen FCF Calculation – Analyst Day (\$M) ⁽¹⁾		2016-2020 ExGen FCF Calculation - Q4 2016 (\$M) ⁽¹⁾	
Cash from Operations (GAAP)	\$17,975	Cash from Operations (GAAP)	\$19,150
Other Cash from Investing Activities	(\$600)	Other Cash from Investing Activities	(\$600)
Baseline Capital Expenditures ⁽⁴⁾	(\$4,625)	Baseline Capital Expenditures ⁽⁴⁾	(\$4,950)
Nuclear Fuel Capital Expenditures	(\$4,525)	Nuclear Fuel Capital Expenditures	(\$4,850)
Free Cash Flow before Growth CapEx and Dividend	\$8,225	Free Cash Flow before Growth CapEx and Dividend	\$8,750

2017-2020 ExGen Free Cash Flow Calculation (\$M) ⁽¹⁾	
Cash from Operations (GAAP)	\$15,150
Other Cash from Investing and Activities	(\$650)
Baseline Capital Expenditures ⁽⁴⁾	(\$4,025)
Nuclear Fuel Capital Expenditures	(\$3,625)
Free Cash Flow before Growth CapEx and Dividend	\$6,825

(1) All amounts rounded to the nearest \$25M

(2) Reflects earnings neutral O&M

(3) Reflects the direct cost of sales of certain businesses, which are included in Total Gross Margin, a non-GAAP measure

(4) Baseline capital expenditures refer to maintenance and required capital expenditures necessary for day-to-day plant operations and includes merger commitments

GAAP to Non-GAAP Reconciliations

Operating ROE Reconciliation ⁽¹⁾	ACE	Delmarva	Pepco	Legacy EXC	Consolidated EU
Net Income (GAAP) ⁽¹⁾	(\$42)	(\$9)	\$50	\$1,102	\$1,103
Operating exclusions	\$99	\$89	\$127	\$146	\$461
Adjusted Operating Earnings ⁽¹⁾	\$57	\$80	\$177	\$1,258	\$1,564
Average Equity	\$1,020	\$1,280	\$2,272	\$11,951	\$16,523
Operating ROE (Adjusted Operating Earnings/Average Equity)	5.6%	6.3%	7.5%	10.5%	9.5%

(1) ACE, Delmarva, and Pepco represents full year of earnings